

UNEXPECTED kenosha

2011 Annual Report

KENOSHA AREA BUSINESS ALLIANCE

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The Kenosha Area Business Alliance (KABA) is Kenosha County's economic development organization and employers association.

A public-private partnership, KABA is focused on making the Kenosha Area a better place to do business, live, and work, through: (1) Economic development initiatives that stimulate private sector investment and job creation; (2) Providing programs, products, and services that improve the competitiveness of Kenosha Area employers and their employees; and (3) Educational initiatives aimed at improving student achievement and overall school performance.

KABA MISSION STATEMENT

The Kenosha Area Business Alliance is the lead business organization that drives economic development throughout Kenosha County. KABA supports and provides services to its investors and the community to ensure quality growth, a robust economy and a positive business climate for the Kenosha area.



MESSAGE FROM THE CHAIRMAN



Dear KABA Members,

As your outgoing Chairman of the Board, I want to express my sincere gratitude for allowing me to serve in this position. It has been an honor to represent KABA at many area functions throughout my term. The strong and efficient leadership of the KABA staff and having an active and knowledgeable board made it easy to carry out my responsibilities. It has been a pleasure.

Respectfully,

A handwritten signature in black ink, reading "Stanley J. Torstenson".

Stanley J. Torstenson, Chair

Dear Investors,

I am pleased to share the 2011 Annual Report for the Kenosha Area Business Alliance on behalf of the board of directors, committees, and staff.

As detailed in the report that follows, we continue to make significant progress toward the five primary goals outlined in the Kenosha First strategic plan.

Each of these elements is important to the overall economic development success of the community. A particular emphasis in 2011 was placed on jump-starting Downtown revitalization. KABA made a sizable commitment to this effort by converting a 90-year old, vacant commercial building into a new Jockey Factory Store and professional office space to serve as KABA's permanent home. Additionally, the development of an updated development and investment strategy for Downtown was commissioned and has been initiated. A vibrant and thriving Downtown will greatly enhance the image of the community and support our economic and talent development initiatives.

As the economic recovery continues, particularly in the industrial sector, workforce development will also remain a high priority. We need to ensure that there is alignment between the skills of the community's labor force and the hiring demands of area employers. It became increasingly evident in 2011 that job creators are having a difficult time finding skilled workers, while the number of unemployed remains persistently high. We need to address this.

As we move into 2012, we want to thank you for your past generous support of KABA and its economic development mission. We look forward to your continued support and involvement in the coming year and beyond.

Sincerely,

A handwritten signature in black ink, reading "Todd Battle".

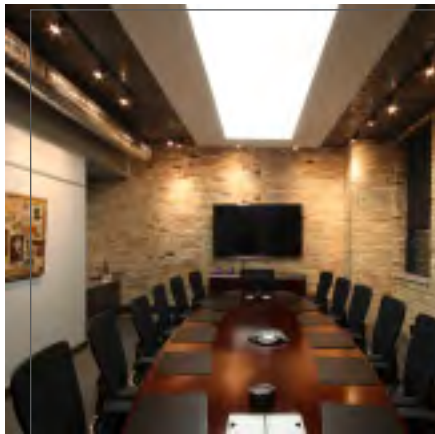
Todd Battle, President

MESSAGE FROM THE PRESIDENT



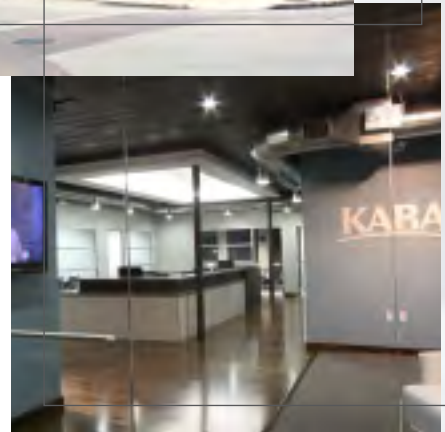
KABA RELOCATES TO DOWNTOWN KENOSHA

KABA moved into its new Downtown offices on June 27, 2011. It purchased a 14,000-square-foot building at 5500 Sixth Avenue in February 2011 and renovated it substantially, bringing vitality to a structure that had been vacant for over a decade. The historic building is in the heart of Downtown with beautiful views of Kenosha's harbor and Lake Michigan. KABA converted the second floor into professional office space and will occupy approximately 3,800 square feet.



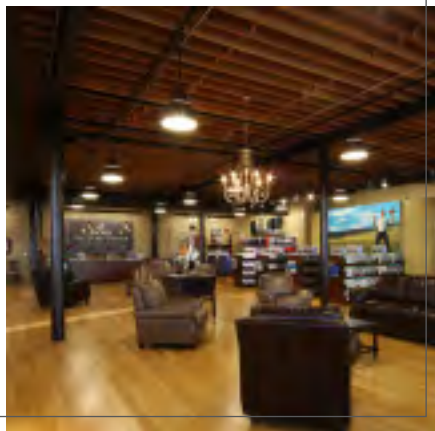
The \$1.5 million project is an outgrowth of KABA's 2009 strategic plan, Kenosha First. That blueprint strongly recommended additional focus on Downtown development initiatives.

Jockey International, Inc. signed a lease to occupy retail space on the 7,100-square-foot lower level of the two-story building.



Jockey relocated its existing 39th Street Closeout Center (4200 39th Ave.) to the Downtown location, offering discounted products and a unique assortment of value and closeout merchandise, unavailable at other Jockey stores. In addition, Jockey used a portion of the space to showcase memorabilia spanning its long history in Kenosha.

In late May 2011, Jockey International, Inc. held the Jockey Outlet Store grand re-opening. The event, bolstered by the appearance of company spokesman and NFL quarterback Tim Tebow, drew hundreds of people.



Jockey has been a part of the fabric of Kenosha for almost 120 years. Having a downtown store location is a great way to demonstrate Jockey's commitment to serve the Kenosha community and I believe that the design of this store makes it a place that all Kenoshans can be proud of.

– Debra Waller, Jockey Chairman & CEO

BOARD OF DIRECTORS

Chair

Stanley Torstenson
Retired Chief Executive Officer;
Stan's Lumber, Inc.



Vice Chair

Virginia Moran
Chief Executive Officer;
LMI Packaging Solutions, Inc.



Secretary

Susan Ventura
Senior Vice President &
Chief Operating Officer;
United Hospital System, Inc.

PICTURE
NOT
AVAILABLE

Treasurer

Patrick DeGrace
Director of
Customer Care,
Hospira, Inc.



William Abt
Vice President for
Administration and Business,
Carthage College

Bryan Albrecht
President,
Gateway Technical College

Marvin Bemby
Director, State and Local
Government Affairs, Abbott

Guy Bradshaw
Chairman &
Chief Executive Officer;
Bradshaw Medical, Inc.

William Chew
Regional President,
SuperValu, Inc.

Susan Crane
Director of Customer Services,
We Energies

Matthew Davidson
Chief Executive Officer;
Xten Industries, Inc.

Ken Dowdell
Vice President & Publisher;
Kenosha News

Kenneth Fellman
Senior Vice President-
Consumer Banking Manager;
Johnson Bank

Dr. Deborah Ford
Chancellor;
University of Wisconsin -
Parkside

Timothy Geraghty
Attorney,
Godin, Geraghty, Puntillo,
Camilli, S.C.

David Hagman
Chief Executive Officer;
Vista International
Packaging, LLC

Dr. Michele Hancock
Superintendent of Schools,
Kenosha Unified School
District No. 1

William Hardt
President,
Northlake Engineering, Inc.

