Building a better community...together.
On behalf of the Board of Directors and staff, I am pleased to share the Kenosha Area Business Alliance’s Annual Report for 2018.

Kenosha County continues to stand out as a development hot spot for the region, state, and nation. Recent reports note that Southeast Wisconsin was the leading sub-market in the Chicago-land area with nearly 5 million square feet of industrial space under construction at the end of 2018. This represents nearly a quarter of current industrial construction activity in the Chicago Metropolitan Area. This statistic is even more impressive when you consider that the Kenosha County submarket is one of the smallest in the Chicago MSA, ranking 18 out of 19 in both the number of industrial properties and total square footage.

Industrial employment has surged as well. According to the U.S. Bureau of Labor Statistics, Kenosha County ranks in the top 10 nationally, for job growth in the logistics and distribution sector. This helped Kenosha County lead Wisconsin in private sector employment growth over the last several years, a 23% gain since 2014.

These numbers are supported with multiple examples of substantial new industrial development along the I-94 corridor and throughout the County. There are four new large-scale business parks currently under development: 94 Logistics Park, Kenosha Corporate Park, Prairie Highlands Corporate Park and Stateline 94 Corporate Park. Amazon, Haribo and ULINE are among the major corporations that are helping drive these developments with new and expanded facilities.

In order to keep up with this considerable growth, the Kenosha County area continues to focus on talent development, attraction and retention. KABA continues to work with employers, communities, workforce development entities, and education partners to better align resources. Several notable examples of these partnerships and initiatives are detailed in this report. We must continually find ways to expand, develop, and enhance our human resources - - and this is an “All Hands on Deck” activity.

Thank you for your continued support, investment, and involvement as we work to ensure Kenosha County’s attractiveness and competitiveness as a place to do business, live and work.

Best wishes for a prosperous 2019,

Todd Battle, President
STRONG ECONOMIC GROWTH CONTINUES IN 2018

Kenosha County had another robust year of economic development in 2018. Looking forward, this shows no signs of slowing down. There are several major projects currently in development across all sectors of the economy, including industrial, healthcare, housing and retail. Several new business parks were announced in 2018, creating additional capacity for new development. Kenosha County truly is perfectly centered to be the premier destination for new investment and talent in the Chicago-Milwaukee corridor.

Since 2013, major economic development wins in Kenosha County have accounted for:

- 11,000+ jobs
- $1.5+ billion in capital investment
- 11.6+ million SF of development

Prairie Highlands Corporate Park Groundbreaking July 24, 2018

RELOCATIONS/EXPANSIONS

Major relocations/expansions into Kenosha County

<table>
<thead>
<tr>
<th>JOBS*</th>
<th>CAP EX**</th>
<th>SF***</th>
</tr>
</thead>
<tbody>
<tr>
<td>CTDI</td>
<td>150</td>
<td>N/A</td>
</tr>
<tr>
<td>Edible Cuts</td>
<td>200+</td>
<td>$8 million</td>
</tr>
<tr>
<td>eFaucets</td>
<td>80</td>
<td>N/A</td>
</tr>
<tr>
<td>Paasche Air Brush</td>
<td>30</td>
<td>$800,000</td>
</tr>
</tbody>
</table>

Major expansions within Kenosha County

<table>
<thead>
<tr>
<th>JOBS</th>
<th>CAP EX</th>
<th>SF</th>
</tr>
</thead>
<tbody>
<tr>
<td>SL Montevideo</td>
<td>60</td>
<td>$4.5 million</td>
</tr>
<tr>
<td>Five Star</td>
<td>25</td>
<td>$13 million</td>
</tr>
<tr>
<td>Uline</td>
<td>N/A</td>
<td>$95 million</td>
</tr>
<tr>
<td>TOTALS</td>
<td>395</td>
<td>$121 million</td>
</tr>
</tbody>
</table>

*FTEs; **approximate capital investment; ***square feet developed/absorbed

SL Montevideo Technology, Inc.

SL Montevideo (also known as Montevideo Technology Inc. or MTI) relocated its headquarters and Minnesota-based production operations to Pleasant Prairie in 2018. The maker of high performance motors will more than double its footprint and add 60 highly skilled positions.

