2010 ANNUAL REPORT
The Kenosha Area Business Alliance is the lead business organization that drives economic development throughout Kenosha County. KABA supports and provides services to its investors and the community to ensure quality growth, a robust economy and a positive business climate for the Kenosha area.

The Kenosha Area Business Alliance (KABA) is Kenosha County’s economic development organization and employers association.

A public-private partnership, KABA is focused on making the Kenosha Area a better place to do business, live, and work, through: (1) Economic development initiatives that stimulate private sector investment and job creation; (2) Providing programs, products, and services that improve the competitiveness of Kenosha Area employers and their employees; and (3) Educational initiatives aimed at improving student achievement and overall school performance.

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MESSAGE FROM
THE CHAIR

Dear KABA Members,

The KABA Board has just completed a very active year. This year’s business focused on promoting the development of Kenosha’s downtown area. After a thorough study, KABA purchased a prominent building downtown. It will move its offices to the upper level and lease out the lower level to Jockey International to create a hometown store housing its local clearance center. It is KABA’s hope that this will encourage more development in the downtown area.

The tax structure change in Illinois has encouraged more Illinois companies to look into Wisconsin sites. Several companies have contacted KABA and shown interest.

A big addition for the Kenosha Area this year was the opening of Uline’s new facility, adding up to 1,000 new employees to Kenosha County payrolls.

Gordon Foods opened in March of 2010 with 90 employees and is continually adding to that. They just opened their first retail store in Kenosha and are hoping to open several more in the surrounding area.

Bradshaw Medical moved into their new location and they are researching an addition to their building.

KABA is using our strategic plan as a guide to the future of the City of Kenosha and Kenosha County. In doing this, it is aiding the Kenosha area to stay above the worst of the economic downturn.

KABA has also started two new programs that are growing in membership. The “CEO Roundtable” holds meetings approximately ten times per year. The group was formed to serve owners, Presidents, and CEO's of mid-sized manufacturing firms in the Kenosha area and includes a combination of roundtable discussions, peer learning, and in depth presentations on topics of mutual interest.

The other new program is “Y-Link”, which is a group for young professionals. The group meets bi-monthly and the current members are continually recruiting new members. The group helps members to grow in leadership roles.

KABA continues to share sponsorship with the Chamber in seminars by our government and education leaders. We also co-sponsor with the Chamber the golf outing, which in 2010 had a record number of participants. The funds aid the Foundation in awarding $26,000 in scholarships to Kenosha County high school students.

Most recently, we were pleased and proud of our President, Todd Battle, for receiving the “Forty Under 40” leadership award from the Milwaukee Business Journal. Congratulations Mr. Battle.

KABA plans to continue to help the Kenosha area grow strong by following our strategic plan based on planning and co-operation.

Respectfully,

Stanley J. Torstenson, Chair
Dear KABA Investors:

On behalf of the Board of Directors, committees, and staff, I am pleased to share the 2010 Annual Report for the Kenosha Area Business Alliance (KABA).

2010 was a momentum-building year as the economic recovery got under way and an uptick in business investment and expansion became evident as the year went on. Jobs and employment have been slower to recover, but it appears that area employers are poised to hire again as the recovery gains steam.

In the Fall of 2009, KABA’s board adopted a new strategic plan, which has become the blueprint that our economic development initiatives are constructed upon.

The implementation of the core elements of this plan was evident in 2010 and the report that follows details specific progress toward the plan’s five primary goals:

1. Expansion of the Community’s Business Base;
2. Positioning the County for Long-term Economic Growth;
3. Talent Development, Retention, and Attraction;
4. A Focus on Connecting the Entire Community Through Development, Infrastructure, and Improved Transportation Systems; and

This strategic plan is a straightforward, common sense approach that calls for increased engagement with key employers, strategic investments to build capacity and support entrepreneurship, better alignment between job creators and education providers, a focus on downtown revitalization and core infrastructure, and more aggressive and consistent messaging to promote the community and its competitive advantages.

We made progress in each of these areas during the past year and are working to accelerate the pace of these advances in the coming year. As we move forward, we are increasingly reliant on our partners and investors that make KABA the successful public/private economic development organization that it has become.

Thank you for your past generous support of KABA and its economic development mission. We look forward to your continued support and involvement as we continue moving into Kenosha County’s Next Phase.

Sincerely,

Todd Battle, President
Support and expand the existing base through business retention and consolidation strategies.

January The KABA CEO Roundtable met for the first time. The roundtable serves owners, presidents and CEOs of second-stage manufacturing firms by providing a forum to address challenges and opportunities. The group now has 11 participants.

January IRIS USA invested in major upgrades to its facilities in Pleasant Prairie and Mesquite, Texas, with the purchase of 32 new all-electric injection molding presses and 36 robots. IRIS USA designs and manufactures a variety of plastic products and containers used for storage and office organization.

January C&H Service LLC leased 316,000 SF of industrial space in Pleasant Prairie’s LakeView Corporate Park. C&H is a national distributor of industrial supplies.

February EMCO Chemical Distributors, Inc. purchased the property formerly owned by Hexion Specialty Chemicals in LakeView Corporate Park. EMCO, headquartered in North Chicago, plans to employ approximately 80 full-time employees at the Pleasant Prairie location in production, shipping and receiving and office positions.

April Bradshaw Medical, Inc. and LMI Packaging Solutions, Inc. were named Wisconsin Companies to Watch, an awards program honoring second-stage companies. KABA was a proud sponsor of the program’s inaugural year.
April  Brightree LLC selected Kenosha County for its regional medical billing operations. The Atlanta-based company now has about 115 employees in its new 12,000 SF Paddock Lake office space. KABA provided $187,500 in financing for the build out. Brightree develops business management software for various medical providers.

May  VK Somers LLC sold a 123-acre commercial site with 3,400 feet of frontage along I-94 to Madison-based real estate development firm Next/Partners for $3.3 million. The deal was one of the largest land sales in SE Wisconsin in 2010.

May  Gordon Food Service, North America’s largest family-owned and managed broadline foodservice distributor, held a tailgate party to kick-off the grand opening of their new 585,000 SF distribution center.

July  Rolf’s Patisserie, Inc. of Lincolnwood, IL purchased and initiated renovations to a 56,652 SF industrial property in LakeView Corporate Park. Rolf’s will utilize the facility to manufacture gourmet cakes, pastries and other baked goods. They plan to employ 50 people at the Pleasant Prairie location.

“WISPARK feels very confident in the continued growth in Kenosha County. The business parks are really part of Chicago - it just happens that they’re located in Wisconsin. Illinois companies like the reverse commute to Kenosha County, the reliability of electricity, and the lower cost for land compared to Chicago-area business parks.”

Jerry Franke, President, WISPARK LLC
“We have nothing but good things to say about Pleasant Prairie and the Kenosha Area. We’ve been extremely pleased with the quality of the resumes we received and the strength of the labor market.”