Mark Jaeger
Senior Vice President,
General Counsel & Secretary,
Jockey International, Inc.

Karla Krehbiel
Senior Vice President,
Johnson Bank

Aldo Pagliari
Senior Vice President –
Finance & Chief Financial
Officer; Snap-on Incorporated

Barbary Riley
Vice President –
Business Development,
Riley Construction Co., Inc.

Carl Schultz
President,
Five Star Fabricating, Inc.

Gregg Thompson
Chief Executive Officer;
Bukacek Construction

Frank Unick
Chief Financial Officer;
Uline, Inc.

Peter Valeri
President,
Valeri Agency, Inc.

Dennis Vignieri
President,
Kenosha Beef International, Ltd.

Timothy Woods
Director Manufacturing &
Operations NA,
S.C. Johnson & Son

COMMITTEES

Audit

Virginia Moran, Chair
Sue Block
David Geertsens
Kathleen Goessl
Ron Kwasny
David Nankin
Karl Ostby

Executive

Stanley Torstenson,
Chair
Patrick DeGrace
Kenneth Fellman
Timothy Geraghty
William Hardt

Mark Jaeger

Virginia Moran
Aldo Pagliari
Barbara Riley
Gregg Thompson
Frank Unick
Susan Ventura

Finance

Dr. David Wright, Chair
Perry Bishop
Tom Camilli
Jay Cashmore
Gerald Demske
Andrew Dodge
Jens Emerson

Wayne Kottka

Heather Kraeuter
Wes Ricchio
Andy Vogel

Nominating

Patrick DeGrace
Jerold Franke
David Geertsens
Mark Jaeger
Virginia Moran
Robert Terwall
Stanley Torstenson
Barbara Riley

Personnel

Stanley Torstenson,
Chair
Jerold Franke
Virginia Moran
Frank Unick

Scholarship

Kenneth Fellman, Chair
Laura Bush
Treopia Cannon
Gerald Demske
John Donnell
Linda Langenstroer

Downtown Development

Mayor Keith Bosman
Janet Dietrich
Mark Fedyk
Deanna Goodwin
Joseph Madrigano Jr.
Mark Molinaro, Jr.
Lou Molitor
Virginia Moran
David Nankin
Dr. Julio Rivera
Ald. Theodore Ruffalo
Ric Schmidt Jr.
Randall Troutman

STAFF



Todd Battle
President



Lisa Feltson
Administrative Assistant



Teri Muehlbauer
Office Manager



Becky Noble
Director of Marketing



Brian Rademacher
Director of Economic Development



Richard Rodenbeck
Director of Business Finance

KENOSHA FIRST: The Next Phase

In late 2008, KABA engaged TIP Strategies, Inc., an Austin-based economic development consulting firm, to assist in developing an economic development plan for Kenosha County. The seven-month process incorporated input and ideas from key stakeholders throughout the county. The resulting report – 'Kenosha First: An Economic Development Strategy for Kenosha County: The Next Phase' – was adopted in 2009 and has served as the blueprint for KABA's economic development activities to date. The following pages detail specific progress toward the plan's five primary goals:

1. Support and expand the existing base through business retention and consolidation strategies.
2. Position Kenosha County for long-term economic growth and vitality.
3. Attract, retain, and engage talent.
4. Ensure all parts of the county are economically, digitally, and physically connected.
5. Build a distinct image and brand for Kenosha County.

Kenosha First's Vision: Kenosha County is the premier destination for new investment and talent in the Chicago-Milwaukee corridor.

Catalyst Exhibits chose Kenosha County as the site of its new facility. The trade show exhibit manufacturer, previously located in Crystal Lake, IL, signed a long-term lease to occupy a 144,000 SF building in Pleasant Prairie's LakeView Corporate Park in and invested \$2.5 million to renovate and equip the new facility.



Four Kenosha County companies were recognized as a Wisconsin Company to Watch at an awards program presented by the Wisconsin Entrepreneurs Network on behalf of the Edward Lowe Foundation. Honored at the May ceremony was Centrisys Corporation, Equity Creative, Regulatory Compliance Associations and Xten Industries.

KABA's CEO Roundtable continues to be a valuable resource for many Kenosha County business owners, who meet monthly to discuss key issues and best practices. In June, the eleven members met with Congressman Paul Ryan for a listening session.



Eight fast-growing, innovative Kenosha County companies were honored at the 2011 Business Excellence Awards in November. Almost 350 people attended the awards dinner presented jointly by KABA and the Kenosha Area Chamber of Commerce, and sponsored by Johnson Bank. Honored at the dinner program were Xten Industries - Business of the Year; GEM Manufacturing - Small Business of the Year; Craig Deaton (Gateway Mortgage Corporation) - Entrepreneur of the Year; Allied Plastics, Equity Creative, Five Star Coatings Group, Offsite, and RJ Underground were named 'Fast Five', recognizing fast-growing companies in Kenosha County.



Matthew Davidson (CEO) & Bill Renick (President), Xten Industries



Rob (President) & Kevin Gottschalk (CEO), GEM Manufacturing

GUY BRADSHAW
CEO, Bradshaw Medical



When it comes to Kenosha's sheer business potential, the conversation may begin with location, but it doesn't end there. Companies that have made this area their home know firsthand about Kenosha's pro-business environment, dedicated business development organization, strong labor force and high quality business parks. For them, Kenosha is the perfect spot to expand their operations. And available financing and incentives, as well as lower costs of doing business only strengthen the argument.

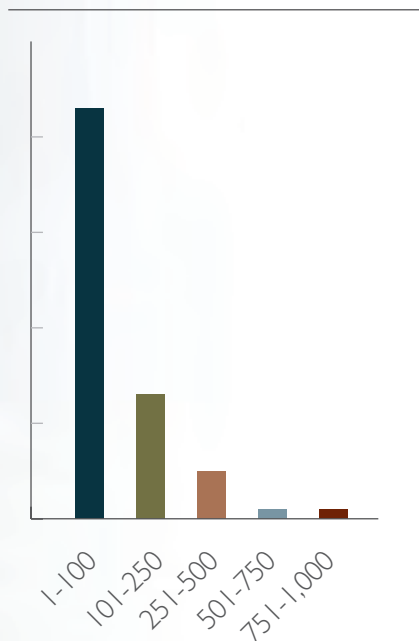
The Business Development Program

KABA has redoubled its efforts to support and expand the existing business base. The Business Development Program is designed to gather insight from business leaders about the community – insight on their efforts to build sustainable and competitive organizations and their perspective on Kenosha County as a place to have a business and to do business. These visits afford KABA the ability to recognize opportunities and challenges, strengths and weaknesses and competitive advantages about the local economy. This focus helps to foster job creation, increase revenue and enhance Kenosha's quality of life.

The Program has a threefold purpose:

- 1) Provide support, services, and solutions for challenges and opportunities identified by businesses.
- 2) Take the pulse of the County's economy to identify key advantages and opportunities for growth.
- 3) Refine and develop enhanced development strategies for Kenosha County.

Majority of firms are small businesses



Number of employees

Since May 2011, 65 companies have participated in a business visit and include a diverse cross section of industry sectors. The companies are predominately small businesses and the majority (53%) serve a national market.

Advanced Manufacturing	22%
Industrial Goods	19%
Transportation	19%
Consumer Goods Producer	8%
Retail Related Operations	8%
Durable Goods Producer	6%
Agriculture	5%
Building & Construction	5%
Health Care & Pharmaceuticals	2%
Technology/Information	2%

Companies

KABA brought on Brian Rademacher in May to fill its newly created position of Economic Development Director. Brian's primary focus is to implement a formal business retention and expansion program, helping companies succeed and grow in Kenosha County.