MTI currently employs 80 people in Pleasant Prairie - many of which are highly skilled technicians and electrical and mechanical engineers. This expansion will bring total employment to approximately 140 people.
KABA REVOLVING LOAN FUND (RLF) PROGRAM

Over the past three decades, KABA has helped hundreds of companies expand or relocate to Kenosha County with its portfolio of community revolving loan funds. These funds are used to provide low-cost financing to companies creating jobs in Kenosha County by expanding or establishing a new facility in the area.

Company: Five Star Group, Inc.
Project: Construction of new manufacturing facility and new equipment purchase
Total project investment: $13,500,000
KABA loan amount: $2,241,000
No. of jobs created: 20

KABA BUSINESS RETENTION & EXPANSION (BR|E) PROGRAM

Through its BR|E Program, KABA takes the pulse of Kenosha County-based companies. Employers provide information about the health of their business and the opportunities and challenges of doing business in Kenosha County. This helps KABA focus its development efforts. The total number of on-site company visits in 2018 was 89.

A look at the data... Below are the most popular responses from Kenosha County companies when asked what their greatest achievement was in 2018.

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A look at the data... Below are the most popular responses from Kenosha County companies when asked what their greatest achievement was in 2018.

(Left to right) Five Star President & Owner Carl Schultz with his three children, who are all involved with the business: Corey Schultz, Garret Schultz & Haley Derrick.

*expanded use of social media marketing tools

AREAS OF OPPORTUNITY IN 2019 & BEYOND

HARIBO

Site and grading work continued at the Prairie Highlands Corporate Park in 2018. German candymaker Haribo selected this location in the Village of Pleasant Prairie as the site of its first North American manufacturing plant.

Haribo is expected to break ground in 2019 on the first phase, a $242 million investment into a production facility that will employ approximately 400. Three additional future phases are contemplated in the conceptual site plan. When all four phases are complete, this would be one of the largest confectionery sites in the Country and could employ over 1,500 workers.
KABA believes that working together as a community is essential to the success and growth of Kenosha County. KABA as an organization is a public-private partnership. That model has proven very effective and is a concept that we strive to utilize in many of the programs and initiatives we undertake.

KABA has contributed its own funds while successfully leveraging additional public and private monies to execute important and impactful initiatives that affect real change and growth in the community.

In this report, we’ll take a look at some of the programs KABA has recently worked on—along with community partners—that have made a real and lasting impact on Kenosha County.

**Partners:** Wisconsin Economic Development Corp (WEDC), Gateway Technical College & Kenosha County Job Center
**Timeframe:** 2015 - present
**Impact:** The comprehensive data in the report informed KABA’s efforts around talent development for area employers including a strategies matrix that included important next steps such as a series of talent workshops and an attraction website.

**Partners:** Kenosha County; City of Kenosha; Villages of Pleasant Prairie, Somers, Bristol, Salem Lakes & Paddock Lake; Kenosha Area Chamber of Commerce; Kenosha Area Convention & Visitors Bureau; Carthage College; Gateway Technical College; UW-Parkside; Aurora Healthcare; Froedert South; & 40+ other local businesses and organizations
**Timeframe:** 2015 - present
**Impact:** LifeBalancedKenosha.com was launched in January 2019. It successfully brought together many sectors of the community to adopt the brand and use the online relocation resource and talent attraction web site. The site has important quality of life information including housing, healthcare, education, local employers as well as shopping, dining, arts, recreation and more.

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**KENOSHA COUNTY LABOR MARKET ANALYSIS**

KABA commissioned the W.E. Upjohn Institute to provide an assessment of the current labor market environment in Kenosha County.

<table>
<thead>
<tr>
<th></th>
<th>KABA</th>
<th>Public</th>
<th>Private</th>
<th>Total</th>
</tr>
</thead>
<tbody>
<tr>
<td>KABA</td>
<td>$19,000</td>
<td>$28,000</td>
<td>$5,000</td>
<td>$52,000</td>
</tr>
</tbody>
</table>

**LIFE BALANCED KENOSHA COUNTY**

KABA administered the development of an online resource for major employers and the community that has extensive quality of life information about Kenosha County.

<table>
<thead>
<tr>
<th></th>
<th>KABA</th>
<th>Public</th>
<th>Private</th>
<th>Total</th>
</tr>
</thead>
<tbody>
<tr>
<td>KABA</td>
<td>$75,000</td>
<td>$49,500</td>
<td>$50,000</td>
<td>$174,500</td>
</tr>
</tbody>
</table>
LAKEVIEW TECHNOLOGY ACADEMY

In 1997, KABA purchased an industrial building in LakeView Corporate Park to be developed into a charter STEM high school.