Mark Rostagno, Vice President & General Manager, Mondi Akrosil

August  KABA provided a $1.5 million loan package for Albany-Chicago Company, LLC. The funds were used to purchase equipment for a new production line at the company’s Lakeview Corporate Park manufacturing facility. Albany-Chicago produces highly engineered aluminum die castings and machined components.

August  ULINE took occupancy of its new 250,000 SF Corporate Headquarters facility in Pleasant Prairie. By the end of 2010, total campus employment was approaching 1,000 people. ULINE, which distributes shipping, industrial and packaging materials, began shipping product from its adjacent one million SF distribution center earlier in the year.

August  Air Flow Technology, Inc. broke ground on a 48,000 SF expansion. The company is a manufacturer and distributor of air filters used in industrial paint spray booths and industrial HVAC systems.

September  Mondi Akrosil, a producer of silicone-coated release liners for pressure-sensitive products, chose Pleasant Prairie as the location for its third North American production facility, acquiring a 168,879 SF facility on 60 acres in LakeView Corporate Park. The company is a subsidiary of the Mondi Group which employs 31,000 people across 31 countries worldwide.
September  Bradshaw Medical, Inc. officially opened its new, 30,000 SF state-of-the-art manufacturing facility in the Business Park of Kenosha. KABA provided approximately $1.4 million in financing to the medical device manufacturer for the construction.

The Kenosha County Board of Supervisors granted $1 million in county funding to be used to help businesses creating jobs in Kenosha County. The “high impact” fund can be offered in a flexible manner, including forgivable loans, infrastructure funding, relocation assistance and worker training grants.

November  KABA and the Kenosha Area Chamber of Commerce recognized the following companies and individuals at the 6th Annual Business Awards Dinner:

**Business of the Year:** Snap-on Incorporated

**Business Person of the Year:** Guy Bradshaw, CEO, Bradshaw Medical, Inc.

**Community Service Award:** Matt Carlson, President, Platinum Systems, Inc.

**Economic Impact Awards:** ACCO Brands; Albany-Chicago Company; Centrisys Corporation; Fair Oaks Farms, LLC; United Hospital System

**KABA Volunteer of the Year:** Dr. David Wright, Professor of Finance, UW - Parkside

October  KABA provided GEM Manufacturing, Inc. with $300,000 in working capital financing.

December  KABA closed a $750,000 loan package to ACCO Brands Corporation for consolidation/relocation expenses. The supplier of branded office products consolidated some of its Illinois-based operations to its Pleasant Prairie location in LakeView Corporate Park resulting in the creation and retention of 115 jobs.
Position Kenosha County for long-term economic growth and vitality.

**March** The University of Wisconsin-Parkside broke ground on a $34 million addition and renovation to their Communication Arts Building. When complete in summer 2011, 92,000 SF of existing space will be renovated, and 71,000 SF will be added.

**April** KABA became a member of the Milwaukee Water Council. The Council's mission is to make the greater Milwaukee Region the world water hub for freshwater research, economic development and education. It's co-chair and Badger Meter CEO, Rich Meeusen, spoke at the 2010 KABA Annual Meeting.

**May** The Boys and Girls Club of Kenosha broke ground on a new 80,000 SF facility that will nearly triple their program space.

**May** Gateway Technical College held a ribbon cutting for its 12,800 SF Advanced Propulsion Lab at the Horizon Center for Transportation.

**May** Carthage College continues to expand its lakefront campus. The private, liberal arts college, which is experiencing record enrollments, began construction on two new campus buildings: a $13.5 million 55,000 SF student center and a $6.5 million four-story, 27,500 SF residence hall.
Kenosha Area Business Alliance

September  U.S. Economic Development Administration awarded a $3.5 million grant to the Pleasant Prairie Community Development Authority for the construction of a regional, biomedical innovation center - The Southeast Wisconsin Innovation Center. KABA assisted the Village with its application.

June  Pleasant Prairie dedicated the new Olympic-sized Aqua Arena addition to the LakeView RecPlex. The ceremony included Liz and Dick Uihlein from Uline, Inc., which donated $8 million to the project.

The number of Kenosha County residents grew 11% in the last decade, from 149,577 in 2000 to 166,426 in 2010. The county’s rate of growth was higher than the national (9.7%), and state (6%) rates. Kenosha County has had an overall population growth of 35% over the last 30 years.

The Wisconsin Department of Transportation continued with a safety reconstruction plan for the I-94 North-South corridor in southeast Wisconsin. The project runs from the Illinois state line to the Mitchell Interchange. Construction began in 2009 and will continue through 2016.

“The character and vitality of Kenosha make it a superb environment in which to learn, work and live. Kenosha’s people, businesses, and recreational opportunities are crucial elements in attracting world-class faculty members. Students enjoy abundant internship and employment opportunities here, with many choosing to start their professional lives Kenosha. It is a relationship that helps both Carthage and Kenosha advance.”

F. Gregory Campbell, President, Carthage College
April  Ten people received Masters Certificates in either Human Resource, Supervisory or Quality Management at the 2010 KABA Annual Meeting (graduates listed on page 26). Through a partnership with Gateway Technical College, participants that complete the program earn six credit hours toward an Associate’s Degree.

March  KABA was proud to once again sponsor the LakeView Legends Robotics Team this year. The team competed in the North Star Regional F.I.R.S.T. (For Inspiration and Recognition in Science and Technology) Robotics competition in Minneapolis.

“We have been in Kenosha since 1929. It is the wellspring of our capability. The people in this area have been the intellectual fuel that has driven this company for these nine decades.”

Nick Pinchuk, CEO, Snap-on Incorporated

March  KABA partnered with MRA to add webinars to its catalog of training resources available for area employers. Webinars use web conferencing to conduct training presentations via the Internet, enabling users to take the training where they prefer.
May  KABA awarded $26,000 in college scholarships in 2010 (the nine recipients are listed on page 27). In acknowledgement of the rising cost of college tuition, KABA’s charitable foundation increased its amount per scholarship in 2010 from $2,500 to $4,000.

September  Young Leaders in Kenosha (Y-Link) kicked off it’s CEO Breakfast Series with guest speaker Jean Moran, CEO of Kenosha-based LMI Packaging Solutions. Ms. Moran shared her professional experience with the eighty young professionals in the audience. Other speakers in 2010 were Bryan Albrecht, President of Gateway Technical College; and Tom Mahoney, President of Johnson Bank.

In May, June and July of 2010, four major wage & salary survey reports were released for over 748 benchmark positions. In 2010, KABA sent five e-surveys to members on the following topics: Employee Relocation Strategies, Professional Employment Organizations, Green initiatives, Proposed Global Warming Legislation, and Employer provided health insurance.

KABA conducts confidential business surveys to gauge area economic conditions and to provide benchmarking for employers on HR information and other topics. Other surveys conducted include fringe benefits, holiday schedule and executive economic outlook.
Professional Development

KABA offers and coordinates training courses, workshops, webinars, briefings and roundtable discussions for its business members and the community. KABA maintains a comfortable and convenient training room at its office and can also coordinate customized, on-site training programs for individual companies.