Products

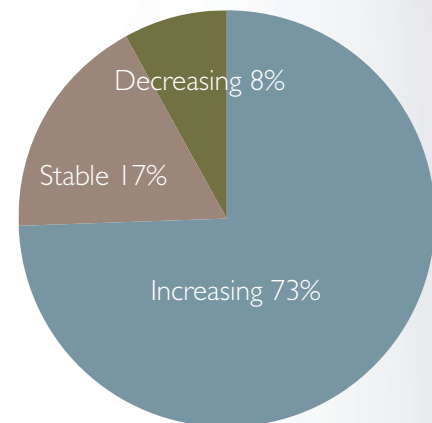
Overall, businesses are optimistic about future growth. 73% of responding businesses experienced increased sales, returning to pre-recession levels and in some instances surpassing them. Looking out two years, many firms anticipate new products due to technology improvements, new applications, and entering new markets. As a result of increased activity, 36% of companies expressed intentions to expand operations in the near future.

New products anticipated in the next 2 years

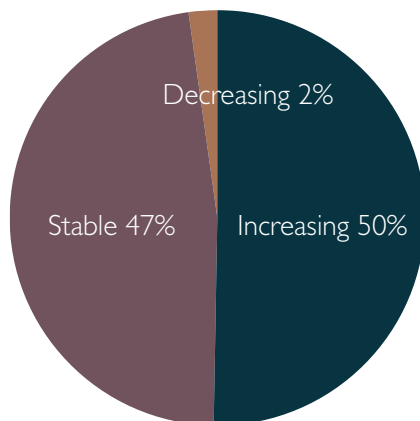
Yes
No

73%
27%

Total Company Sales



Employment Needs



The majority of companies interviewed indicated that their employment needs are increasing. Firms are generally satisfied with the availability, quality, stability, and productivity of the workforce in the area. As employment needs pick-up, companies are increasingly seeking skilled production workers and professional acumen.

Workforce Rating*

Availability

4.49

Quality

4.51

Stability

5.13

Productivity

5.18

Labor Force

* Based on a scale of 1 to 7, with 1 being low and 7 being high

Proximity to Chicago and Milwaukee, infrastructure, and strong and stable work ethic of employees are a few of the advantages to being located in Kenosha County. Companies identified the lack of amenities downtown and the shortage of skilled labor as some of the weaknesses. **Over 80% of respondents would consider Kenosha for future expansion of their companies.**

Top Community Strengths

1. Location
2. Workforce / Labor Market Attributes
3. Positive Business Climate

Top Community Weaknesses

1. Lack of Vibrant Corridors / Downtown Development
2. Labor-Skilled Worker Supply Inadequate



TIM ROBERTS
President & CEO, Catalyst Exhibits

KABA partnered with the Racine County Economic Development Corporation (RCEDC) to host Wisconsin Secretary of Commerce Paul Jadin for a presentation regarding the new Administration's perspective on economic development, including regulatory changes to Wisconsin's tax climate, economic development programs and policies to make Wisconsin a better place to do business.

KABA co-hosted two Legislative Updates with the Kenosha Area Chamber of Commerce: U.S. Senator Ron Johnson and a State Senate Candidate Forum with Senator Robert Wirth and Challenger Jonathan Steitz.

Kenosha County is one of the fastest growing areas in the state of Wisconsin. And with over five million square feet of industrial development since 2006, the potential for continued growth is great. A few of the companies that have recently made major investments in Kenosha County include ACCO Brands, Gordon Food Service, Mondi Akrosil and Uline. A bit unexpected? Sure. But that's also what makes Kenosha so compelling.

The Kenosha County High Impact Economic Development Fund was funded in February with \$1 million investment from Kenosha County. County Executive Jim Kreuser's 2012 budget includes an additional \$500,000 contribution to the fund.



KABA hosted a session with WHEDA (Wisconsin Housing & Economic Development Authority) and area developers, investors, and financiers. WHEDA administers a number of programs that can apply to various urban development projects above and beyond just housing. This was an attempt to better understand their programs/tools, build awareness within the development community, and explore how to utilize.



In August, Governor Walker signed a tax increment financing bill at Norstan in Pleasant Prairie that gives the Village the flexibility it needs to continue to use TID financing as a major economic development tool.



The City of Kenosha's Development Opportunity Zone, which comes with a \$5 Million allocation of Wisconsin Corporate Income Tax Credits was established in 2011.



James Glassman, director and senior economist for JP Morgan Chase & Co., spoke at KABA's Annual Economic Forum, sponsored by Chase. Over 200 people came to hear his outlook for 2012.



Kenosha will take ownership and lead development of the 106-acre Chrysler site. An agreement was reached between its manager—Old Carco Liquidation Trust, the city, and the state. Federal and state money will pay for an environmental cleanup, including ten million dollars in federal Troubled Asset Relief Program (TARP) funds.



KABA partnered with Living As A Leader to offer a comprehensive leadership development program in Kenosha County for managers, supervisors and others in leadership positions. The KABA Leadership Development Series is a comprehensive process for developing and equipping leaders with the skills and knowledge that are critical for them to effectively lead others. The series includes a combination of classroom training and one-on-one leader coaching.



LIVING
AS A
LEADER™

Few leaders are intuitively effective in holding their employees accountable, creating inspiration and approaching each day with a mindset of service to employees!

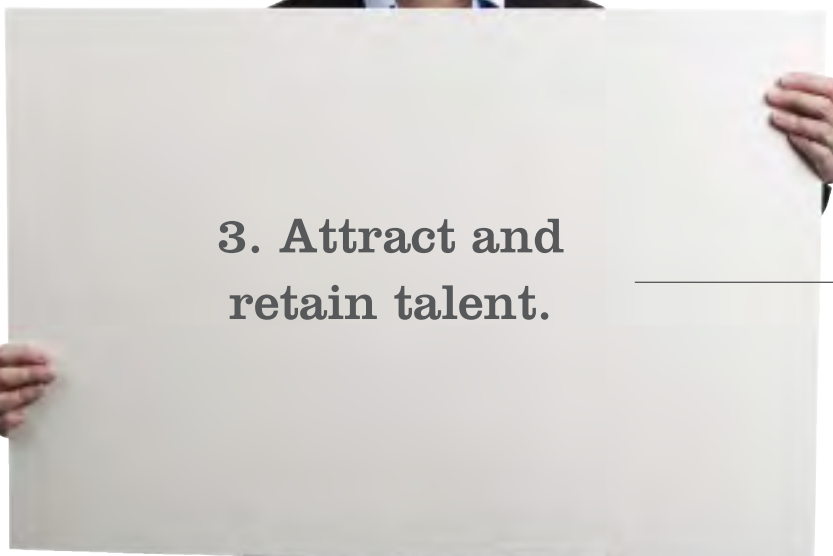


KABA strongly supports Young Leader's in Kenosha (Y-Link) which continues to act on its mission to support and develop the young professional community in the Kenosha Area by providing educational opportunities for personal and professional growth, a chance to affect positive change in the community in which they live and work, and opportunities to develop professional relationships.



3. Attract and retain talent.

DEBRA WALLER
Chairman of the Board & CEO,
Jockey International, Inc.



Professional Development

KABA offers and coordinates training courses, workshops, webinars, briefings and roundtable discussions for its business members and the community. KABA maintains a comfortable and convenient training center at its office and can also coordinate customized, on-site training programs for individual companies.