KABA FDN $1.3 million
Public $1.3 million
Private $1.5 million
Total $4.1 million

BUILDING OUR FUTURE

A network of community leaders representing all sectors of Kenosha County committed to improving student outcomes from cradle to career. It is a part of the national StriveTogether Network.

KABA FDN $150,000
Public $1,050,000
Private $300,000
Total $1,500,000

GATEWAY PROMISE PROGRAM

Enables eligible students to attend Gateway tuition-free, filling the gap between financial aid and the cost of tuition and fees. Students also receive support to help them meet their graduation goals.

KABA FDN $100,000
Public $15,000
Private $2,615,000
Total $2,730,000

CATALYST2CAREERS SCHOLARSHIP PROGRAM

Provides scholarship funds to Kenosha County residents that are a graduate of a Kenosha County high school, and are the first generation in their family intending to pursue higher education at Carthage College, Gateway or UW-Parkside.

KABA $252,725
Public N/A
Private N/A
Total $252,725

Partners: Kenosha Unified School District & Gateway Technical College
Timeframe: 1997 - present
Impact: LakeView is routinely named one of the best high schools in the state with a consistently high demand for enrollment.

Partners: Carthage College, Gateway Technical College, Kenosha Unified School District, Kenosha County, & the Mary Frost Ashley Foundation
Timeframe: 2016 - present
Impact: BOF now has two full and one part-time staff members working with dedicated committees made up of business, education and community leaders in six network areas committed to improve student outcomes.

Partners: Carthage College, Gateway Technical College, & the University of Wisconsin-Parkside
Timeframe: 2005 - present
Impact: Nearly 100 students have received KABA scholarships, lessening their tuition burden and helping them reach degree completion.

Partners: Carthage College, Gateway Technical College & more than 40 businesses throughout Southeast Wisconsin
Timeframe: 2016 - present
Impact: In its second year, the Gateway Promise Program is helping 300+ local students who may not have considered or have been able to afford a technical education or secondary degree. This has an overall effect on the number of skilled & educated people entering the workforce.
**YLink (Young Leaders in Kenosha)** is an established young professionals (age 21-40) program aimed at attracting & retaining YPs.

- **Public**: $200,000
- **Private**: $200,000
- **Total**: $450,000

**KABA BUILDING**

KABA purchased an older building in Downtown Kenosha, made extensive renovations and secured office and retail tenants for the entire property.

- **KABA**: $1,900,000
- **Public**: N/A
- **Private**: N/A
- **Total**: $1,900,000

**Downtown Kenosha, Inc. (DKI)** is an independent, non-profit organization committed to the revitalization and growth of Downtown Kenosha, Wisconsin.

- **KABA**: $200,000
- **Public**: $260,000
- **Private**: $500,000
- **Total**: $960,000

**Partners:**
- City of Kenosha, Kenosha Lakeshore BID, Wisconsin Main Street, Kenosha Area Chamber of Commerce & Kenosha Area Convention & Visitor’s Bureau & various private investor companies

**Timeframe:** 2012 - present

**Impact:** DKI has two staff members with a $170,000 annual budget and dedicated office space. DKI is actively working with the City and downtown businesses on revitalization efforts.

**Partners:**
- Jockey International, United Way of Kenosha County

**Timeframe:** 2012 - present

**Impact:** The development led Jockey to relocate its factory store from the back of a warehouse to a beautiful new flagship store; United Way & Building Our Future also occupy a portion of the building.
Below are the total investments made by KABA, public entities including the County, other municipalities, and private companies. In all, more than $200 million has been invested in the community for these impactful initiatives.

**TOTAL COMMUNITY INVESTMENTS**

- **KABA**: $9.8 million
- **Public**: $11 million
- **Private**: $183.4 million
- **Total**: $204.2 million

KABA has contributed its own funds while successfully leveraging additional public and private monies to execute important and impactful initiatives that affect real change and growth in the community.

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**KENOSHA COUNTY RETAIL STRATEGY**

KABA brought together several municipalities to enlist a consultant to advise them on the best way to attract new retail developments.

- **KABA**: $7,500
- **Public**: $42,500
- **Private**: N/A
- **Total**: $50,000

**KENOSHA COUNTY HIGH IMPACT FUND**

Designed to help secure high quality economic development projects.