In 2010, KABA provided 29 training programs and workshops for 287 individuals from 56 area employers. Four HR Roundtables were held with 32 individuals attending.

- Fundamentals of Supervision
- Fundamentals of Human Resources
- Leading Change
- Assertive Communication in the Workplace
- Effective Communications
- Managing Customer Expectations
- Conflict & Complaint Resolution
- Conflict Management
- A+ Customer Service
- Preventing Harassment & Discrimination
- Understanding Health Care Reform
- Document Retention & E-Discovery
- FMLA & ADA update
- The Hiring Process
- Unemployment & Co-Employment
- Federal & State Legal Update for HR
- Spanish for the Workplace
- Adult Workplace First Aid & CPR
- Bloodborne Pathogens
- Microsoft Excel & Word

Masters Certificate Programs

KABA offers Masters Certificate Programs in Supervisory, Human Resource and Quality Management through a partnership with Gateway Technical College. Participants that complete the program earn six credit hours of advanced standing toward an Associate’s Degree.

The Supervision series introduces participants to the concepts of management and the qualifications required to become an exemplary supervisor. The HR Management Series prepares participants in all areas of HR including legal updates, staffing and performance management. The Quality Management Series is grounded in the American Society of Quality (ASQ) and provides an introduction to the background and philosophy of quality management. All course instructors are certified, experienced managers that utilize case studies and encourage class participation. The following individuals received Masters Certificates in 2010:

Human Resource Management

- Jackie Gianeselli, Supervalu, Inc.
- Michelle Martinez, Supervalu, Inc.
- Jane Snell, Village of Pleasant Prairie
College Scholarship Program

Each year KABA awards thousands of dollars in college scholarships. In 2010, KABA awarded $26,000 to Kenosha County High School graduates pursuing higher education. KABA’s Scholarship Program is primarily funded by the Annual Scholarship Golf Classic, presented by TDS, and co-hosted by KABA and the Kenosha Area Chamber of Commerce. The 2010 outing raised $26,000 for the education foundations of KABA and the Chamber.

$4,000 Scholarship Recipients, planning to attend a four year college or university:

- Zachary Gripko, Tremper High School, University of Wisconsin-Parkside, Business Administration/Pre-Law
- Katerina Konstantinoff, Tremper High School/Kenosha e-School, University of Chicago, Pre-Medicine
- Christopher McKeon, St. Joseph High School, University of Notre Dame, Business
- Jesse Wilson, Westosha Central High School, University of California-Berkley, Electrical Engineering and Computer Science
- Allison Winzer, Bradford High School, University of Wisconsin-Madison, Pre-Medicine

$1,500 Scholarship Recipients, planning to attend Gateway Technical College:

- Kathryn Adams, Christian Life School, pursuing an Associates degree in Nursing
- Anthony Conforti, Tremper High School, pursuing an Associates degree in Mechanical Engineering
- Katie Sell, LakeView Technology Academy, pursuing an Associates degree in Graphic Communications
- Brent Tate, Bradford High School, pursuing an Associates degree in Automotive Technology

Members of KABA and the Kenosha community make up the Scholarship Committee (listed on page 27) and choose recipients based on eligibility criteria and ranking.
Elementary School Mentor Program

The KABA Mentor Program is a school-based program that empowers both young people and the adults working with them. Volunteer mentors from area businesses commit 30-45 minutes of their time each week with a third through fifth grade or middle school student to work on academic and social skills. In the 2010/11 school year, 135 mentors from 60 member organizations participated in the program. The mentors helped students in the Bristol Grade School, Kenosha Unified and Trevor-Wilmot Consolidated School Districts.

2010/2011 Mentors

Lisa Anderson
Diana Andrekus
Kelly Andreoli
Sherri Arnold
Beth Augustyniak
Maria Bartholomew
Candice Bartholomew
Todd Battle
Nita Becker
Sally Berzinsky
Richard Borman
Bruce Bosman
Elizabeth Bower
Barbara Brever
Guida Brown
Neil Buchanan
Patricia Jo Cairo
Tereopia Cannon
Jan Caputo
Delia Chiappetta
Stephanie Christenson
Cassandra Courtright-Krusa
Andrew Dodge
Laura Donnell
Jay Eckholm
Kimberly Erdmann
Cindy Farmer
Amanda Felbab
Pat Finnemore
Janet Frederick
Karl Frederick
Marge Gentner
Kimberly George
Juli Georno
Jackie Gianeselli,
Edward Giboyeaux
Jean Glitzky
Linda Godin
Maureen Goldstein
Deanna Goodwin
Todd Gray
Larry Green
Adeline Greene
Alex Greno
Erin Grunnet
Bill Harris
Miles Hartley
Tom Hartley
Jackie Hartley
Lori Heckel
Anne Heiring
Amy Henn
Dawn Herrmann
Vickie Hesefort
Robert Hofer
Daisy Huber
Cheryl Ide
Kelly Infusino
Nick Infusino
Natasha Jennings
Bruce Johnson
Pamela
Kavalauskas
Kelly Koblenski
Linda Langenstroer
Debbie Lawler
Joseph Leonard
Krystle Litz
Kevin Loef
Tommy Malsack
Susan Margeson
Michelle Martinez
Molly McCann
James McPhaul
Karin Meade
Ingrid Meffle
Kevin Metallo
Sasha Mika
John Milisauskas
Rosanna Molinaro
Stacy Monson
Brian Morton

Teri Muehlbauer
Maura Murphy
Ashley Noble
Becky Noble
Terry Nolan
Carmela Parker
Janet Parmentier
Roopali Patel
Andrea Pearson
Eric Perkins
Jonathan Piekiewicz
Silvana Presta

* 2010 KABA Mentor of the Year
Mentor Program Sponsor Companies and Organizations

Abbott Laboratories
Aldi
Andrea & Orendorff
Asyst Technologies
Bank of America
Bank of Kenosha
Bear Realty
Bosman Monuments
Carpetland USA
Chase Bank
Children’s Behavioral Health Services
Chrysler
City of Kenosha
ESI Pros, LLC
Gateway Technical College
Goodwill Industries of Southeast Wisconsin
Grand Appliance & TV
Guttormsen, Hartley, Wilk & Higgins, LLP
Hair Unlimited
Herbert’s Jewelers
HOPE Council
JHT Holdings
Jockey International
Johnson Bank
KABA
Kenosha Area Convention & Visitors Bureau
Kenosha County Division of Health
Kenosha County Job Center
Kenosha News
Kenosha Police Department
Kenosha Public Library
Kenosha Unified School District
Liberty Builders
Lifetouch/Prestige Portraits
Madigrano Aiello & Santarelli, Inc.
Pearson Professional Center
Professional Services Group, Inc.
Project Management Consultants
Riley Construction
R.P. Consulting, LLC
Sanmina-SCI
Sanofi-aventis
Sign-A-Rama
SuperValu, Inc.
Northwestern Mutual
Travelers Insurance
United Hospital System
Walgreens
ZF Electronics Corporation

“A child needs to learn the skills to cope with negative influences by being surrounded with positive influences. Mentoring allows me to make a difference to children who need that positive reinforcement.”