In 2011, KABA provided 28 training programs and workshops for 309 individuals from 50 area employers. Three HR Roundtables were held with 24 individuals attending.

KABA introduced the Finance Roundtable in 2011 for finance professionals or middle/senior level finance managers at KABA member companies. KABA hosts business roundtables because we believe that the opportunity to dialog and network with other professionals provides real value for organizations by discussing "best practices" in handling real business challenges. Three Finance Roundtables were held in 2011 with 27 individuals attending.

Masters Certificate Programs

KABA offers Masters Certificate Programs in Supervisory, Human Resource and Quality Management through a partnership with Gateway Technical College. Participants that complete the program earn six credit hours of advanced standing toward an Associate's Degree.

The Supervision series introduces participants to the concepts of management and the qualifications required to become an exemplary supervisor. The HR Management Series prepares participants in all areas of HR including legal updates, staffing and performance management. The Quality Management Series is grounded in the American Society of Quality (ASQ) and provides an introduction to the background and philosophy of quality management. All course instructors are certified, experienced managers that utilize case studies and encourage class participation.

KABA hosted a candidate forum for the four candidates running for seats on the Kenosha Unified School Board. There was a chance for the business community to ask questions during the moderated discussion. KABA believes the educational system of a community has a direct affect on its economic development. Businesses need educated employees - today's students are tomorrow's workforce!



Finding and keeping the right people has an enormous impact on an organization's performance. To ensure success, companies need to find employees who have the potential to be top performers. Kenosha has a reputation for having a labor force with a superior work ethic. Surprising? It shouldn't be. After all, nearly 54% of Kenosha County residents 25 years and over have some post secondary education. And being able to tap the talent pools of both Chicago and Milwaukee doesn't hurt either.

The KABA Foundation

In 1996, the Kenosha Area Business Alliance Foundation, Inc. was formed to develop education initiatives with local Kenosha schools to increase graduation rates, improve the overall quality of education and foster the best educational system in the state.

Through this foundation, KABA plays an active role in the Kenosha Area's education system including an elementary school mentoring program, annual scholarship awards, and support for various technology-related initiatives.

Today's students are tomorrow's workforce!

Elementary School Mentoring Program

The KABA Mentor Program is a school-based program that empowers both young people and the adults working with them. Volunteer mentors from area businesses commit 30-45 minutes of their time each week with a third through fifth grade or middle school student to work on academic and social skills. In the 2011/12 school year, 139 mentors from 50 member organizations participated in the program. The mentors helped students in the Bristol Grade School, Kenosha Unified and Trevor-Wilmot Consolidated School Districts.

2011 / 2012 Mentors

Angela Allen	Cindy Farmer	Kelly Infusino	Teri Muehlbauer	Heather Schulz
Lisa Anderson	Dena Feingold	Nick Infusino	Maura Murphy	George Sedloff
Diana Andrekus	Amanda Felbab	Natasha Jennings	Rodney Nixon	Nancy Sedloff
Kelly Andreoli	Pat Finnemore	Bruce Johnson	Ashley Noble	Lautauscha Shell
Sherri Arnold	Janet Frederick	Megan Jurvis	Becky Noble	Bill Siel
Beth Augustyniak	Karl Frederick	Pamela Kavalauskas	Terry Nolan	Kathy Sinclair
Maria Bartholomew	Margie Gentner	Diane Kentala	Carmela Parker	Terri Sinnot-
Todd Battle	Juli Georno	Kelly Koblenksi	Janet Parmentier	Chardukian
Patty Bauer	Jackie Gianceselli	Linda Langenstroer	Eric Perkins	Deneen Smith
Nita Becker	Edwin Giboyeaux	Joseph Leonardi	Jonathan Pietkiewicz	Eddie Snyder
Sheryl Becker	Jean Glitzky	Krystle Litz	Silvana Presta	Helene Sobin
Eric Belongia	Linda Godin	Kevin Loef	Adam Prust	Linda Stephens
* Sally Berzinsky	Maureen Goldstein	Rachael Malsack	Barbara Randolph	Beverly Stoops
Bruce Bosman	Deanna Goodwin	Tommy Malsack	Harry Rarick	Danette Strickland
Barbara Brever	Adelene Greene	Susan Margetson	Karen Reget	Randi Suttles
Guida Brown	Alex Greno	Phil Marlotty	Barb Riley	Scott Tench
Neil Buchanan	Bill Harris	Shirley Marlotty	Connie Rinaldi	Beverly Terry
Stacy Busby	Miles Hartley	Molly McCann	Irene Robaidek	Dustin Tody
Patricia Jo Caira	Tom Hartley	James McPhaul	Marcy Romanowski	Ismael Torres
Jan Caputo	Jackie Hartley	Karin Meade	Ken Ropp	Matt Troha
Delia Chiappetta	Lori Heckel	Ingrid Meffle	Lisa Ruediger	Debra Tutlewski
Stephanie Christenson	Amy Henn	Kevin Metallo	Rich Salisbury	Daphne Ursu
Ashley Cooper	Dawn Herrmann	Sasha Mika	Susan Scalzo	Tamara Vendetta
Joan Dobbins	Thomas Hessefort	John Milisaukas	Hillary Schenk	Linda Ventura
Andrew Dodge	Vickie Hessefort	Rosanna Molinaro	Brenda Schmidt	Kristina Wamboldt
Laura Donnell	Robert Hofer	Stacy Monson	Rosalie Schmitz	Fran Wargolet
Jay Eckholm	John Hogan	Brian Morton	Tina Schmitz	Jeannie Wawiorka
Kimberly Erdmann	Cheryl Ide	Ken Muehlbauer	Michelle Schroeder	Sheryl Zaienc

* 2011 KABA Mentor of the Year

Mentor Program Sponsor Companies and Organizations

A.B. Schmitz Agency, Inc.

Abbott Laboratories

Aldi

Andrea & Orendorff

Asyst Technologies

Bank of Kenosha

Belongia-Hervat Group

Beth Hillel Temple

Bosman Monuments

Carpetland USA

Chase Bank

Gateway Technical College

Goodwill Industries of SE Wisconsin

Grand Appliance & TV

Guttormsen, Hartley, Wilk & Higgins, LLP

Hair Unlimited

Helene Sobin Consulting

Herbert's Jewelers

HOPE Council, Inc.

JHT Holdings

Jockey International

Johnson Bank

KABA

Kenosha Area Convention & Visitors Bureau

Kenosha County

Kenosha County Division of Health

Kenosha County Job Center

Kenosha News

Kenosha Police Department

Kenosha Public Library

Kenosha Unified School District

Kidzone Child Care Center

Liberty Builders

Liberty Mutual

Lifetouch/Prestige Portraits

Madrigano Aiello & Santarelli, Inc.

Northwestern Mutual

Professional Services Group, Inc.

Riley Construction

S.C. Johnson & Son

Sanmina-SCI

Sign-A-Rama

State Bank of the Lakes

SuperValu, Inc.

Terken, Inc.

United Hospital System

USABlueBook

Walgreens

College Scholarship Program

Each year KABA awards thousands of dollars in college scholarships. In 2011, KABA awarded \$20,000 to Kenosha County High School graduates pursuing higher education.