- **KABA**: $250,000
- **Public**: $3.7 million
- **Private**: $168 million
- **Total**: $172 million

**SALEM BUSINESS PARK**

An effort to bring new industrial investment to the western part of the County through a new business park serving smaller, second-stage companies.

- **KABA**: $5.3 million
- **Public**: $4.54 million
- **Private**: $10.2 million
- **Total**: $20.04 million
KABA hosts various events throughout the year to inform and engage its investors and the business community about topics central to moving Kenosha County forward. Events include groundbreakings, workshops and industry roundtables, training, awards receptions, candidate forums, young professional programming, social networking events, and more.

**April 26, 2018**
The Future 5 Awards honor five young professionals that are rockstars in their career and making a real difference in their community.

**October 12, 2018**
Inspire is a premier one-day leadership development experience featuring inspirational content to elevate your personal and professional journey.

**November 1, 2018**
Recognizes business excellence in Kenosha County. Presented are Business & Small Business of the Year and the Forward Awards.

**Community Development Grant Announcement for The Stella:**
April 16, 2018
State and local officials announced a WEDC grant to the City of Kenosha to support the development of the Stella Hotel & Ballroom.

**Kenosha County Re-Entry Expo:**
October 2, 2018
KABA joined our community partners to assist in coordinating a resource event where attendees can learn about hiring formerly incarcerated, work-ready returning community members.

**Where Are We Going to Live?**
Housing Summit:
November 13, 2018
A conversation about the trends and challenges facing the Kenosha County housing market.

**THANK YOU TO THE NEARLY 2,000 PEOPLE THAT ATTENDED AND THE 30+ COMPANIES THAT SPONSORED A KABA EVENT IN 2019!**
LEADERSHIP

Chair
Karla Krehbiel
Regional President, Johnson Bank

Vice Chair
Dr. John Swallow
President, Carthage College

Secretary
Susan Crane
Owner, Crane Farms

Treasurer
Timothy Geraghty
Attorney, Godin Geraghty
Puntillo Camilli, SC

COMMITTEES

Audit
David Geertsen
Kathleen Goessl
Cherie Julius
Ken Konjura
David Nankin
Karl Osby
Dr. John Swallow*

Executive
Anne Arbas
Susan Crane
Timothy Geraghty
Randy Hernandez
Jerry King
Karla Krehbiel*
Aldo Pagliari
Brenda Penesis
Jim Sherman
Charles Skendziel
Dr. John Swallow
Susan Ventura

Finance
Andrea Bukacek
Jens Emerson*
Nate Franke
Wesley Ricchio
Melissa Thompson
Sara Verbsky
Kyle Vitkus
Andy Vogel
Chris Ziarko

Nominating
Michael Gardner
David Geertsen
Randy Hernandez
Mark Jaeger
Karla Krehbiel*
Dr. John Swallow
Susan Ventura
Chris Weyker

Personnel
Karla Krehbiel*
Dr. John Swallow
Susan Ventura

* denotes Chair

STAFF

Back row, left-right:
Todd Battle, President; Heather
Wessling Grosz, Vice President; Lisa
Felson, Office Manager; Brock Portilia,
Director of Finance & Administration

Front row, left-right:
Jeanne Geiger, Administrative Assistant;
Brooke Infusino, Director of Talent
Development; Becky Noble, Director of Marketing
**Kenosha Area Business Alliance, Inc. and its Subsidiaries**

**Unaudited Consolidated Statement of Financial Position Compiled for the Years Ending:**

<table>
<thead>
<tr>
<th>Assets</th>
<th>2018</th>
<th>2017</th>
</tr>
</thead>
<tbody>
<tr>
<td>Cash &amp; Short Term Investments</td>
<td>$14,144,698</td>
<td>$13,159,502</td>
</tr>
<tr>
<td>Notes/Advances Receivable Less Reserves</td>
<td>$10,206,919</td>
<td>$10,013,449</td>
</tr>
<tr>
<td>Other Assets</td>
<td>$2,531,214</td>
<td>$2,435,722</td>
</tr>
<tr>
<td><strong>Total Assets</strong></td>
<td><strong>$26,882,831</strong></td>
<td><strong>$25,608,673</strong></td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>Fixed Assets</th>
<th>2018</th>
<th>2017</th>
</tr>
</thead>
<tbody>
<tr>
<td>Property &amp; Equipment Net of Accumulated Depreciation</td>
<td>$11,034,333</td>
<td>$11,080,700</td>
</tr>
<tr>
<td><strong>Total Assets &amp; Fixed Assets</strong></td>
<td><strong>$37,917,164</strong></td>
<td><strong>$36,689,373</strong></td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>Liabilities</th>
<th>2018</th>
<th>2017</th>
</tr>
</thead>
<tbody>
<tr>
<td>Accounts Payable &amp; Other Short Term Liabilities</td>
<td>$2,002,003</td>
<td>$1,768,345</td>
</tr>
<tr>
<td>Notes Payable</td>
<td>$7,298,772</td>
<td>$6,381,677</td>
</tr>
<tr>
<td><strong>Total Liabilities</strong></td>
<td><strong>$9,300,775</strong></td>
<td><strong>$8,150,022</strong></td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>Net Assets</th>
<th>2018</th>
<th>2017</th>
</tr>
</thead>
<tbody>
<tr>
<td>Unrestricted</td>
<td>$10,975,823</td>
<td>$10,941,927</td>
</tr>
<tr>
<td>Temporarily Restricted</td>
<td>$17,563,527</td>
<td>$17,597,424</td>
</tr>
<tr>
<td><strong>Total Net Assets</strong></td>
<td><strong>$28,539,350</strong></td>
<td><strong>$28,539,351</strong></td>
</tr>
</tbody>
</table>

| **Total Liabilities & Net Assets** | **$37,840,125** | **$36,689,373** |

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**Unaudited Consolidated Statement of Activities - All Funds, Compiled for the Years Ending:**

<table>
<thead>
<tr>
<th>Revenues</th>
<th>2018 Operating</th>
<th>2018 Loan Funds/Building</th>
<th>2017 Operating</th>
<th>2017 Loan Funds/Building</th>
</tr>
</thead>
<tbody>
<tr>
<td>Contract Services</td>
<td>$210,000</td>
<td>—</td>
<td>$200,000</td>
<td>—</td>
</tr>
<tr>
<td>Membership Dues</td>
<td>$336,075</td>
<td>—</td>
<td>$306,057</td>
<td>—</td>
</tr>
<tr>
<td>Loan Service Fees</td>
<td>$50,434</td>
<td>—</td>
<td>$44,020</td>
<td>—</td>
</tr>
<tr>
<td>Training/CEO Roundtables Fees</td>
<td>$106,979</td>
<td>—</td>
<td>$95,511</td>
<td>—</td>
</tr>
<tr>
<td>Interest (Bank, Investments &amp; Notes)</td>
<td>$1,055</td>
<td>$686,916</td>
<td>$1,003</td>
<td>$475,725</td>
</tr>
<tr>
<td>Revolving Loan Fund Administration</td>
<td>$622,826</td>
<td>—</td>
<td>$562,958</td>
<td>—</td>
</tr>
<tr>
<td>Rent</td>
<td>—</td>
<td>$561,774</td>
<td>—</td>
<td>$170,338</td>
</tr>
<tr>
<td>Other</td>
<td>$135,116</td>
<td>$37,271</td>
<td>$218,865</td>
<td>$28,608</td>
</tr>
<tr>
<td><strong>Total Revenue</strong></td>
<td><strong>$1,462,485</strong></td>
<td><strong>$1,285,961</strong></td>
<td><strong>$1,428,414</strong></td>
<td><strong>$674,671</strong></td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>Expenses</th>
<th>2018</th>
<th>2017</th>
</tr>
</thead>
<tbody>
<tr>
<td>Personnel Costs</td>
<td>$980,833</td>
<td>—</td>
</tr>
<tr>
<td>Revolving Loan Fund Administration</td>
<td>—</td>
<td>$622,826</td>
</tr>
<tr>
<td>Travel/General Admin/Training/CEO Roundtable</td>
<td>$96,616</td>
<td>—</td>
</tr>
<tr>
<td>Office Equipment</td>
<td>$5,838</td>
<td>—</td>
</tr>
<tr>
<td>Mailing/Printing / Office Supplies</td>
<td>$6,971</td>
<td>$1,373</td>
</tr>
<tr>
<td>Accounting / Auditing / Legal</td>
<td>$26,633</td>
<td>$2,780</td>
</tr>
<tr>
<td>Insurance (Business &amp; General Liability)</td>
<td>$14,968</td>
<td>$4,857</td>
</tr>
<tr>
<td>Telecommunications / Computer Services</td>
<td>$28,555</td>
<td>$1,057</td>
</tr>
<tr>
<td>Rent / Space Maintenance / Utilities</td>
<td>$91,486</td>
<td>$28,108</td>
</tr>
<tr>
<td>Membership &amp; Business Development</td>
<td>$155,071</td>
<td>$28,108</td>
</tr>
<tr>
<td>Depreciation &amp; Property Taxes &amp; Interest</td>
<td>$20,885</td>
<td>$679,167</td>
</tr>
<tr>
<td>Miscellaneous Expense</td>
<td>—</td>
<td>—</td>
</tr>
<tr>
<td>Reserve Adjustment</td>
<td>—</td>
<td>$(99,070)</td>
</tr>
<tr>
<td><strong>Total Expenses</strong></td>
<td><strong>$1,427,856</strong></td>
<td><strong>$1,241,098</strong></td>
</tr>
</tbody>
</table>