Tina Schmitz, Director/Budget & Internal Audit, Gateway Technical College

In Memorium
Jerry Cronin
1951-2010

Jerry was a passionate KABA mentor and will be missed by all who knew him.
Ensure all parts of the County are economically, digitally and physically connected.

**2010 ANNUAL REPORT**

**Public Safety Building**

**September** A 58,000 SF, $15 million addition to the Kenosha County Public Safety Building officially opened. The addition added space for a new dispatch center, the Kenosha Police Department and the county Division of Information Services.

**Kenosha National**

**October** KABA provided a $197,500 loan package for Kenosha National, LLC located in downtown Kenosha. The funds were used for leasehold improvements to the seventh floor of the Kenosha National Bank building for the lessee - Kenosha Community Health Center, Inc.

**Broadband**

**October** Kenosha County committed to expanding its dark fiber broadband network, spending $1.8 million over the next two years to add two more rings of fiber to the existing network. The addition will enhance law enforcement communications and capacity for a private entity to market high-speed Internet service to businesses and residences in areas not currently served.

**Downtown Strategy**

**October** KABA engaged several key downtown developers and companies to better understand key ingredients for building more critical mass downtown. KABA plans to use the information to develop tools to incent and stimulate investment and development downtown.

**KABA Relocation**

**December** KABA began exploring the possibility of moving its offices to the downtown area. A site was located at 5500 Sixth Avenue and a search began for a first floor tenant. KABA closed on the building in February 2011 and Jockey International signed a lease. The Kenosha-based undergarment manufacturer will relocate its closeout center to the downtown location.
December  KABA engaged Kenosha-based Equity Creative and Slipher Marketing to develop a comprehensive marketing plan that seeks to amplify efforts to market the Kenosha County Area and its unique assets and address the major priorities outlined in goal five of the Kenosha First strategic plan.

December  The Kenosha Area CVB received a Wisconsin Dept. of Tourism grant in 2010 for destination branding research and development. KACVB partnered with the agency Noise, Inc. to study consumers’ perceptions of the Kenosha Area and ultimately created a comprehensive brand story that will set the tone for future marketing efforts.

“Kenosha is making revitalization of its downtown a top priority, realizing that a healthy, vibrant city center is one of the qualities of a successful community.”

Mayor Keith Bosman, City of Kenosha
Kenosha Area Business Alliance, Inc. and its Subsidiary
Consolidated Statement of Financial Position
Compiled for the Years Ending:

<table>
<thead>
<tr>
<th></th>
<th>(Unaudited) 2010</th>
<th>(Unaudited) 2009</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Assets</strong></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Cash &amp; Short Term Investments</td>
<td>$13,630,104</td>
<td>$12,546,983</td>
</tr>
<tr>
<td>Notes Receivable Less Allowance for Doubtful Accounts</td>
<td>$13,411,546</td>
<td>$13,708,830</td>
</tr>
<tr>
<td>Other Assets</td>
<td>$653,270</td>
<td>$539,620</td>
</tr>
<tr>
<td><strong>Total</strong></td>
<td>$27,694,920</td>
<td>$26,795,433</td>
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<tr>
<td><strong>Fixed Assets</strong></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Property &amp; Equipment Net of Accumulated Depreciation</td>
<td>$12,091,714</td>
<td>$12,066,727</td>
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<tr>
<td><strong>Total Assets</strong></td>
<td>$39,786,634</td>
<td>$38,862,160</td>
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<tr>
<td><strong>Liabilities</strong></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Accounts Payable &amp; Other Short Term Liabilities</td>
<td>$771,380</td>
<td>$564,469</td>
</tr>
<tr>
<td>Custodial Funds</td>
<td>$187,678</td>
<td>$187,397</td>
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<tr>
<td>Refundable Deposits</td>
<td>$12,000,000</td>
<td>$12,000,000</td>
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<tr>
<td><strong>Total Liabilities</strong></td>
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<td>$12,751,866</td>
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<tr>
<td><strong>Net Assets</strong></td>
<td></td>
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<tr>
<td>Unrestricted</td>
<td>$10,134,512</td>
<td>$10,013,862</td>
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<tr>
<td>Temporarily Restricted</td>
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<td>Permanently Restricted</td>
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<td><strong>Total Net Assets</strong></td>
<td>$26,827,576</td>
<td>$26,110,294</td>
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<tr>
<td><strong>Total Liabilities and Net Assets</strong></td>
<td>$39,786,634</td>
<td>$38,862,160</td>
</tr>
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### Kenosha Area Business Alliance, Inc. and its Subsidiary

#### Consolidated Statement of Activities - All Funds

Compiled for the Years Ending:

<table>
<thead>
<tr>
<th></th>
<th>(Unaudited) 2010 Operating</th>
<th>(Unaudited) 2010 Restricted Funds</th>
<th>(Unaudited) 2009 Operating</th>
<th>(Unaudited) 2009 Restricted Funds</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Revenues</strong></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Contract Services</td>
<td>$165,000</td>
<td>$-</td>
<td>$165,000</td>
<td>$-</td>
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<tr>
<td>Membership Dues</td>
<td>$201,314</td>
<td>$-</td>
<td>$202,709</td>
<td>$-</td>
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<tr>
<td>Loan Service Fees</td>
<td>$65,854</td>
<td>$-</td>
<td>$25,585</td>
<td>$-</td>
</tr>
<tr>
<td>CEO Roundtable Fees</td>
<td>$17,555</td>
<td>$-</td>
<td>$-</td>
<td>$-</td>
</tr>
<tr>
<td>Training</td>
<td>$34,522</td>
<td>$-</td>
<td>$36,066</td>
<td>$-</td>
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<tr>
<td>New Revolving Loan Fund Contracts</td>
<td>$-</td>
<td>$318,119</td>
<td>$-</td>
<td>$-</td>
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<tr>
<td>Interest (Bank, Short-Term Investments &amp; Notes)</td>
<td>$892</td>
<td>$663,637</td>
<td>$2,039</td>
<td>$708,119</td>
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<tr>
<td>Revolving Loan Fund Administration</td>
<td>$510,511</td>
<td>$-</td>
<td>$475,757</td>
<td>$-</td>
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<tr>
<td>Other</td>
<td>$58,755</td>
<td>$2,991</td>
<td>$67,558</td>
<td>$4,229</td>
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<tr>
<td><strong>Total Revenue</strong></td>
<td><strong>$1,054,402</strong></td>
<td><strong>$984,746</strong></td>
<td><strong>$974,713</strong></td>
<td><strong>$712,349</strong></td>
</tr>
</tbody>
</table>

| **Expenses**         |                             |                                   |                             |                                   |
| Personnel (Including Temporary Help & Benefits) | $551,874           | $-                                 | $555,622                    | $-                                 |
| Administrative Contracts (Non-recurring)         | $-                   | $-                                 | $2,802                      | $-                                 |
| Revolving Loan Fund Administration                | $-                   | $510,511                          | $-                          | $475,757                          |
| Travel/Meetings/General Administration            | $45,666             | $-                                 | $42,866                     | $-                                 |
| CEO Roundtable                                     | $19,511             | $-                                 | $-                          | $-                                 |
| Equipment                                          | $42                 | $-                                 | $292                        | $-                                 |
| Mailing/Printing/Office Supplies                   | $13,705             | $-                                 | $18,914                     | $-                                 |
| Legal                                              | $962                | $200                              | $636                        | $3,028                            |
| Accounting/Auditing                                | $31,138             | $-                                 | $37,935                     | $-                                 |
| Insurance (Business & General Liability)          | $11,770             | $-                                 | $11,594                     | $-                                 |
| Telecommunications/Computer Services              | $7,662              | $-                                 | $10,784                     | $-                                 |
| Rent/Space Maintenance/Utilities                  | $78,996             | $-                                 | $78,003                     | $-                                 |
| Marketing & Member Communications                 | $71,136             | $-                                 | $26,471                     | $-                                 |
| Business Development                               | $26,695             | $-                                 | $7,450                      | $-                                 |
| Membership Programs & Events                      | $41,670             | $-                                 | $43,097                     | $-                                 |
| Depreciation & Property Taxes                     | $24,382             | $-                                 | $18,394                     | $-                                 |
| Miscellaneous                                      | $10,764             | $3,792                            | $17,741                     | $116,224                          |
| Doubtful Account Adjustment                       | $-                  | $(129,000)                        | $-                          | $790,500                          |
| **Total Expenses**                                 | **$935,363**        | **$385,503**                      | **$872,122**                | **$1,385,509**                     |

| **Change In Net Assets**                          | **$119,039**        | **$599,243**                      | **$102,591**                | **$(673,160)**                     |
Kenosha Area Business Alliance Foundation, Inc.
Statement of Financial Position
Compiled for the Years Ending:

<table>
<thead>
<tr>
<th></th>
<th>(Unaudited) 2010</th>
<th>(Unaudited) 2009</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Assets</strong></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Cash &amp; Miscellaneous Receivables</td>
<td>$119,314</td>
<td>$104,264</td>
</tr>
<tr>
<td>Short-Term Investments</td>
<td>$244,032</td>
<td>$222,799</td>
</tr>
<tr>
<td>Other Assets</td>
<td>$200</td>
<td>$-</td>
</tr>
<tr>
<td><strong>Total Assets</strong></td>
<td>$363,545</td>
<td>$327,063</td>
</tr>
<tr>
<td><strong>Fixed Assets</strong></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Land &amp; Building Net of Accumulated Depreciation</td>
<td>$1,121,256</td>
<td>$1,145,918</td>
</tr>
<tr>
<td><strong>Total Assets &amp; Fixed Assets</strong></td>
<td>$1,484,801</td>
<td>$1,472,981</td>
</tr>
<tr>
<td><strong>Liabilities</strong></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Accounts Payable</td>
<td>$11,700</td>
<td>$6,250</td>
</tr>
<tr>
<td>Notes Payable</td>
<td>$787,163</td>
<td>$820,266</td>
</tr>
<tr>
<td><strong>Total Liabilities</strong></td>
<td>$798,863</td>
<td>$826,516</td>
</tr>
<tr>
<td><strong>Net Assets</strong></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Temporarily Restricted</td>
<td>$685,938</td>
<td>$646,465</td>
</tr>
<tr>
<td><strong>Total Net Assets</strong></td>
<td>$685,938</td>
<td>$646,465</td>
</tr>
<tr>
<td><strong>Total Liabilities and Net Assets</strong></td>
<td>$1,484,801</td>
<td>$1,472,981</td>
</tr>
</tbody>
</table>
Kenosha Area Business Alliance Foundation, Inc.
Statement of Activities
For the Periods Ending:

<table>
<thead>
<tr>
<th>Category</th>
<th>2010</th>
<th>2009</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Revenues</strong></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Interest &amp; Investments</td>
<td>$21,311</td>
<td>$34,579</td>
</tr>
<tr>
<td>Golf Outing</td>
<td>$50,594</td>
<td>$39,591</td>
</tr>
<tr>
<td>Rental</td>
<td>$140,000</td>
<td>$134,000</td>
</tr>
<tr>
<td>Miscellaneous</td>
<td>$-</td>
<td>$1,100</td>
</tr>
<tr>
<td><strong>Total Revenue</strong></td>
<td>$211,905</td>
<td>$209,270</td>
</tr>
<tr>
<td><strong>Expenses</strong></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Audit</td>
<td>$3,500</td>
<td>$3,450</td>
</tr>
<tr>
<td>Golf Outing</td>
<td>$37,518</td>
<td>$31,483</td>
</tr>
<tr>
<td>Interest</td>
<td>$33,215</td>
<td>$34,550</td>
</tr>
<tr>
<td>Depreciation</td>
<td>$24,662</td>
<td>$24,662</td>
</tr>
<tr>
<td>Scholarship</td>
<td>$26,050</td>
<td>$12,548</td>
</tr>
<tr>
<td>Skills Challenge</td>
<td>$-</td>
<td>$800</td>
</tr>
<tr>
<td>Mentor Program</td>
<td>$2,395</td>
<td>$3,139</td>
</tr>
<tr>
<td>Technology Academy</td>
<td>$4,682</td>
<td>$3,195</td>
</tr>
<tr>
<td>Foundation Administration</td>
<td>$40,000</td>
<td>$40,000</td>
</tr>
<tr>
<td>Miscellaneous</td>
<td>$410</td>
<td>$335</td>
</tr>
<tr>
<td><strong>Total Expenses</strong></td>
<td>$172,432</td>
<td>$154,163</td>
</tr>
<tr>
<td><strong>Change In Net Assets</strong></td>
<td>$39,473</td>
<td>$55,108</td>
</tr>
</tbody>
</table>
FINANCIAL INFORMATION

Supplemental Information

Loan Allocation by Revolving Loan Fund (RLF)

<table>
<thead>
<tr>
<th>RLF Type</th>
<th>Total*</th>
<th>Percent</th>
</tr>
</thead>
<tbody>
<tr>
<td>KABA RLF</td>
<td>$9,455,636</td>
<td>34.2%</td>
</tr>
<tr>
<td>CITY RLF</td>
<td>$2,281,951</td>
<td>8.3%</td>
</tr>
<tr>
<td>EDA RLF</td>
<td>$3,443,292</td>
<td>12.5%</td>
</tr>
<tr>
<td>COUNTY RLF</td>
<td>$3,682,014</td>
<td>13.3%</td>
</tr>
<tr>
<td>CKC RLF</td>
<td>$5,129,057</td>
<td>18.6%</td>
</tr>
<tr>
<td>UDAG RLF</td>
<td>$2,629,081</td>
<td>9.5%</td>
</tr>
<tr>
<td>VPP TID#2 RLF</td>
<td>$1,005,122</td>
<td>3.6%</td>
</tr>
<tr>
<td><strong>Total</strong></td>
<td><strong>$27,626,153</strong></td>
<td><strong>100.0%</strong></td>
</tr>
</tbody>
</table>

*Total fund balance as of 12/31/10.