\$4,000 scholarship recipients, planning to attend a four year college or university:

- Stephanie Althoff, Tremper High School, Western Michigan University, International Business
- Rebecca Bullis, St. Joseph Catholic Academy, University of Notre Dame, Biochemistry
- Brandon Dunk, LakeView Technology Academy, UW-LaCrosse, Microbiology/Biomedical Sciences
- Bradley Gorsline, Westosha Central High School, Princeton University, Mathematics
- Zachary Skanron, Tremper High School, UW-Madison, International Business & Marketing

KABA's Scholarship Program is primarily funded by the Annual Scholarship Golf Classic, presented by TDS, and co-hosted by KABA and the Kenosha Area Chamber of Commerce. The 2011 outing raised over \$27,000 for the education foundations of KABA and the Chamber.



Supporting STEM

The KABA Foundation actively promotes Science, Technology, Engineering and Math (STEM) in the K-12 Kenosha County school systems by sponsoring various programs and initiatives such as the robotics team at LakeView Technology Academy and the expansion of the "Project Lead The Way" curriculum at Wilmot Union High School.



According to the International Economic Development Council (IEDC), ensuring that a wide range of institutions and individuals have broadband access has never been more important given the increasingly interconnected global economy and its importance to local business growth.

Kenosha County recognizes this and its 2012 budget calls for expanded broadband deployment to more rural / undeserved areas in the western part of the county.



NICHOLAS & ANTHONY CHIAPPETTA
Chiappetta Shoes, Inc.

A lot of communities talk about a high quality of life. But few can deliver as complete an offering as Kenosha County. Just what sets us apart? Great K-12 and higher education systems, a close-knit business community, a strong economy, 11 miles of Lake Michigan shoreline and a wide variety of arts and cultural offerings that include three world-class museums. All of these things, combined with an enviable location between two big cities, continue to drive Kenosha's unexpected high quality of life.



KABA, in conjunction with City officials and a team of community leaders assembled as a Downtown steering committee, began developing an updated investment strategy that will serve as a blueprint for the revitalization of Kenosha's Downtown.

After a nationwide search and selection process, The Lakota Group was hired to serve as the lead consultant on the project. Lakota and its partners have expertise in planning, urban design, landscape architecture, community relations, real estate analysis, transportation engineering, and environmental engineering and analysis.

The first step in the planning process was for the Lakota team to collect and analyze data; prepare maps; meet with City officials, staff, and stakeholders; conduct land-use, market, and transportation analyses; and identify issues and opportunities.

This extensive public planning process is intended to engage the community, create a clear and cohesive vision for Downtown development, and establish priorities and an implementation plan to direct future initiatives. This effort is also consistent with the community's economic development plan, which calls for increased focus on Downtown development.





KABA launched a comprehensive marketing campaign in 2011 that shines a light on some facts that people may not know about Kenosha. UnexpectedKenosha.com, a new website for the organization, serves as the campaign's centerpiece.

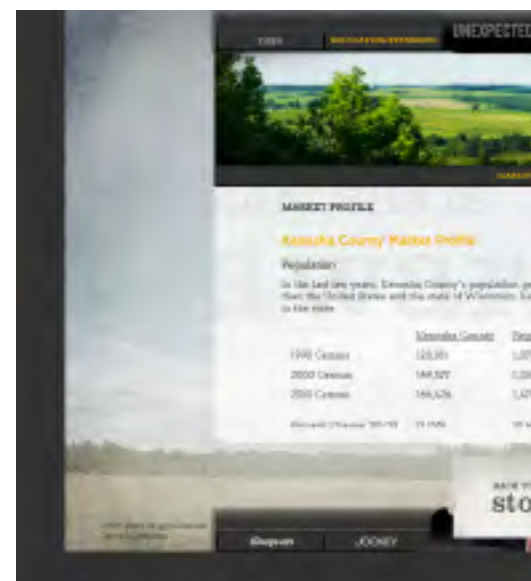
The site features four videos, each telling the story of an individual or company that has made Kenosha their home or place of business.

Unexpected Kenosha includes efforts and incentives to:

- Encourage new businesses of all sizes to consider Kenosha County;
- Encourage and aid expansion of existing businesses in Kenosha County;
- Attract and retain talent within the area (including recent local college grads);
- Spark the return of former residents who might now be working and living in the surrounding area.

KABA engaged Equity Creative, a Kenosha-based marketing/design firm, and Dallas-based Slipher Marketing to develop a comprehensive marketing plan that implements the major marketing and branding priorities outlined in the Kenosha First report.

To develop strategy as well as the campaign's various marketing messages, Slipher Marketing conducted interviews with a range of individuals, from local business leaders and real estate development professionals to managers of peer community organizations.



The “Unexpected Kenosha” promotional campaign seeks to raise awareness of the benefits of living, working and doing business in Kenosha County. It spotlights real companies and businesses in Kenosha County and why they choose to do business here.

5. Build a distinct image and brand for Kenosha County.

CAROLYN KIRKBY
Owner, Carolyn’s Coffee Connection

You might not expect that just over the Illinois border, in southeastern Wisconsin, is a place that people are describing as the ideal spot to live and work. Perfect for both business expansion and relocation, it also offers its residents excellent K-12 and higher education institutions, beautiful parks, 11 miles of Lake Michigan shoreline and close proximity to two major cities as well as two major airports. And while all of this may seem a bit unexpected to you, to us, this place is home.

This place is Kenosha.



FINANCIAL INFORMATION

Kenosha Area Business Alliance, Inc. and its Subsidiaries
Consolidated Statement of Financial Position
Compiled for the Years Ending:

	(Unaudited) 2011	(Unaudited) 2010
Assets		
Cash & Short Term Investments	\$10,873,789	\$13,630,104
Notes Receivable Less Allowance for Doubtful Accounts	\$15,483,410	\$13,411,546
Other Assets	\$802,404	\$653,270
Total	\$27,159,604	\$27,694,920
Fixed Assets		
Property & Equipment Net of Accumulated Depreciation	\$13,846,468	\$12,091,714
Total Assets	\$41,006,072	\$39,786,634
Liabilities		
Accounts Payable & Other Short Term Liabilities	\$882,384	\$771,380
Custodial Funds	\$—	\$187,678
Refundable Deposits	\$12,000,000	\$12,000,000
Total Liabilities	\$12,882,384	\$12,959,058
Net Assets		
Unrestricted	\$10,655,583	\$10,134,512
Temporarily Restricted	\$1,661,762	\$1,005,570
Permanently Restricted	\$15,806,342	\$15,687,495
Total Net Assets	\$28,123,688	\$26,827,576
Total Liabilities and Net Assets	\$41,006,072	\$39,786,634

FINANCIAL INFORMATION

Kenosha Area Business Alliance, Inc. and its Subsidiaries

Consolidated Statement of Activities - All Funds

Compiled for the Years Ending:

	(Unaudited) 2011 Operating	(Unaudited) 2011 Restricted Funds	(Unaudited) 2010 Operating	(Unaudited) 2010 Restricted Funds
Revenues				
Contract Services	\$165,000	\$—	\$165,000	\$—
Membership Dues	\$217,360	\$—	\$201,314	\$—
Loan Service Fees	\$86,718	\$—	\$65,854	\$—
CEO Roundtable Fees	\$33,000	\$—	\$17,555	\$—
Training	\$32,691	\$—	\$34,522	\$—
New Revolving Loan Fund Contracts	\$—	\$1,000,000	\$—	\$318,119
Interest (Bank, Short-Term Investments & Notes)	\$1,095	\$611,879	\$892	\$663,637
Revolving Loan Fund Administration	\$550,669	\$—	\$510,511	\$—
Other	\$69,265	\$53,942	\$58,755	\$2,991
Total Revenue	\$1,155,798	\$1,665,821	\$1,054,402	\$984,746
Expenses				
Personnel (Including Temporary Help & Benefits)	\$622,588	\$—	\$551,874	\$—
Administrative Contracts (Non-recurring)	\$—	\$—	\$—	\$—
Revolving Loan Fund Administration	\$—	\$550,669	\$—	\$510,511
Travel/Meetings/General Administration	\$38,914	\$—	\$45,636	\$—
CEO Roundtable	\$24,991	\$—	\$19,531	\$—
Equipment	\$105	\$—	\$42	\$—
Mailing/Printing/Office Supplies	\$17,263	\$930	\$13,705	\$—
Legal	\$3,795	\$4,014	\$962	\$200
Accounting/Auditing	\$32,143	\$—	\$31,138	\$—
Insurance (Business & General Liability)	\$11,787	\$3,439	\$11,770	\$—
Telecommunications/Computer Services	\$6,030	\$516	\$7,662	\$—
Rent/Space Maintenance/Utilities	\$82,800	\$15,409	\$78,396	\$—
Marketing & Member Communications	\$99,973	\$—	\$71,136	\$—
Business Development	\$59,313	\$—	\$26,695	\$—
Membership Programs & Events	\$25,713	\$—	\$41,670	\$—
Youth Apprenticeship Program	\$—	\$—	\$—	\$—
Depreciation & Property Taxes	\$33,930	\$37,137	\$24,382	\$—
Miscellaneous	\$15,280	\$2,434	\$10,764	\$3,792
Doubtful Account Adjustment	\$—	\$(164,000)	\$—	\$(129,000)
Total Expenses	\$1,074,625	\$450,547	\$935,363	\$385,503
Change In Net Assets	\$81,173	\$1,215,274	\$119,039	\$599,243

FINANCIAL INFORMATION

Kenosha Area Business Alliance Foundation, Inc.

Statement of Financial Position

Compiled for the Years Ending:

	(Unaudited) 2011	(Unaudited) 2010
Assets		
Cash & Miscellaneous Receivables	\$134,227	\$119,314
Short-Term Investments	\$252,885	\$244,032
Other Assets	\$5,487	\$200
Total Assets	\$392,599	\$363,545
Fixed Assets		
Land & Building Net of Accumulated Depreciation	\$1,096,594	\$1,121,256
Total Assets & Fixed Assets	\$1,489,192	\$1,484,801
Liabilities		
Accounts Payable	\$10,000	\$11,700
Notes Payable	\$750,161	\$787,163
Total Liabilities	\$760,161	\$798,863
Net Assets		
Temporarily Restricted	\$729,031	\$685,938
Total Net Assets	\$729,031	\$685,938
Total Liabilities and Net Assets	\$1,489,192	\$1,484,801

FINANCIAL INFORMATION

Kenosha Area Business Alliance Foundation, Inc.

Statement of Activities

For the Periods Ending:

	(Unaudited) 2011	(Unaudited) 2010
Revenues		
Interest & Investments	\$9,100	\$21,311
Golf Outing	\$50,110	\$50,594
Rental	\$150,000	\$140,000
Marketing	\$—	\$—
Miscellaneous	\$7,625	\$—
Total Revenue	\$216,835	\$211,905
Expenses		
Audit	\$3,500	\$3,500
Legal Expense	\$—	\$—
Golf Outing	\$36,360	\$37,518
Planning/Research	\$—	\$—
Interest	\$32,299	\$33,215
Depreciation & Amortization	\$25,721	\$24,662
Scholarship	\$21,356	\$26,050
Skills Challenge	\$3,500	\$—
Mentor Program	\$2,772	\$2,395
Technology Academy	\$3,169	\$4,682
Horizon Center Capital Campaign	\$—	\$—
Marketing	\$—	\$—
Foundation Administration	\$40,000	\$40,000
Miscellaneous	\$5,064	\$410
Total Expenses	\$173,742	\$172,432
Change In Net Assets	\$43,093	\$39,473

Allied Plastics, Inc.

Custom Thermoforming Manufacturer

KABA Financing: \$615,466

Total project amount: \$1,230,923*

Participating lender: M & I Bank,
a part of BMO Financial Group

Jobs created/retained: 98

KABA's funds were used to purchase equipment to expand the company's production capabilities. Allied Plastics, Inc. is a full-service custom thermoformer specializing in vacuum-forming, twin sheeting and pressure forming medium to heavy gauge plastic sheets. The company designs and manufactures custom products and reusable packaging for a variety of industries including agricultural, transportation, recreation and food service.



"Moving to Pleasant Prairie is an important part of our strategy to keep our business growing. Pleasant Prairie offers a great location near I-94, and business infrastructure that will help us serve our clients more quickly and efficiently. Wisconsin is well-known for its hard working, experienced workforce, and we can't wait to make them our neighbors, friends, and teammates."

—Tim Roberts, CEO, Catalyst Exhibits



Catalyst Exhibits, Inc.

Tradeshow Exhibit Designer & Manufacturer

KABA Financing: \$1,250,000

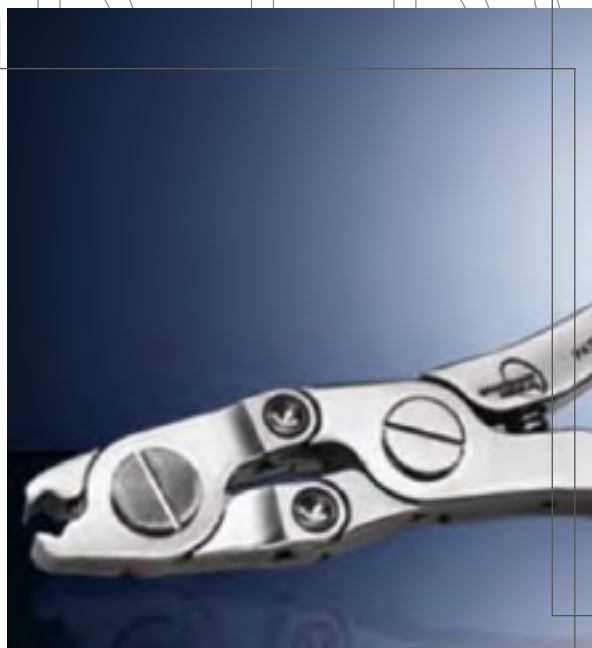
Total project amount: \$2,781,000*

Participating lender: Wisconsin Economic
Development Corporation

Jobs created/retained: 113

KABA's funds were used to assist with the company's relocation from Crystal Lake, Illinois to Pleasant Prairie, Wisconsin. The company leased 144,000 square feet of space in Lakeview Corporate Park. The project includes build-out of interior office space, improving the facility's utility infrastructure, equipment purchases and working capital. Catalyst designs and fabricates trade show exhibits for major corporations.

* dollar amounts are approximate



Bradshaw Medical, Inc.

Surgical Instrument Manufacturer

KABA Financing: \$850,000

Total project amount: \$1,750,000*

Participating lender: Johnson Bank

Jobs created/retained: 112

KABA's funds were used to purchase CNC equipment for the production line. Bradshaw Medical designs and manufactures Class One medical devices for the orthopedic industry. In October 2010, Bradshaw Medical moved into a new 30,000-square-foot manufacturing facility in the Business Park of Kenosha.

"KABA was very easy to work with and it's that same cooperative spirit that originally attracted us to locate in Kenosha a decade ago."

—Joe Rickard, Partner, Offsite LLC

"Having a resource such as KABA basically side by side helping you improve your business is huge. It really does wonders towards what we've accomplished."

—Keith Easter, President, Bradshaw Medical, Inc.

Offsite LLC

Data Services & Disaster Recovery Solutions

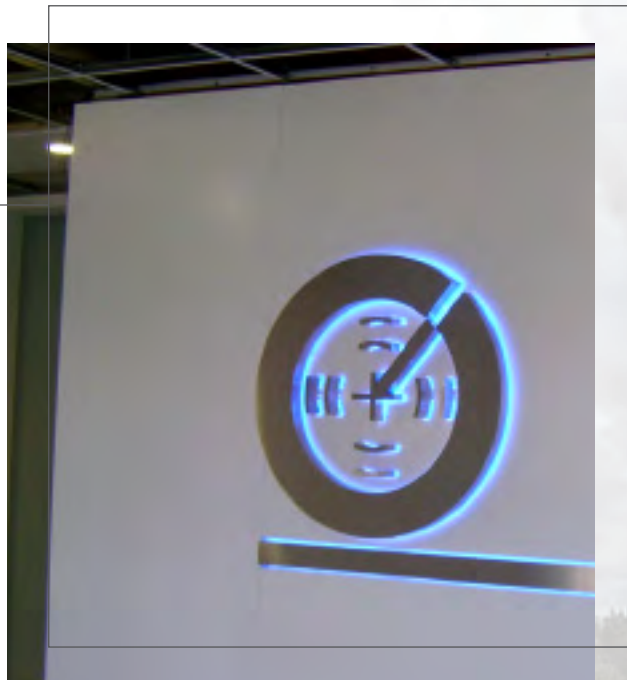
KABA Financing: \$1,000,000

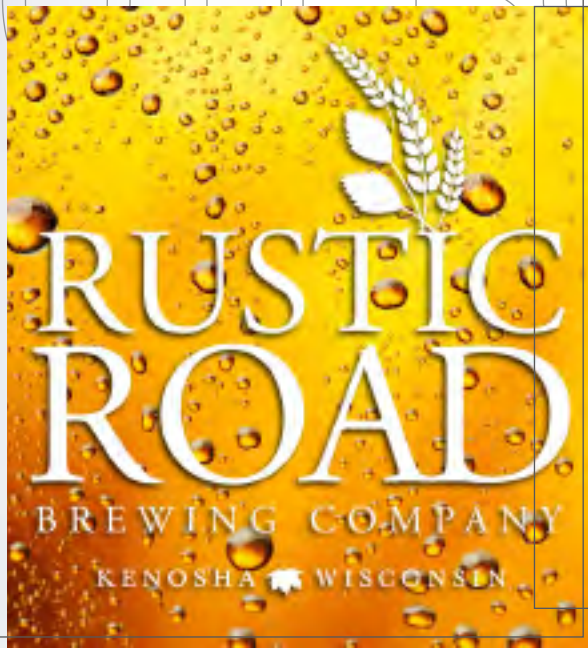
Total project amount: \$2,500,000*

Participating lender: Southport Bank

Jobs created/retained: 15

KABA's funds were used to assist with the build-out of a second data center at their five-acre corporate campus on Kenosha's lakefront. Offsite specializes in serving the disaster recovery needs of its clients. They offer a unique blend of traditional co-location space and private datacenter suites combined with a full service workplace recovery facility.





Rustic Ventures

Downtown Kenosha Nano-brewery

KABA Financing: \$82,500

Total project amount: \$110,000*

Jobs created/retained: 2

KABA's funds were used for equipment and leasehold improvements for a nano-brewery and tasting room to be located in downtown Kenosha. The company will operating under the name "Rustic Road Brewing Co" and offer a limited selection of beers brewed in the old Wisconsin artisan style.

During 2011, KABA supported \$21 million in business development activity throughout Kenosha County by supplying \$5.3 million from various revolving loan programs administered by KABA. During 2011, KABA leveraged an additional \$2.93 in third party financing for each \$1.00 of financing provided by KABA.

Wilmot Mountain

Recreational Ski Facility

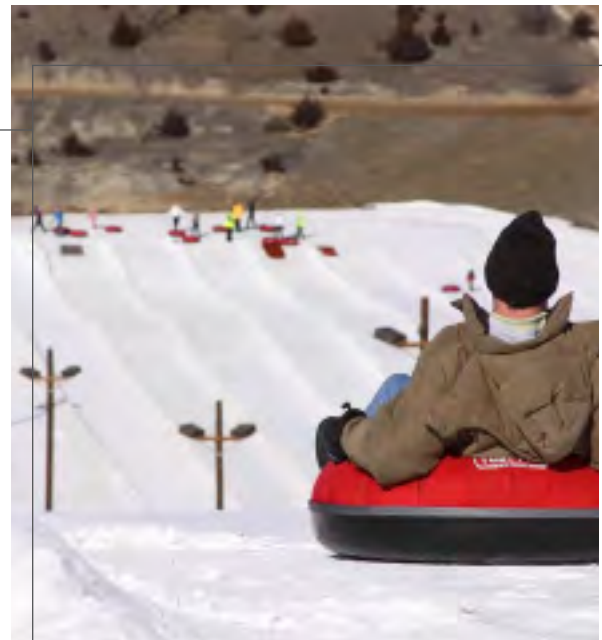
KABA Financing: \$800,000

Total project amount: \$5,368,286*

Participating lender: Community Bank & Trust of Sheboygan, WI

Jobs created/retained: 722

KABA's funds were used to expand the company's recreational offerings. The project includes construction of a winter tubing run with related support facilities as well as enhancements to the company's snow making capabilities. Wilmot Mountain, Inc. provides ski and snowboarding facilities for local and regional enthusiasts.



Sazzy B's

Downtown Kenosha Bar & Restaurant

KABA Financing: \$140,000

Total project amount: \$420,000*

Participating lender: State Bank of the Lakes

Jobs created/retained: 9

KABA's funds were used to purchase real estate located in downtown Kenosha. The property is currently occupied by the Sazzy B restaurant. Sazzy B is a full service, casual restaurant and bar serving a broad clientele.



"Kenosha is just a great place to do business. From the moment we got here, we've been embraced by the local community. Xten continues to grow and we want to grow in Kenosha."

—Matt Davidson, CEO, Xten Industries, Inc.



Xten Industries, Inc.

Plastic Injection Molder

KABA Financing: \$600,000

Total project amount: \$6,948,837*

Participating lender: Delaware Place Bank,
Ridgestone Bank

Jobs created/retained: 87

KABA's funds were used for working capital to meet customer demand. Xten is an award winning contract manufacturer and injection molder for small and mid-sized manufacturers. The company also assembles, packages and sells plastic and other manufactured goods and services to customers throughout the US.

* dollar amounts are approximate

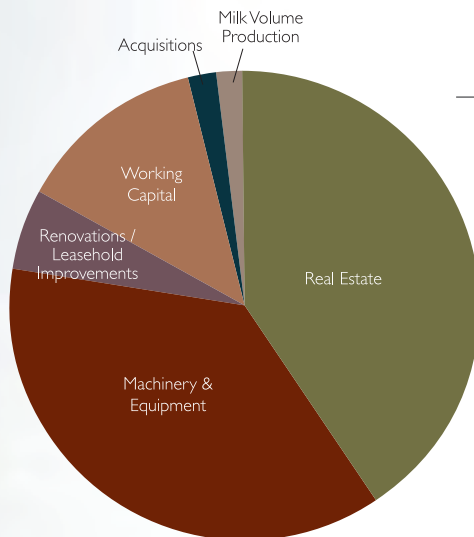
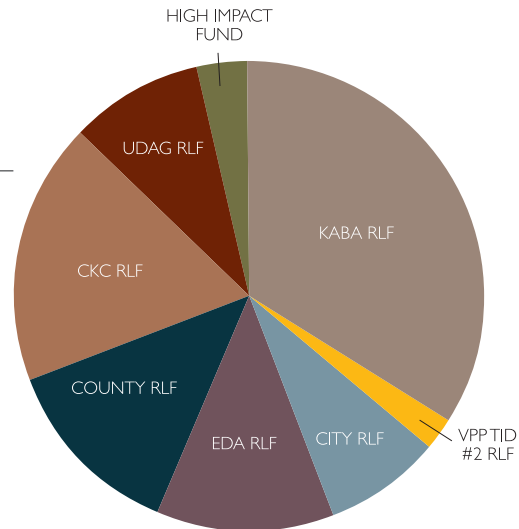
FINANCIAL INFORMATION

Supplemental Information

Loan Allocation by Revolving Loan Fund (RLF)

KABA RLF	\$9,843,473	34.1%
VPP TID#2 RLF	\$660,030	2.3%
CITY RLF	\$2,294,771	8.0%
EDA RLF	\$3,482,579	12.1%
COUNTY RLF	\$3,738,020	13.0%
CKC RLF	\$5,152,053	17.9%
UDAG RLF	\$2,658,650	9.2%
High Impact Loan Fund	\$1,001,732	3.5%
Total	\$28,831,308	100.0%

*Total fund balance as of 12/31/11



Loan Uses

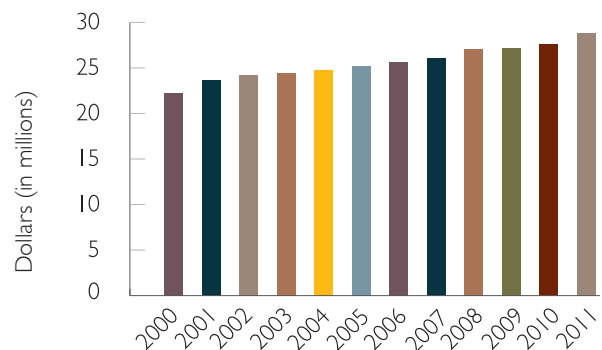
	No.*	Percent
Real Estate (Land/Building/Expansion)	22	40.7%
Machinery & Equipment	20	37.0%
Renovations/Leasehold Improvements	3	5.6%
Working Capital	7	13.0%
Acquisitions	1	1.9%
Milk Volume Production	1	1.9%
Totals	54	100.0%

*Number of loans as of 12/31/11

Through its financing services, KABA recommends local, state and federal loan programs that best meet the needs of business.

KABA staff assists in packaging loan requests and works with financial institutions to expedite the lending process.

As noted in the chart to the right, KABA experienced a 4.36% growth rate in net assets for 2011 and an average growth rate of 2.42% in net assets since 2000.



2011 KABA MEMBERSHIP LISTING

Banking

AM Community Credit Union
Bank of America
Bank of Kenosha
Chase
Community State Bank
Educators Credit Union

First American Bank
Gateway Mortgage Corporation
Johnson Bank
M&I, a part of BMO Financial Group
MB Financial Bank
PNC Bank

Southern Lakes Credit Union
Southport Bank
State Bank of the Lakes
Talmer Bank (formerly First
Banking Center)
Tri City National Bank

Business Services

Accurate Printing Company, Inc.
Adecco
ADP
APEX Alarm Systems, Inc.
Badger Press Photographics, Inc.
Boost Associates
Catalyst Exhibits, Inc.
Computer Technologies, Inc.
Copy Center
Crown Trophy & HTE Promotional
Dooley & Associates, LLC
Econoprint
Equity Creative
Express Employment Professionals
Hallum Enterprises, Inc.

Image Management LLC
Impact Networking, LLC
Kelly Services
Knoll
Lee Hecht Harrison
Leitch Printing Corporation
Len laquinta's Excellence in
Communications, Inc.
Living As A Leader
M&M Office Interiors, Inc.
Manpower, Inc.
Martin Group
McTernan Wireless / Mobile One
Momentum BPA, Inc.
MRA
Mueller Communications, Inc.

OFFSITE, LLC
Otto Nelson Moving and Storage
Outstanding Graphics
Platinum Systems, Inc.
Professional Services Group, Inc.
QPS Employment Group
Simplified Staffing
Sodexo @ University of
Wisconsin-Parkside
Stan's Office Technologies
Suite Imagery, LLC
Terken, Inc.
The Bristol Group
The Colergét Conference Center
Winter Services, Inc.

Construction & Related Industries

Bane-Nelson, Inc.
Berghammer Construction Corporation
Bukacek Construction
Camosy Construction
Cicchini Asphalt, LLC
Concrete Specialties Company -
Kenosha
Dickow-Cyzak Tile Company
Electrical Contractors of Wisconsin, Inc.

Great Lakes Electric
J. H. Findorff & Son Inc.
Keller, Inc.
Lee Plumbing Mechanical Contractors, Inc.
Martin Petersen Co, Inc.
Milwaukee Alarm Company
Pieper Electric, Inc.

Plumbers and Steamfitters
Local #118 U.A.
Rasch Construction & Engineering, Inc.
Riley Construction Company, Inc.
RJ Underground, Inc.
Ruffalo Painting Company, Inc.
United Scrap
Wisconsin Fuel & Heating

2011 KABA MEMBERSHIP LISTING

Engineering & Architectural Services

Clark Dietz, Inc.
Crispell-Snyder, Inc.
Eppstein Uhen Architects

JSD Professional Services, Inc.
Kueny Architects, LLC

Partners in Design Architects, Inc.
Ruekert Mielke

Government & Education

Carthage College
Central High School District of
Westosha
City of Kenosha
Concordia University-Wisconsin
Department of Workforce
Development Kenosha Job Service
Gateway Technical College

Herzing University
Kenosha County
Kenosha Unified School District No. 1
St. Joseph Catholic Academy
The Prairie School
Town of Paris
Town of Salem
Town of Somers

Town of Wheatland
UW-Parkside
Village of Bristol
Village of Paddock Lake
Village of Pleasant Prairie
Village of Silver Lake
Village of Twin Lakes
Wilmot Union High School District

Health Care & Related Industries

Abbott
Arvasi Life Spa
Aurora Health Care
Bradshaw Medical Inc.
Business Health Care Group
Daniel R. Santarelli DDS
Dental Associates, Ltd.
Doctors of Physical Therapy

Dr. Jeanne S. Vedder, M.D.
Dr. Steven Schwimmer, D.O., S.C.
Drs. Ganesh & Bharathi Pulla
Frantal Dental Care
Garretto Real Estate LLC
Hospice Alliance, Inc.
Hospira Worldwide Inc.
Kenosha Community Health Center, Inc.

Kenosha Radiology Center
Kenosha Visiting Nurse
Association & Affiliates
Regulatory Compliance Associates Inc.
Sports Physical Therapy &
Rehab Specialists
Teleflex Medical OEM
United Hospital System

Individual Members

Alan Swartz
Carl D. Holborn, JD MST
Clifton Peterson, M.D.
County Executive Jim Kreuser
David M. Geertsens

Greg Wernisch
Jerry Franke
Karl Ostby
Michael F. Montemurro
Representative Samantha Kerkman

Robert E. Heiderman, CLU, ChFC, CLTC
Ronald R. Frederick
Stanley A. Torstenson
Terry Nolan
Wayne E. Koessl

Insurance, Legal & Financial Services

A.B. