



# A YEAR LIKE NO OTHER.

KABA 2020/21 Annual Report

# Dear INVESTORS, PARTNERS, and STAKEHOLDERS



Since 2013, **major economic development wins in Kenosha County** have accounted for:

**12,215**  
*jobs*

**\$2.54 billion**  
*in cap ex*

**21 million SF**  
*of development*

On behalf of the Board of Directors and staff, I am pleased to share the Kenosha Area Business Alliance's Annual Report for 2020.

What an interesting and challenging year it was.

The COVID-19 (coronavirus) pandemic. The Jacob Blake shooting and the civil unrest that followed. Closed and boarded up buildings and businesses. Virtual and hybrid education models . . . and so on.

Buzz words like "pivot," "resilient," and "adaptable" became common language. Zoom became a standard way to conduct meetings . . . and then "zoom fatigue" set in.

#KenoshaStrong became a popular hashtag as well.

On a positive note, there's much to be thankful for and celebrate. Many of the pillars of our business community powered through this period and kept building, growing, and hiring. Major industrial development projects that had been teed up or kicked-off continued largely unaffected (e.g. Haribo's confectionery plant, Kroger's new fulfillment center, Nexus Pharmaceuticals' production facility, and two new massive warehouses for ULINE). And the diversity of the local economy paid off as some companies leveraged pandemic related trends as an accelerant to add new product lines or extend existing ones to new markets and customers.

On the other hand, our community was in the national spotlight in a not so flattering way with considerable damage, destruction and violence in the aftermath of the Jacob Blake shooting. These events caused additional hardship for merchants and created an extremely negative image of Kenosha.

We are about to find out if the following statement is true: That which does not kill us makes us stronger.

2020 was a tough year for many in our community. Our most vulnerable citizens fell further behind as education, income and equity gaps widened.

But we need to look ahead. To me, the way forward is to continue to emphasize, celebrate and leverage the things we do well. Kenosha County has significant competitive advantages that we can emphasize to fuel economic development success and momentum.

But, we also must acknowledge our weaknesses, own them, and start having meaningful discussions about how to fix them. These discussions then must be followed with intentional actions.

This leads to another saying which seems applicable: "Well done is better than well said."

So let's get to it. 2021 is a new year and an opportunity to create a better and (hopefully) stronger community.

Best wishes for a prosperous 2021,

Sincerely,

A handwritten signature in black ink, appearing to read "Todd Battle".

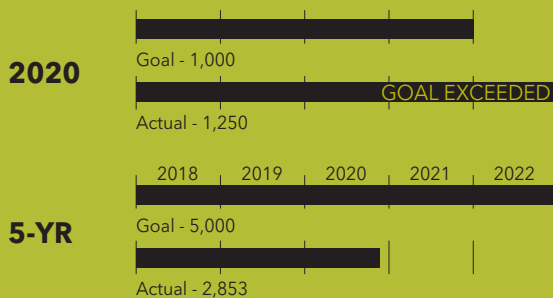
Todd Battle, President

# 2020 Kenosha County ECONOMIC DEVELOPMENT SCORECARD

In 2013, KABA developed a set of primary performance indicators to track the overall performance of KABA and the Kenosha Area in regards to economic development. The KABA Scorecard below measures the success of both our annual goals in 2020 and our overall progress toward five-year goals re-established in 2018.

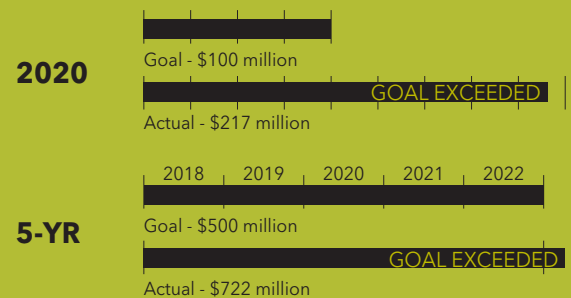
## JOB

KABA will work on expansion, relocation/attraction projects that generate 1,000 new jobs a year; 5,000 jobs over the next five years.



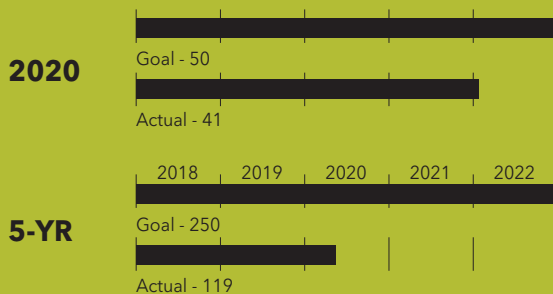
## NEW PRIVATE INVESTMENT

KABA will work on development projects that generate \$100MM in new private investment a year; \$500MM over the next five years.



## LEAD GENERATION

KABA will interact with 50 economic development prospects a year; 250 over the next five years.



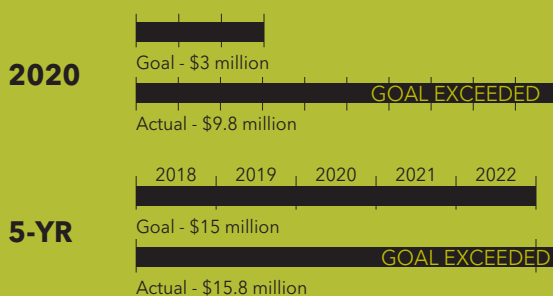
## WEB SITE VISITORS

KABA's web site will attract 20,000 visitors per year; 100,000 over the next five years.



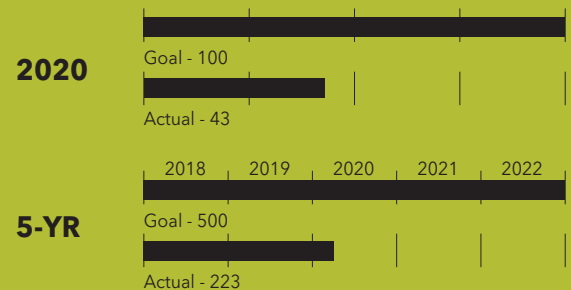
## ECONOMIC DEVELOPMENT FINANCING

KABA will fund \$3 million per year in new project financing; \$15 million over the next five years.



## BRE PROGRAM

KABA will make 100 Business Retention & Expansion (BRE) visits per year; 500 over the next five years.





*“We at Nexus are very excited about the upcoming completion of our **state-of-the-art facility**. We will be developing and supplying **lifesaving medication from right here in southeast Wisconsin** to the rest of the United States and around the world.”*

*— Mariam S. Darsot, President & CEO*



Nexus Pharmaceuticals continued construction in 2020 on its new, state-of-the-art 100,000 SF vertical manufacturing facility in the Village of Pleasant Prairie. The sterile injectable drug manufacturer expects the facility, the first of its kind in the last 30 years, to be complete Summer 2021.



# Kenosha County's **TOP 20** *in*

# 20

2020 was a challenging year that most of us would prefer to put in the rear view mirror. Economic development throughout Kenosha County, however, continued to be strong. Significant development projects added 1,250 new jobs and resulted in over \$200 million in new capital investment. Kenosha County is still the premier destination for new investment and talent in the Chicago-Milwaukee corridor, and is poised to emerge from these challenging times stronger than ever.

## 1. Advocate Aurora Healthcare

The new Advocate Aurora Health Center Pleasant Prairie opened its doors in June. This campus features a \$130 million, 100,000 SF medical office building and 100,000 SF surgery center.

## 2. Bristol Business Park

The Janko Group began site work on its 150-acre business park adjacent to the Prairie Highlands Corporate Park in the Village of Bristol.

## 3. Bristol Highlands Commerce Center

Chicago-based developer HSA Commercial Real Estate broke ground in June on the first phase of a 68-acre business park adjacent to the Prairie Highlands Corporate Park in the Village of Bristol.

## 4. Disaster Recovery Microloans

The Wisconsin Economic Development Corporation (WEDC) has provided up to \$4 million in Disaster Recovery Microloans for Kenosha businesses trying to recover from damage that occurred during the civil unrest in August. A total of \$2.1 million has been awarded to Kenosha County businesses so far.

## 5. EDA Cares Act

The Economic Development Administration (EDA) awarded a \$4 million CARES Act Recovery Assistance grant to KABA to capitalize and administer a Revolving Loan Fund that will provide critical gap financing to small businesses that have been adversely affected by the coronavirus pandemic in Wisconsin.

## Geneva Supply

Geneva Supply has expanded into a 385,000 SF building in Western Kenosha County to be the site of its Chicago Area operations. The third party logistics supplier, based in Delavan, WI, plans to employ more than 100 people.



**“We could not be more excited to revive this fulfillment warehouse and join the Kenosha County community.”**

— Mark Becker, Co-Founder & Chief Operating Officer

## 7. HARIBO

HARIBO has broken ground in Pleasant Prairie on their first North American manufacturing facility in celebration of their 100th anniversary. The more than \$300 million project is one of the largest direct investments by an international company in Wisconsin history. The first phase of construction is scheduled for completion in late 2022.

## Herzing University

Herzing University has relocated its Kenosha campus to a 42,000 SF building in Downtown Kenosha that previously housed the Kenosha News. The \$5 million building is more than twice the size of its previous campus.



## 9. Kenosha COVID-19 Small Business Recovery Fund

The City of Kenosha provided \$600,000 in grants for Kenosha businesses affected by the COVID-19 pandemic. KABA administered the funds, awarding 55 local businesses grants up to \$15,000.

## 10. Kroger

Kroger, along with its U.K.-based technology partner Ocado, is currently building a new fulfillment warehouse in Pleasant Prairie, a project that will result in up to 400 new jobs coming to Kenosha County. The building's warehouse will have 300,000 SF, with a connected, 30,000 SF office. The \$145 million facility will have up to 400 employees, potentially growing to 700 within five years.

## 11. Nexus Pharmaceuticals, Inc.

Nexus plans to complete its nearly \$100 million sterile injectables plant in April 2021. The three-story, 84,000 SF facility is being built in Pleasant Prairie's Prairie Highlands Corporate Park and will employ 77 workers in the fields of high-tech production, engineering, quality control, and supply chain management.

### Nosco, Inc.

Nosco, Inc., a Gurnee, IL-based packaging manufacturer in the healthcare industry, is moving its HQs and new production operations to Pleasant Prairie. The company will employ 300 workers at the 177,000 SF leased facility, located in the LakeView Corporate Park.

"Nosco is looking forward to supplying cartons and labels in 2021 to our customers throughout the U.S. from this new facility in a **strong business community like Pleasant Prairie.**"

— Craig Curran,  
President



## 13. Old Dominion Freight Line

ODFL will be the first tenant in Kenosha's new 120-acre Midwest Transportation Center, being developed by Darwin Realty. The \$3 million, 250,000 SF truck terminal is set between the Canadian Pacific and Union Pacific rail lines at 6824 77th Ave.

## 14. Pritzker Archives & Memorial Park Center

A groundbreaking for the Pritzker Archives & Memorial Park Center took place in October in the Village of Somers. The 288-acre campus at I-94 and Highway E will also feature community green space with 7,440 feet of walking paths.

### R+D Custom Automation

R+D announced the relocation of their HQs & plant operations to the Salem Business Park. The new 62,000+ SF building, to be complete in the second quarter of 2021, represents an investment of approximately \$6 million and will bring nearly 60 jobs to Kenosha County.

"We're bullish on the Salem location and believe that the area's growing economic development will **positively impact recruiting and the quality of our hires.** We're excited to **make the move** to the great state of Wisconsin."

— Loren Esch, CEO



## 16. RealChem Manufacturing

RealChem is relocating from Mundelein, IL to a 72,324 SF building in LakeView Corporate Park. The manufacturer of hand sanitizer, disinfectants, and other cleaning products is proposing having approximately 75 to 100 new employees.

## 17. Salem Business Park

Zilber Property Group is constructing two new buildings in the Salem Business Park in Salem Lakes. Stabio North America is relocating from Bristol, more than doubling its space with a 110,500 SF new building. The expansion could allow the metal fasteners manufacturer to grow from 50 to 85 employees within three years. Advent Tool and Manufacturing Inc. is relocating from Antioch, IL, into half the space of a 50,000 SF multi-tenant building.

## 18. Snap-On Incorporated

Snap-on, Inc. purchased a 121,000 SF industrial facility in Pleasant Prairie's LakeView Corporate Park, saying in a statement that "the purchase furthers the company's commitment to the area."

## 19. Trifinity Specialized Distribution

Trifinity relocated to Kenosha from Waukegan, IL, bringing 61 jobs with plans to expand capacity. The fulfillment company moved in January into a 250,000 SF facility in the Business Park of Kenosha.

## 20. ULINE

Pleasant Prairie-based ULINE Inc. has two new distribution centers under construction at its Kenosha campus along I-94 at County Hwy 142. The \$130 million project consists of 1.1 million SF and 644,000 SF distribution facilities. The new buildings would take the campus employment from around 700 to 1,050.



# Helping Companies **GROW.**

Using a combination of state and local resources, KABA helps companies navigate financing options and incentive programs to lay the foundation for success.

## **Revolving Loan Fund Program**

KABA has helped hundreds of companies to relocate or expand in Kenosha County through its portfolio of community revolving loan funds which total \$30+ million.

These funds are used to provide low-cost financing to companies creating jobs in Kenosha County by expanding or establishing a new facility in the area.

COMPANY:  
**Advent Tool & Manufacturing**  
DESCRIPTION:  
**Thread and form milling**  
PROJECT:  
**Relocation costs associated with project**  
TOTAL INVESTMENT: **\$4 million**  
KABA LOAN AMOUNT: **\$50,000**  
JOBS CREATED/RETAINED: **25**

COMPANY:  
**Residences at Library Park**  
DESCRIPTION:  
**Development/Construction**  
PROJECT:  
**Redevelopment of historic building**  
TOTAL INVESTMENT: **\$12 million**  
KABA LOAN AMOUNT: **\$932,000**

COMPANY:  
**TI Investors of Salem, LLC**  
DESCRIPTION:  
**Development/Construction**  
PROJECT:  
**Constructing two new facilities in the Salem Business Park**  
KABA LOAN AMOUNT: **\$2.5 million**

KABA also funded Geneva Supply in 2020 through its RLF funds. Please see that project information below.

## **Kenosha County High Impact Fund**

The Kenosha County High Impact Fund administered by KABA, helps secure high quality economic development projects. "High Impact" developments are those which create at least 50 new, high paying jobs or have a capital investment of at least \$3 million.

*Since its inception, the High Impact Fund has contributed to the creation of almost **2,025 new jobs** and **\$294 million in new private investment**.*

COMPANY:  
**Stabio North America**  
DESCRIPTION:  
**Fabrication of specialty fasteners and components**  
PROJECT:  
**Relocation costs associated with the project**  
TOTAL INVESTMENT: **\$10 million**  
HIGH IMPACT AWARD: **\$200,000**  
JOBS CREATED/RETAINED: **85**

COMPANY:  
**R+D Custom Automation**  
DESCRIPTION:  
**Custom equipment design**  
PROJECT:  
**Construction of new production facility**  
TOTAL INVESTMENT: **\$7 million**  
HIGH IMPACT AWARD: **\$350,000**  
JOBS CREATED/RETAINED: **50**

COMPANY:  
**Geneva Supply**  
DESCRIPTION:  
**e-Commerce Fulfillment Services**  
PROJECT:  
**Acquisition of new distribution facility**  
TOTAL INVESTMENT: **\$4.2 million**  
HIGH IMPACT AWARD: **\$400,000**  
KABA LOAN AMOUNT: **\$1.5 million**  
JOBS CREATED/RETAINED: **100**



*“In 2020, KABA financed **\$7.5 million in high impact and revolving loan funding** to six area companies, creating **375 jobs** and aiding **\$36.2 million in total capital investment.**”*

*Note: These numbers do not include COVID-19 and DRM grant funding.*

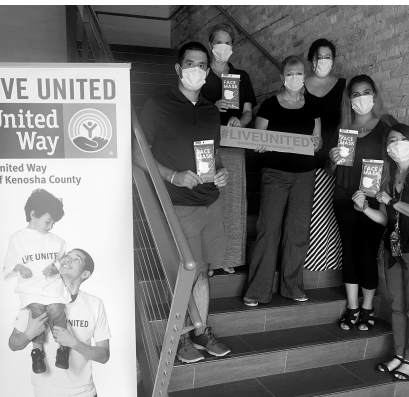
The Salem Business Park in the Village of Salem Lakes saw a lot of activity throughout 2020. Advent Tool & Manufacturing, R + D Custom Automation, and Stabio North America all began construction on new buildings in the park.



# A YEAR LIKE NO OTHER

2020 was a challenging year for many businesses in Kenosha County. Beginning in March, the COVID-19 pandemic brought with it extensive closures and disruptions in the workplace rarely experienced before in our country. Then in August, civil unrest in our community resulted in more than \$25 million in damages to many businesses in the Uptown and Downtown Areas of Kenosha. The districts were boarded up for months as a result, and businesses that were already struggling experienced even more suffering and, in some cases, complete loss.

Throughout 2020, our resilient community came together and helped one another. #KenoshaStrong, #OneTown, and #ShopLocal were more than just hashtags, they were rallying cries that galvanized people throughout Kenosha County and beyond to pitch in and help our beloved businesses in their time of need. KABA pitched in and helped businesses in many ways as well including administering funds and connecting them with important information and resources.



## The COVID-19 pandemic

Throughout 2020, KABA was committed to helping companies as they coped with the COVID-19 pandemic and the related shut-downs for businesses.

Shifting gears from our regular focus and working from home much of the spring/summer, the KABA team canceled all

in-person events and hosted several webinars with local health, community, and business leaders and subject matter experts.

We launched an online resource center to house the most up-to-date information and links to available resources. KABA also conducted several surveys of area businesses to determine and share what measures companies were taking as they navigated the public health emergency.

When guidance came in June from local officials about reopening businesses, KABA worked with Kenosha County and the City of Kenosha to gather feedback from the business community on the *Kenosha County KickStart Plan*.

The comprehensive plan was meant to guide businesses through the process of restarting operations.

KABA also administered the Kenosha COVID-19 Small Business Recovery Fund on behalf of the City of Kenosha.

The fund was an emergency grant program to assist small

businesses that were adversely impacted by the state's Safer-At-Home (SAH) order. The maximum grant amount was \$15,000.

Snap-on Inc. also provided funds for interest-free loans.

**KABA awarded 55 businesses a total of \$500,000 in COVID-19 grant funds on behalf of the City of Kenosha.**

## Damage from civil unrest in August 2020

After the events of August 23rd, many businesses in the Uptown and Downtown areas were severely damaged, burned, and/or demolished. KABA staff was on hand immediately to help, meeting one-on-one with approximately 30 businesses that were severely impacted. We continued to try and bring attention to the challenges both immediate and long term that these

businesses and their families faced, first by the pandemic, and then by the destruction. We connected the businesses with resources to find new space, either temporary or permanent.

KABA is also assisting Gorman & Co. and other interested developers to acquire impacted buildings and encourage redevelopment efforts that make sense for the neighborhood.



Throughout the end of 2020 and into 2021, KABA administered funds for the Wisconsin Economic Development Corporation's (WEDC) Disaster Recovery Microloan (DRM) Program. The DRM program made \$4 million available for loans of up to \$50,000 for local business owners who suffered measurable physical damage to their buildings/business. The loans were at 0% interest and have a four year minimum repayment period, which will provide them with a short-term source of funds for repair work and operating expenses.

**To date, KABA has awarded Disaster Recovery Microloans to 47 different businesses totaling \$2.35 million.**



# LEADERSHIP

KABA is governed by a 29-member board of directors and a 13-member executive committee. Board members are nominated by a committee and elected by KABA's members. In addition to the board of directors, a number of committees are active in various aspects of the organization including finance, audit and personnel.

## Board of Directors



### CHAIR

Dr. John Swallow  
President,  
Carthage College



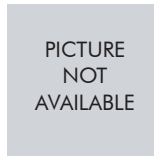
### VICE CHAIR

Jens Emerson  
Staff VP of  
Finance,  
Froedtert South



### SECRETARY

Chris Weyker  
CEO,  
Kenosha  
Achievement  
Center, Inc.



### TREASURER

Anne Arbas  
Senior Vice  
President & CFO,  
Jockey  
International



### IMMEDIATE PAST CHAIR

Karla Krehbiel  
Regional  
President,  
Johnson Financial  
Group

**Ayesha Ahmed**  
General Counsel, Nexus  
Pharmaceuticals, Inc.

**Dr. Bryan Albrecht**  
President, Gateway  
Technical College

**Sue Block**  
Vice President –  
Finance, Uline

**Joel Burow**  
Manager, Customer  
Solutions, WEC Energy  
Group

**Randy Ekern**  
Vice President Global  
Operations & Supply  
Chain, InSinkErator

**Dr. Deborah Ford**  
Chancellor,  
University of  
Wisconsin-Parkside

**Sage Greising**  
MKE1 General  
Manager, Amazon

**Jamie Hogan**  
President, Specialized  
Accounting Services

**Anthony Jefferson, Sr.**  
Owner, Five-Star  
Moving Crew

**Lisa Just**  
Patient Service Area  
President, Racine  
Kenosha Lake, Advocate  
Aurora Health

**A.J. Kegg**  
President, Horizon  
Systems Machining, Inc.

**Jerry King**  
CFO, Kenosha Beef  
International

**Jim Kinney**  
President & CEO  
State Bank of the Lakes

**Chad Navis**  
Director of Industrial  
Investments, Zilber  
Property Group

**Aldo Pagliari**  
Senior Vice President  
- Finance & CFO,  
Snap-on Incorporated

**Kurt Penn**  
CEO, Good Foods  
Group

**Mike Pitts, Jr.**  
Owner, Pitts Brothers  
& Associates

**Matt Prince**  
President, Riley  
Construction Company

**Wes Saber**  
Executive Vice President  
& CFO, Haribo of  
America, Inc.

**Dr. Sue Savaglio-Jarvis**  
Superintendent of  
Schools, Kenosha  
Unified School District

**Corey Schultz**  
Vice President of  
Sales & Marketing,  
Five Star Fabricating

**Charles Skendziel**  
Owner, Equity Creative

**Maureen Sorensen**  
Plant Manager,  
Rust-Oleum  
Corporation

**Mike Thompson**  
President & CEO,  
Fair Oaks Farms

These directors completed their board service prior to April 13, 2020.

Paul Grekowicz

Paul Krumrie

Michael Pollocoff

Cody Voegerl

## Staff

**Todd Battle**, President  
**Lisa Feltson**, Office Manager  
**Jeanne Geiger**, Administrative Assistant  
**Heather Wessling Grosz**, Vice President

**Brooke Infusino**, Director of Talent Development  
**Becky Noble**, Director of Marketing  
**Brock Portilia**, Director of Finance & Administration

## Committees

### AUDIT

Jens Emerson (Chair)  
Kathleen Goessl  
Cherie Julius  
Ken Konjura  
Patricia Merrill  
David Nankin  
Karl Ostby  
Dr. John Swallow

### EXECUTIVE

Anne Arbas  
Sue Block  
Randy Ekern  
Jens Emerson  
Jamie Hogan  
Lisa Just  
Jerry King  
Karla Krehbiel  
Aldo Pagliari  
Wes Saber  
Charles Skendziel  
Dr. John Swallow (Chair)  
Chris Weyker

### FINANCE

Mike Deney  
Jon Purcell  
Wesley Ricchio  
Melissa Thompson  
Sara Verbsky (Chair)  
Kyle Vitkus  
Andy Vogel  
Chris Ziarko

### NOMINATING

Sue Block  
Jens Emerson  
Karla Krehbiel  
Dr. John Swallow (Chair)  
Chris Weyker

### PERSONNEL

Jens Emerson  
Karla Krehbiel  
Dr. John Swallow (Chair)



# FINANCIAL INFORMATION

## Kenosha Area Business Alliance, Inc. and its Subsidiaries

### Unaudited Consolidated Statement of Financial Position Compiled for the Years Ending:

	2020	2019
<b>Assets</b>		
Cash & Short Term Investments	\$9,420,382	\$15,093,870
Notes/Advances Receivable Less Reserves	14,695,863	9,460,748
Other Assets	3,579,152	2,782,845
Subtotal	\$27,695,397	\$27,337,463
<b>Fixed Assets</b>		
Property & Equipment Net of Accumulated Depreciation	12,321,935	10,824,958
<b>Total Assets</b>	<b>\$40,017,332</b>	<b>\$38,162,421</b>
<b>Liabilities</b>		
Accounts Payable & Other Short Term Liabilities	3,685,720	2,257,569
Notes Payable	6,949,736	7,107,170
Total Liabilities	\$10,635,456	\$9,364,739
<b>Net Assets</b>		
Unrestricted	10,991,546	10,961,696
Temporarily Restricted	18,390,330	17,835,986
Total Net Assets	\$29,381,876	\$28,797,682
<b>Total Liabilities and Net Assets</b>	<b>\$40,017,332</b>	<b>\$38,162,421</b>

### Unaudited Consolidated Statement of Activities - All Funds, Compiled for the Years Ending:

	2020 Operating	2020 Loan Funds/Building	2019 Operating	2019 Loan Funds/Building
<b>Revenues</b>				
Contract Services	\$210,000	—	\$210,000	—
Membership Dues	371,250	—	318,928	—
Loan Service Fees	82,471	—	20,548	—
Training/CEO Roundtable Fees	57,696	—	74,764	—
Interest (Bank, Investments & Notes)	2,456	467,628	11,015	749,327
Revolving Loan Fund Administration	491,560	—	675,774	—
Rent	—	547,654	—	559,948
Other (Grant Revenue)	54,460	4,066,930	192,900	261,765
Total Revenue	\$1,269,893	\$5,082,212	\$1,503,929	\$1,571,040
<b>Expenses</b>				
Personnel Costs	1,066,277	—	1,038,770	—
Revolving Loan Fund Administration	—	491,560	—	675,774
Travel / General Admin / Training / CEO Roundtable	74,551	—	95,091	—
Office Equipment	2,829	—	4,292	—
Mailing / Printing / Office Supplies	5,854	1,122	6,971	1,373
Accounting / Auditing / Legal	29,789	26	30,420	2,900
Insurance (Business & General Liability)	14,405	5,000	14,898	5,000
Telecommunications / Computer Services	38,216	1,076	34,228	1,072
Rent / Space Maintenance / Utilities	101,020	24,890	101,106	26,500
Membership & Business Development	35,015	—	163,800	—
Depreciation & Property Taxes & Interest	17,767	731,449	18,751	694,682
Miscellaneous Expense (Grant Expense)	—	3,161,310	—	—
Reserve Adjustment	—	(33,000)	—	(37,000)
Total Expenses	\$1,385,261	\$4,382,652	\$1,507,210	\$1,370,050
<b>Change In Net Assets</b>	<b>\$(115,368)</b>	<b>\$699,560</b>	<b>\$(3,281)</b>	<b>\$200,990</b>

# 2020 KABA INVESTORS

## Banking

Blackhawk Community Credit Union	Educators Credit Union	Heartland Bank and Trust Company	Southern Lakes Credit Union	US Bank
BMO Harris Bank	First American Bank	Johnson Financial Group	State Bank of the Lakes	Wintrust Commercial Banking at Town Bank
Community State Bank	First Business Bank	PNC Bank	Tri City National Bank	
	First Citizens Bank		TruStone Financial Federal Credit Union	

## Business Services

AcquireX	Chef David's Catered Events	Kenosha Private Police	Martin Group	Sebert-Kenosha
Alarm Detection System Inc.	Converting Solutions, Inc.	Leitch Printing Corporation	OFS	Grounds Care
Brookstone Printing (f/k/a Badger Press)	Econoprint	Len laquinta's Excellence in Communications, Inc.	Perrine Property Maintenance, LLC	Signarama
Catalyst Exhibits, Inc.	Hallum Enterprises, Inc.	Living As A Leader	Professional Services Group, Inc.	The Colergét Conference Center
	imperial Service Systems, Inc.			Winter Services LLC

## Construction & Related Industries

Bane-Nelson, Inc.	CPO Commercial Flooring	JDR Painting LLC	MSI General Corporation	Rasch Construction & Engineering, Inc.
Berghammer Construction Corporation	Dickow-Cyzak Tile Co.	J.H. Findorff & Son Inc.	NEXT Electric, LLC.	Riley Construction Company, Inc.
Bukacek Construction Group, Inc.	DORAL Corporation	Keller, Inc.	Northern Mechanical, LLC	Thompson Project Management, LLC
C.G. Schmidt, Inc.	Electrical Contractors of Wisconsin, Inc.	Kenosha Plumbing	Pepper Construction Co.	Valiant Electric Inc.
Camosy Construction	Gilbane Building Company	Kitchen Cubes	Perfection Property Restoration	Witico Development Corporation
Cicchini Asphalt, LLC	Greenfire Management Services, LLC	Lee Mechanical	Point Ready Mix, LLC	
		Liftpro, LLC	Postorino Construction Finishes	
		Martin Petersen Co, Inc.		
		Miron Construction Co., Inc.		

## Engineering & Architectural Services

Clark Dietz, Inc.	Garland Alliance, Inc.	Kueny Architects, LLC	Partners in Design Architects, Inc.	raSmith
DLH Consulting Services, LLC	JSD Professional Services, Inc.	Pinnacle Engineering Group		Ruekert Mielke

## Government & Education

Carthage College	Kenosha County	The Prairie School	Village of Bristol	Village of Somers
City of Kenosha	Kenosha Unified School District	Town of Paris	Village of Paddock Lake	Village of Twin Lakes
Gateway Technical College	St. Joseph Catholic Academy	Town of Wheatland	Village of Pleasant Prairie	Wilmot Union High School District
Herzing University		University of Wisconsin Parkside	Village of Salem Lakes	

## Health Care & Related Industries

Abbott	Froedtert South	Hospice Alliance	Kenosha Visiting Nurse Association & Affiliates	OccuCare
Advocate Aurora Health	Frontida, Inc.	Kenosha Community Health Center, Inc.	LivingWell Home Medical Supplies, Inc.	Sports Physical Therapists
Daniel R. Santarelli DDS	Fulmer Dentistry	Kenosha Radiology Center	Nexus Pharmaceuticals, Inc.	Wisconsin Specialty Surgery Center
Doctors of Physical Therapy	Guided Wellness Counseling, SC			

## Individual

Susan Crane	Nancy Haggerty	Representative Samantha Kerkman	County Executive Jim Kreuser	Richard Rodenbeck
Ronald Frederick			Michael Montemurro	Justin Silva

## Insurance, Legal & Financial Services

A.B. Schmitz Agency, Inc.	Deininger & Co., Inc.	Jacsten	O'Neil, Cannon, Hollman, DeJong & Laing S.C.	Thomey Financial Services and Michael J Thomey, CPA
Alia, DuMez & McTernan, S.C.	DeWitt LLP	Lindner & Marsack, S.C.	Prophet Wealth Management	Tirabassi, Felland & Clark, LLC
Ameriprise Financial Services, Inc.	Ehlers and Associates, Inc.	Lueder Financial Group - Northwestern Mutual	Sam Ruffolo Agency	Trotter Insurance Group
Andrea & Orendorff, LLP	Gateway Mortgage Corporation	Madrigano, Aiello & Santarelli, LLC	Scott Olson, CPA, LLC	Valeri Agency, Inc.
CliftonLarsonAllen LLP	Godfrey & Kahn S.C.	Marsh & McLennan Agency LLC	Seymour & Associates, S.C.	Vrakas CPAs + Advisors
David Insurance Agency	Godin Geraghty Puntillo Camilli, SC		Specialized Accounting Services LLC	Wipfli LLP
Davison Law Office, Ltd.	Guttormsen & Hartley, LLP			

## IT Services

CCB Technology	DeKind Computer Consultants	Leeward Business Advisors	Offsite, LLC	Platinum Systems, Inc.
Computer Technologies, Inc.		NSR Business Solutions		



# 2020 KABA INVESTORS

## Manufacturing

Abatron, Inc.	Edible Cuts	Horizon Systems	LMI Packaging Solutions, Inc.	Rehrig Pacific Company
Advent Tool & Manufacturing, Inc.	Emco Chemical Distributors, Inc.	Machining, Inc.	Medtorque, Inc.	Rust-Oleum Corporation
Allied Plastics, Inc.	Engendren Corporation (f/k/a IEA, Inc.)	Industrial Toolz/Handi-Ramp	Mikrotech, LLC	S.C. Johnson & Son
Ardent Mills LLC	Fair Oaks Farms, LLC	InSinkErator	MTI	Snap-on Incorporated
Ariens Company	Finishing & Plating Service, Inc.	IRIS USA, Inc.	Niagara Bottling, LLC	ST Specialty Foods
ASYST Technologies LLC	Five Star Fabricating, Inc.	Jockey International, Inc.	Northlake Engineering, Inc.	Stabio North America, LLC
Badgerland Products, Inc.	FNA Group Inc.	Kenall	Ocean Spray	The Metal Shop
Beckart Environmental, Inc.	Form Machining LLC	Kenosha Beef International, Ltd.	Cranberries, Inc.	Thyssenkrupp Materials - Ken-Mac Metals Division
Bio Fab Technologies, Inc.	GEM Manufacturing Inc.	Kenosha Lumber & Manufacturing Company, Inc.	Ocenco, Inc.	Toolamation, Inc.
Bradshaw Medical Inc.	Gold Standard Baking	Kirsan Engineering, Inc.	Powerbrace Corporation	Quest Products, LLC
Colbert Packaging Corporation	Good Foods Group, LLC	L & M Corrugated Container Corp.	R+D Custom Automation	RCK Foods
Contact Rubber Corporation	Haribo		Reflective Concepts, Inc.	ViskoTeepak
Cordeck				Vonco Products, LLC

## Media/Marketing/Design

Dooley & Associates, LLC	Equity Creative	Pellizzi & Co.	Kenosha News
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## Non-Profit

Ascension All Saints Hospital Foundation	Goodwill Industries of Southeastern Wisconsin, Inc.	Kenosha Area Chamber of Commerce, Inc.	Kenosha Country Club	Lake County Partners MRA
Boogie's Inc.	Journey Church	Kenosha Area Convention & Visitors Bureau	Kenosha Human Development Services, Inc.	Southshore Realtors Association, Inc.
Boys & Girls Club of Kenosha	Kenosha Achievement Center, Inc.	Kenosha Community Foundation	Kenosha Symphony Orchestra	United Way of Kenosha County
			Kenosha YMCA	

## Real Estate

Bear Real Estate Group	Douglas Kent Development, Inc.	Gorman & Company, Inc.	Logistics Property Company, LLC	Prime Realty Group of Wisconsin, LLC
Berkshire Hathaway Home Services Epic Real Estate	First Industrial Realty Trust, Inc.	Janko Group	Newmark Knight Frank	Ravine Park Partners, LLC
Clovis Point, LLC	Franke Development Advisors LLC	Lee & Associates of Illinois LLC	Petretti Builders & Developers	Venture One Real Estate, LLC
Cove Realty	Garretto Real Estate LLC	Legacy Property Management Services, LLC	Pitts Brothers & Associates LLC	Wangard Partners, Inc.
Darwin Realty & Development Corporation				Zilber Property Group

## Retail Establishments

Candlewood Suites	Crown Trophy & HTE Promotional	LaMacchia Travel	Rustic Road Brewing Co.	Total Furniture
Carpets Plus Outlet, Inc.	Hansen's Pool & Spa Inc.	Mitchell Carpets	Tenuta's Delicatessen & Liquors, Inc.	Woofman's Lodge
Cast, LLC DBA Sazzy B	Kenosha Kingfish Baseball Club	Office Furniture Warehouse	The Club at Strawberry Creek	Pet Resort
Chiappetta Shoes, Inc.		Paielli's Bakery, Inc.		

## Staffing Services

Atlas Employment Services, Inc.	Halpin Staffing Services	Matthews Professional Employment, Inc.	Parallel Employment Group	TempsNow Employment & Placement Services LLC
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## Telecommunications & Utilities

Alliant Energy	Data Cable Inc	WEC Energy Group	Wisconsin Fuel & Heating
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## Transportation, Distribution & Warehousing

Affordable Auto Sales	Five-Star Moving Crew	Heartland Produce Co.	Midwest Refrigerated Services	Trifinity
Amazon	Fresenius Medical Care	Jelly Belly Candy Company	Otto Nelson Moving and Storage	Uline, Inc.
ATC Transportation LLC	TruBlu Logistics	JHT Holdings, Inc.	Palmen Auto Stores	VP Xpress, LLC
CJW Inc.	Geneva Supply	Kem Krest	Pepsi Beverages Company	Yamaha Motor Corporation, USA
Doheny's	GFI Midwest LLC	Kutzler Express, Inc.		
Dreiske Moving & Storage	Gordon Food Service	Meijer		

# OUR VISION

Kenosha County is the premier destination for new investment and talent in the Chicago-Milwaukee corridor.

The Kenosha Area Business Alliance (KABA) is Kenosha County's economic development organization and business association.

A public-private partnership, KABA is focused on making the Kenosha Area a better place to do business, live, and work, through: (1) Economic development initiatives that stimulate private sector investment and job creation; (2) Providing programs, products, and services that improve the competitiveness of Kenosha Area employers and their employees; and (3) Educational initiatives aimed at enhancing student achievement and overall school performance.

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262.605.1100 | [info@kaba.org](mailto:info@kaba.org)

[www.kaba.org](http://www.kaba.org)