Loan Uses

<table>
<thead>
<tr>
<th>Category</th>
<th>Number*</th>
<th>Percent</th>
</tr>
</thead>
<tbody>
<tr>
<td>Real Estate: Land/Building/Expansion</td>
<td>22</td>
<td>52.4%</td>
</tr>
<tr>
<td>Machinery &amp; Equipment</td>
<td>12</td>
<td>28.6%</td>
</tr>
<tr>
<td>Renovations/Leasehold Improvements</td>
<td>3</td>
<td>7.1%</td>
</tr>
<tr>
<td>Working Capital</td>
<td>3</td>
<td>7.1%</td>
</tr>
<tr>
<td>Acquisitions</td>
<td>1</td>
<td>2.4%</td>
</tr>
<tr>
<td>Milk Volume Production</td>
<td>1</td>
<td>2.4%</td>
</tr>
<tr>
<td><strong>Total</strong></td>
<td><strong>42</strong></td>
<td><strong>100.0%</strong></td>
</tr>
</tbody>
</table>

*Number of loans as of 12/31/10
## FINANCIAL INFORMATION

### Supplemental Information

#### 2010 Loan Transactions

During 2010, KABA supported $5.3 million in business development activity throughout Kenosha County by supplying $2.2 million directly from various revolving loan programs administered by KABA. During 2010 KABA leveraged an additional $1.41 in third party financing for each $1.00 of financing provided by KABA.

<table>
<thead>
<tr>
<th>Borrower/Business</th>
<th>KABA Financing</th>
<th>Additional Financing Leveraged</th>
<th>Total Project Cost</th>
<th>Employment Impact - Jobs Created/Retained</th>
</tr>
</thead>
<tbody>
<tr>
<td>Paddock Lake Heights, LLC (1)</td>
<td>$187,500</td>
<td>$187,500</td>
<td>$375,000</td>
<td>125</td>
</tr>
</tbody>
</table>
| **Participating Lender/Entity:** First Banking Center - A Division of First Michigan Bank
| Albany-Chicago Company, LLC | $1,500,000 | $2,050,000 | $3,550,000 | 55 |
| **Participating Lender/Entity:** Equity Contribution & ZF Industries
| GEM Manufacturing, Inc. | $300,000 | $700,000 | $1,000,000 | 33 |
| **Participating Lender/Entity:** Johnson Bank
| Kenosha National, LLC (2) | $197,500 | $140,000 | $337,500 | 15 |
| **Participating Lender/Entity:** Equity Contribution & Bank of Kenosha
| **Totals** | **$2,185,000** | **$3,077,500** | **$5,262,500** | **228** |

Dollar amounts are approximate.  
(1) Brightree LLC - lessee;  
(2) Kenosha Community Health Center, Inc.- lessee

Through its financing services, KABA recommends local, state and federal loan programs that best meet the needs of business.

KABA staff assists in packaging loan requests and works with financial institutions to expedite the lending process. The loans may be used for land, building, renovation/upgrades, equipment and working capital.

As noted in the chart to the right, KABA experienced a 1.75% growth rate in net assets for 2010 and an average growth rate of 2.23% in net assets since 2000.
Chair
Stanley Torstenson
Retired Chief Executive Officer,
Stan’s Lumber, Inc.

Vice Chair
Virginia Moran
Chief Executive Officer, LMI Packaging
Solutions, Inc.

Secretary
Susan Ventura
Senior Vice President &
Chief Operating Officer,
United Hospital System, Inc.

Treasurer
Patrick DeGrace
Director of Customer
Care, Hospira, Inc.

Kenneth Fellman
Community Bank
President, M & I
Marshall & Ilsley Bank

Dr. Deborah Ford
Chancellor,
UW-Parkside

Timothy Geraghty
Attorney, Godin,
Geraghty & Puntillo, S.C.

David Hagman
Chief Executive Officer,
Vista International
Packaging, LLC

Dr. Michele Hancock
Superintendent of
Schools, Kenosha Unified
School District No. 1

William Hardt
President, Northlake
Engineering, Inc.

Mark Jaeger
Senior Vice President,
General Counsel &
Secretary,
Jockey International, Inc.

Mark Naidicz
Divisional Vice President,
Talent Acquisition, Abbott

Karl Ostby
Retired President & Chief
Executive Officer,
Southport Bank

Aldo Pagliari
Senior Vice President -
Finance & Chief
Financial Officer,
Snap-on Incorporated

Lawrence Rasch
President
Rasch Construction &
Engineering, Inc.

Barbara Riley
Vice President - Business
Development, Riley
Construction Co., Inc.

Gregg Thompson
Chief Executive Officer,
Bukacek Construction

Frank Unick
Chief Financial Officer,
Uline, Inc.

Peter Valeri
President,
Valeri Agency, Inc.

Dennis Vignieri
President,
Kenoshal Beef
International, Ltd.
COMMITTEES

Audit
Virginia Moran, Chair
Sue Block
David Geertsen
Kathleen Goessl
Ron Kwasny
David Nankin
Karl Ostby

Barbara Riley
Gregg Thompson
Frank Unick
Susan Ventura

Finance
Dr. David Wright, Chair
Perry Bishop
Tom Camilli
Jay Cashmore
Gerald Demske
Andrew Dodge
Jens Emerson
Heather Kraeuter
Andy Vogel

Executive
Stanley Torstenson, Chair
David Barnes
Patrick DeGrace
Kenneth Fellman
William Hardt
Mark Jaeger
Virginia Moran
Aldo Pagliari

Mark Jaeger
Jeffrey Kostrzewa
Virginia Moran
Robert Terwall
Stanley Torstenson
Barbara Riley

Personnel
Stanley Torstenson, Chair
Jerold Franke
Virginia Moran
Mark Naidicz
Barbara Riley

Nominating
Jerold Franke, Chair
Patrick DeGrace

Scholarship
Kenneth Fellman, Chair
Laura Bush
Gerald Demske
John Donnell

Linda Langenstroer
Eric Waller

Strategic Planning
Bryan Albrecht
Bradley Foley
Jerold Franke
David Geertsen
Mark Jaeger
Thomas Mahoney
Virginia Moran
Frank Pacetti
Michael Polioccot
Jeffery Raduechel
Robert Terwall
Frank Unick
Susan Ventura

STAFF

Todd Battle
President

Diana Ide-Gonzalez
Director of Training & Education

Becky Noble
Director of Marketing

Lisa Feltson
Administrative Assistant

Teri Muehlbauer
Office Manager

Richard Rodenbeck
Director of Business Finance
With over 300 members, KABA represents a diverse group of companies and individuals interested in the economic development of the Kenosha County Area. Members range in size from Fortune 100 companies to small business owners, sole proprietors, and individuals. Each member makes an annual dues investment in KABA based on the size of the business measured by the number of employees in the region.

Manufacturing firms represent the single largest segment within KABA’s membership, making up almost 19% of the total.

### 2010 KABA Membership by Industry

<table>
<thead>
<tr>
<th>Industry</th>
<th>No.</th>
<th>Percent</th>
</tr>
</thead>
<tbody>
<tr>
<td>Insurance, Legal &amp; Financial Services/Banking</td>
<td>42</td>
<td>13.7 %</td>
</tr>
<tr>
<td>Business Services</td>
<td>42</td>
<td>13.7 %</td>
</tr>
<tr>
<td>Construction &amp; Related Industries (and Engineering &amp; Architectural Services)</td>
<td>29</td>
<td>9.4 %</td>
</tr>
<tr>
<td>Government, Education &amp; Non-Profits</td>
<td>41</td>
<td>13.3 %</td>
</tr>
<tr>
<td>Health Care &amp; Related Industries</td>
<td>17</td>
<td>5.5 %</td>
</tr>
<tr>
<td>Individual Members</td>
<td>17</td>
<td>5.5 %</td>
</tr>
<tr>
<td>Manufacturing</td>
<td>58</td>
<td>18.8 %</td>
</tr>
<tr>
<td>Real Estate</td>
<td>21</td>
<td>6.8 %</td>
</tr>
<tr>
<td>Retail Establishments</td>
<td>18</td>
<td>58 %</td>
</tr>
<tr>
<td>Telecommunications &amp; Utilities</td>
<td>4</td>
<td>1.3 %</td>
</tr>
<tr>
<td>Transportation, Logistics, Distribution, Packaging &amp; Shipping</td>
<td>19</td>
<td>6.2 %</td>
</tr>
</tbody>
</table>

Total: 308 members (100%)
**2010 KABA MEMBERSHIP LISTING**

### Banking

- AM Community Credit Union
- Bank of America
- Bank of Kenosha
- Chase
- Community State Bank
- Educators Credit Union
- First Banking Center, a division of First Michigan Bank
- Gateway Mortgage Corporation
- Johnson Bank
- M & I Marshall & Ilsley Bank
- Southern Lakes Credit Union
- Southport Bank
- State Bank of the Lakes
- Tri City National Bank

### Business Services

- Accurate Printing Company, Inc.
- Ascedia, Inc.
- Badger Press Photographics, Inc.
- Boost Associates
- BPI Group
- Computer Technologies, Inc.
- Croswhite Solutions
- Crown Trophy & HTE Promotional
- Dooley & Associates, LLC
- Econoprint
- Equity Creative
- ESI PROS, LLC
- Express Employment Professionals
- Hallum Enterprises, Inc.
- Kenosha News
- Knoll
- Lee Hecht Harrison
- Leitch Printing Corporation
- Len Iaquinta’s Excellence in Communications, Inc.
- Living As A Leader
- Manpower, Inc.
- Martin Group
- McTernan Wireless / Mobile One
- Momentum BPA, Inc.
- Mueller Communications
- Offsite, LLC
- Outstanding Graphics
- Platinum Systems, Inc.
- PR Etc.
- Professional Services Group, Inc.
- Promo540 LLC
- QPS Employment Group
- Simplified Staffing, Inc.
- Suite Imagery, LLC
- Terken, Inc.
- The Colergêt Conference Center
- United Scrap, Inc.
- Wisconsin Fuel & Heating

### Construction & Related Industries

- Bane-Nelson, Inc.
- Berghammer Construction Corp.
- Bukacek Construction
- Camosy Construction, Inc.
- Cicchini Asphalt, LLC
- Concrete Specialties Co.- Kenosha
- Dickow-Cyzak Tile Company
- Electrical Contractors of WI, Inc.
- Great Lakes Electric
- J. H. Findorff & Son Inc.
- Keller, Inc.
- Lee Plumbing Mechanical Contractors, Inc.
- Martin Petersen Co., Inc.
- Milwaukee Alarm Co.
- Pieper Electric, Inc.
- Plumbers and Steamfitters
  - Local #118 U.A.
- Rasch Construction & Engineering, Inc.
- Riley Construction Co., Inc.
- RJ Underground, Inc.
- Ruffalo Painting Co., Inc.
- Scherrer Construction Co., Inc.
- The Bristol Group
### 2010 KABA MEMBERSHIP LISTING

#### Engineering & Architectural Services
- Clark Dietz, Inc.
- Crispell-Snyder, Inc.
- Eppstein Uhen Architects
- JSD Professional Services, Inc.
- Kueny Architects, LLC
- Partners in Design Architects, Inc.
- Ruekert Mielke

#### Government & Education
- Armitage Academy
- Carthage College
- Central High School District of Westosha
- City of Kenosha
- Concordia University Wisconsin
- Dale Carnegie Training
- Department of Workforce Development, Kenosha Job Service
- Gateway Technical College
- Herzing University
- Kenosha County
- Kenosha Unified School District No. 1
- Sodexo @ University of Wisconsin-Parkside
- St. Joseph Catholic Academy
- The Prairie School
- Town of Brighton
- Town of Paris
- Town of Salem
- Town of Somers
- Town of Wheatland
- University of Wisconsin-Parkside
- Village of Bristol
- Village of Paddock Lake
- Village of Pleasant Prairie
- Village of Silver Lake
- Village of Twin Lakes
- Wilmot Union High School District

#### Health Care & Related Industries
- Abbott
- Arvasi Spa
- Bradshaw Medical Inc.
- Business Health Care Group of Southeast Wisconsin
- Children’s Hospital of Wisconsin Clinics - Kenosha
- Dental Associates, Ltd., Kenosha
- Dr. Daniel R. Santarelli
- Dr. Jeanne S. Vedder, M.D.
- Dr. Steven Schwimmer, D.O., S.C.
- Drs. Ganesh & Bharathi Pulla
- Genesis Medical Center of Kenosha, S.C.
- Hospice Alliance, Inc.
- Hospira Worldwide Inc.
- Kenosha Community Health Center, Inc.
- Kenosha Radiology Center
- Kenosha Visiting Nurse Association & Affiliates
- Regulatory Compliance Associates, Inc.
- Sports Physical Therapy & Rehab Specialists
- Teleflex Medical OEM
- United Hospital System

#### Individual Members
- Alan Swartz
- Carl Holborn
- Clifton Peterson, M.D.
- County Executive James Kreuser
- David M. Geertsen
- Greg Wernisch
- Howard J. Brown
- Jerold Franke
- Karl Ostby
- Mark Naidicz
- Michael F. Montemurro
- Robert E. Heideman CLU ChFC CLTC
- Ronald Frederick
- Stanley Torstenson
- State Rep. Samantha Kerkman
- Terry Nolan
- Wayne E. Koessl
## 2010 KABA MEMBERSHIP LISTING

### Insurance, Legal & Financial Services
- A.B. Schmitz Agency, Inc.
- Andrea & Orendorff, LLP
- Baker Tilly Virchow Krause, LLP
- Barnes Law Office
- Brookhouse & Hemsing Law Offices
- Clifton Gunderson, LLP
- David Insurance Agency
- Davison Law Office, Ltd.
- Ehlers and Associates, Inc.
- Gateway Mortgage Corporation
- Godin, Geraghty & Puntillo, S.C.
- Guttormsen, Hartley, Wilk & Higgins, LLP
- Hays Companies
- Jenkins & Vojtisek, S.C.
- Lindner & Marsack, S.C.
- Madrigrano, Aiello & Santarelli, LLC
- Michael Best & Friedrich LLP
- O’Connor, DuMez, Alia, & McTernan, S.C.
- PPG Partners LLC
- Reilly, Penner & Benton LLP
- Reinhart Boerner & Van Deuren, S.C.
- Sam Ruffolo Agency (formerly AXA Advisors)
- Scott Olson, CPA, LLC
- Seymour & Associates, S.C.
- Tirabassi, Felland & Clark, LLC
- Trottier Insurance Group
- Valeri Agency, Inc.
- Villani, Becker & Larsen S.C.
- Wells Fargo Advisors
- Whyte Hirschboeck Dudek, S.C.

### Manufacturing
- Abatron, Inc.
- Abbott
- ACCO Brands
- Air Flow Technology, Inc.
- Albany-Chicago Co., LLC
- Allied Plastics, Inc.
- Anderson Manufacturing Co., Inc.
- Asyst Technologies, LLC
- Badgerland Products, Inc.
- Beckart Environmental, Inc.
- Bio Fab Technologies, Inc.
- Bothe Associates Inc.
- Bradshaw Medical Inc.
- Branko Perforating FWD., Inc.
- Calumet Diversified Meats, Inc.
- Centrisys Corporation
- Contact Rubber Corporation
- Cordeck
- Expanded Technologies Corp.
- Fair Oaks Farms, LLC
- Finishing & Plating Service, Inc.
- Five Star Fabricating, Inc.
- GEM Manufacturing Inc.
- Horizon Milling LLC
- IEA, Inc.
- IRIS U.S.A., Inc.
- ITO Industries, Inc.
- Jelly Belly Candy Co.
- Jockey International, Inc.
- Kenosha Beef International, Ltd.
- Kenosha Lumber & Mfg. Co., Inc.
- Kenosha News
- Kirsan Engineering
- Lakeside Steel & Mfg. Co.
- LMI Packaging Solutions, Inc.
- Mid-America Bag LLC
- Mikrotech, LLC
- Monarch Plastics, Inc.
- NitroSteel - Div. of GerdauMacsteel
- Norstan, Inc.
- North American Salt
- Northlake Engineering, Inc.
- Ocean Spray Cranberries, Inc.
- Ocenco, Inc.
- Parker Plastics, Inc.
- Powerbrace Corporation
- PPC Industries, Inc.
- Pride Abrasive, Inc.
- Puratos Chocolate USA
- Reflective Concepts, Inc.
- Rust-Oleum Corporation
- S.C. Johnson & Son
- Sanmina-SCI
- Snap-on Incorporated
- ST Specialty Foods
- Teleflex Medical OEM
- Vista International Packaging, LLC
- Wickeder Steel Co.
- Xten Industries LLC
- ZF Electronics Corporation

### Non-Profit Organizations
- Boys & Girls Club of Kenosha
- Goodwill Industries of Southeastern Wisconsin, Inc
- I.B.E.W. Local 127
- Jane Cremer Foundation
- Kenosha Achievement Center, Inc.
- Kenosha Area Chamber of Commerce
Non-Profits, cont.

Kenosha Area Convention & Visitors Bureau
Kenosha Area Family & Aging Services, Inc.
Kenosha Community Foundation
Kenosha Country Club
Kenosha Human Development Services, Inc.
Lake County Partners
MRA
Twin Lakes Area Chamber & Business Association, Inc.
United Way of Kenosha County
Wisconsin Manufacturing Extension Partnership
Women and Children’s Horizons, Inc.

Real Estate

Active Appraisal Services, Inc.
Bear Realty of Kenosha, Inc.
CenterPoint Properties
Clovis Point, LLC
Darwin Realty & Development Corporation
First Industrial Realty Trust, Inc.
JAM Investment Properties, LLC
Janko Group
Lee & Associates of Illinois LLC
Legacy Property Management Services, LLC
Paddock Lake Heights
Paine/Wetzel ONCOR International
Petretti Builders & Developers
Pitts Brothers & Associates LLC
Prudential Premier Properties
Riley Management, LLC
The Club at Strawberry Creek
Tim O’Brien Homes
Towne Investments
Tri-State Realty, Ltd.
WIS Park LLC

Retail Establishments

Best Western Harborside Inn & Kenosha Conference Center
Dickow-Cyzak Tile Company
Calumet Diversified Meats
Candlewood Suites
Flowers by Joseph, Inc.
Jay-Bee Collision Repair Center
Jelly Belly Candy Co.
Jockey International, Inc.
Kentucky Fried Chicken
Lake County Fielders
Lakeside Music, LLC
McTernan Wireless / Mobile One
Paelli’s Bakery, Inc.
Palmen Auto Group
Pleasant Prairie Premium Outlets (formerly Prime Outlets)
Pulera Collision Auto Care Center
Radisson Hotel & Conference Center
Rode’s Camera & Photo Supplies
Southport Plaza, LP
Spiegelhoff’s Supervalue
Tenuta’s Delicatessen & Liquors, Inc.
Total Furniture
Triangle Appliance, Video & Carpeting Inc.
Twin Lakes Country Club Golf Course

Telecommunications & Utilities

Kenosha Water Utility
TDS
Wisconsin Energy Corporation

Transportation, Logistics, Distribution, Packaging & Shipping

Affiliated Foods Midwest
All Solutions, LLC
Arvato Digital Services
Associated Bag Company
C.H. Robinson Worldwide, Inc.
Cool Runnings
Exel
Gordon Food Service
Heartland Produce Co.
Hospira Worldwide Inc.
JHT Holdings, Inc.
Lotus Light Enterprises
Mann Warehouse
Pepsi Americas
SuperValu, Inc.
Uline, Inc.
Volkswagen Group of America, Inc.
Yamaha Motor Corporation, USA
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