| Change In Net Assets | **$34,629** | **$44,863** | **$14,481** | **$(1,156,283)** |
# 2018 KABA Membership Listing

## Banking
- Blackhawk Community Credit Union
- BMO Harris Bank
- Chase
- CIBC Bank US
- Community State Bank
- Educators Credit Union
- First American Bank
- First Business - Kenosha
- Heartland Bank and Trust Company
- Johnson Financial Group
- MB Financial Bank
- PNC Bank
- Southern Lakes Credit Union
- State Bank of the Lakes
- The Huntington National Bank
- Tri City National Bank
- TruStone Financial Federal Credit Union
- US Bank
- Wintrust Commercial Banking at Town Bank

## Business Services
- A.S.G. Staffing, Inc.
- Alarm Detection System Inc.
- Allstaff
- Atlas Employment Services, Inc.
- Badger Press Photographics, Inc.
- Catalyst Exhibits, Inc.
- CCB Technology
- Chef David’s Catered Events
- Computer Technologies, Inc.
- Converting Solutions, Inc.
- Dooley & Associates, LLC
- Econoprint
- Equity Creative
- Hallum Enterprises, Inc.
- Halpin Staffing Services
- HR Value Partners
- Imperial Service Systems, Inc.
- Inspirety
- Kenosha Grounds Care
- Lee Hecht Harrison
- Leeward Business Advisors
- Leitch Printing Corporation
- Len Jaquinta’s Excellence in Communications, Inc.
- Living As A Leader
- Martin Group
- Matthews Professional Employment, Inc.
- Mueller Communications, LLC
- NSR Business Solutions
- Offsite, LLC
- OFS Brands
- Parallel Employment Group
- Platinum Systems, Inc.
- Professional Services Group, Inc.
- Rick L. Perrine Property Maintenance, LLC
- Springbrook Municipal Strategies, LLC
- TempsNow Employment & Placement Services LLC
- The Colergët Conference Center
- Winter Services LLC

## Construction & Related Industries
- Bane-Nelson, Inc.
- Berghamer Construction Corporation
- C.G. Schmidt, Inc.
- Cicchini Asphalt, LLC
- Concrete Specialties Company - Kenosha
- Dickow-Cyzak Tile Co.
- DORAL Corporation
- Electrical Contractors of Wisconsin, Inc.
- FCL Builders
- Hunzinger Construction Co.
- Keller, Inc.
- Kelso-Burnett Co.
- Kenosha Plumbing
- Kitchen Cubes
- Lee Plumbing Mechanical Contractors, Inc.
- Liftpro, LLC
- Martin Petersen Co. Inc.
- MSL General Corporation
- Next Electric, LLC
- Point Ready Mix
- Postorino Decorating, Inc.
- Rasch Construction & Engineering, Inc.
- Riley Construction Company, Inc.
- SERVPRO of North Kenosha County
- Thompson Project Management, LLC
- Valiant Electric Inc.
- Wisco Development Corporation
- Yutka Fence

## Engineering & Architectural Services
- Clark Dietz, Inc.
- Deigan & Associates, LLC
- DLH Consulting Services, LLC
- Garland Alliance, Inc.
- Harwood Engineering Consultants
- JSD Professional Services, Inc.
- Kueny Architects, LLC
- Partners in Design Architects, Inc.
- Pinnacle Engineering Group
- raSmith
- Ruekert Mielke

## Government & Education
- Carthage College
- Central High School District of Westosha
- City of Kenosha
- Gateway Technical College
- Herzing University
- Kenosha County
- Kenosha Unified School District
- St. Joseph Catholic Academy
- State of Wisconsin-Dept. of Workforce Development - Job Service
- The Prairie School
- Town of Somers
- Town of Waukegan
- Village of Bristol
- Village of Paddock Lake
- Village of Pleasant Prairie
- Village of Salem Lakes
- Village of Twin Lakes
- Wilmot Union High School District

## Health Care & Related Industries
- Abbott
- Aurora Health Care
- Business Health Care Group
- Comprehensive Orthopaedics, S.C.
- Daniel R. Santarelli DDS
- Doctors of Physical Therapy
- Froedtert South
- Froedtert & Partner's
- Fulmer Dentistry
- Guided Wellness Counseling, SC
- Hospice Alliance
- Jeanne S. Vedder, M.D.
- Kenosha Community Health Center, Inc.
- Kenosha Radiology Center
- Kenosha Visiting Nurse Association & Affiliates
- LivingWell Home Medical Supplies, Inc.
- Network Health
- OccuCare Regulatory Compliance Associates Inc.
- Sports Physical Therapists Wisconsin Specialty Surgery Center

## Individual
- Ronald Frederick
- David Geertsen
- County Executive
- Jim Kreuser
- Michael Montemurro
- Clifton Peterson
- Susan Crane
- Carl Holborn
- Representative
- Samantha Kerkman

## Insurance, Legal & Financial Services
- A.B. Schmitz Agency, Inc.
- Alia, DuMez & McIernan, SC
- Ameriprise Financial Services, Inc.
- Andrea & Orendorff, LLP
- BDO CliftonLarsonAllen LLP
- Comdata Payment Innovation
- David Insurance Agency
- Davson Law Office, Ltd.
- Deininger & Co., Inc.
- DeWitt LLP
- Ehlers and Associates, Inc.
- Gateway Mortgage Corporation
- Godfrey & Kahn S.C.
- Godin Geraghty
- Puntillo Camilli, SC
- Guttmersen & Hartley, LLP
- HUB International Midwest, Inc.
- Jacsten
- Kowal Investment Group, LLC
- Lindner & Marsack, SC
- Lueder Financial Group - Northwestern Mutual
- Madrigano, Aiello & Santarelli, LLC
- Michael Best & Friedrich LLP
- Mueller & Co.
- Promontory Point Partners, LLC
- Prophet Wealth Management
- RHR Management Consulting, LLC
# 2018 KABA Membership Listing

## Insurance, Legal & Financial Services, Cont.

- Rizzo & Diersen, S.C.
- Sam Ruffolo Agency
- Scott Olson, CPA, LLC
- Seymour & Associates, S.C.
- Specialized Accounting Services LLC
- Thomey Financial Services & Michael J. Thomey, CPA
- Tirabassi, Felland & Clark, LLC
- Trotter Insurance Group
- Valen Agency, Inc.
- Vrakas CPAs + Advisors
- Wegner CPAs
- Wells Fargo Advisors
- Wipfli LLP

## Manufacturing

- Abatron, Inc.
- ACCO Brands
- Allied Plastics, Inc.
- Ardent Mills LLC
- Ariens Company
- ASYST Technologies LLC
- Badgerland Products, Inc.
- Beckart Environmental, Inc.
- BEI Electronics, LLC
- Bio Fab Technologies, Inc.
- Bone Dry Products
- Bradshaw Medical Inc.
- Colbert Packaging Corp.
- Compass Minerals
- Contact Rubber Corp.
- Cordeck
- Contact Rubber Corp.
- Compass Minerals
- DoubleTree by Hilton
- Promotional
- Crown Trophy & HTE
- Chiappetta Shoes, Inc.
- Candlewood Suites
- Haribo
- Honeywell/Genesis Cable Products
- Industrial Tools/Handi-Ramp
- InSinkErator
- International Mold and Production LLC
- Jockey International, Inc.
- Kenall
- Kenosha Beef International, Ltd.
- Kenosha Lumber & Manufacturing Co., Inc.
- Kirsan Engineering, Inc.
- L & M Corrugated Container Corp.
- LMI Packaging Solutions, Inc.
- Medtorque, Inc.
- Mikrotech, LLC
- Monarch Plastics, Inc.
- Mosmatic Corporation
- Niagara Bottling, LLC
- NitroSteel LLC
- Ocean Spray Cranberries, Inc.
- Oenoco, Inc.
- Pacific Sands
- Parker Plastics, Inc.
- Powerbrace Corporation
- Process Pipe & Valve, Inc.
- Puratos Corporation
- Quest Products, LLC
- R+D Custom Automation
- RCK Foods
- Reflective Concepts, Inc.
- Rehing Pacific Company
- Rust-Oleum Corporation
- S.C. Johnson & Son
- Sanmina
- Shiloh
- SJ, Montevideo Technology, Inc.
- Snap-on Incorporated
- ST Specialty Foods
- TG3 Electronics, Inc.
- The Metal Shop
- Toolamation, Inc.
- ViskoTeepak
- Vonco Products, LLC

## Non-Profit

- Boys & Girls Club of Kenosha
- Goodwill Industries of Southeastern Wisconsin, Inc.
- Journey Church
- Kenosha Achievement Center, Inc.
- Kenosha Area Chamber of Commerce, Inc.
- Kenosha Area Convention & Visitors Bureau
- Kenosha Community Foundation
- Kenosha Country Club
- Kenosha Symphony Orchestra
- Kenosha YMCA
- Lake County Partners
- Lemon Street Gallery & Artspace
- MRA
- Southshore Realtors Association, Inc.
- United Way of Kenosha County

## Real Estate

- Franke Development Advisors LLC
- Bear Real Estate Group
- Berkshire Hathaway Home Services Epic Real Estate
- CenterPoint Properties
- Cove Realty
- Darwin Realty & Development Corporation
- First Industrial Realty Trust, Inc.
- Garretto Real Estate LLC
- Gorman & Company, Inc.
- Janko Group
- Karma Property Management
- Landmark Title Kenosha, a Division of Chicago Title
- Lee & Associates of Illinois LLC
- Legacy Property Management Services, LLC
- Linda Swan Re/Max Newport Elite
- Logistics Propert Company, LLC
- NAI MLG Commercial
- Newmark Knight Frank
- Petretti Builders & Developers
- Pitts Brothers & Associates LLC
- Prime Realty Group of Wisconsin, LLC
- RE/MAX Elite, Inc. - Mary Dixon
- WISPARK LLC
- Zilber Property Group

## Retail Establishments

- Candlewood Suites
- Cast, LLC DBA Sazzy B
- Chiappetta Shoes, Inc.
- Crown Trophy & HTE Promotional
- DoubleTree by Hilton
- Fairfield Inn and Suites by Marriott
- Hampton Inn & Suites
- Kenosha Kingfish Baseball Club
- LaMacchia Travel
- Mike’s Chicken & Donuts
- Mitchell Carpets
- Office Furniture Warehouse
- Paelli’s Bakery, Inc.
- Pleasant Prairie Premium Outlets
- Rustic Road Brewing Co.
- Tenuta’s Delicatessen & Liquors, Inc.
- The Club at Strawberry Creek
- Total Furniture
- Triangle Appliance, Video & Carpeting Inc.
- Wilmot Mountain, Inc.

## Media, Telecommunications & Utilities

- Alliant Energy
- Computer Power Systems, LLC
- Kenosha News
- VTI Security
- WEC Energy Group
- Wisconsin Fuel & Heating

## Transportation, Distribution & Warehousing

- Amazon
- ATC Transportation LLC
- C.H. Robinson Worldwide, Inc.
- CJW Inc.
- EJOT Fastening Systems LP
- Fresenius Medical Care TruBlu Logistics
- GFI Midwest LLC
- Gordon Food Service
- Hansen’s Pool & Spa Inc.
- Heartland Produce Co.
- Jelly Belly Candy Co.
- JHT Holdings, Inc.
- Kem Krest
- Mann Public Warehouse
- Meijer
- Midwest Refrigerated Services
- Otto Nelson Moving and Storage
- Palmen Auto Group
- Pepsi Beverages Company
- Pfizer
- SuperValu, Inc.
- Uline, Inc.
- VP Xpress, LLC
- Yamaha Motor Corporation, USA
Kenosha County is the premier destination for new investment and talent in the Chicago-Milwaukee corridor.

The Kenosha Area Business Alliance (KABA) is Kenosha County’s economic development organization and business association.

A public-private partnership, KABA is focused on making the Kenosha Area a better place to do business, live, and work, through: (1) Economic development initiatives that stimulate private sector investment and job creation; (2) Providing programs, products, and services that improve the competitiveness of Kenosha Area employers and their employees; and (3) Educational initiatives aimed at enhancing student achievement and overall school performance.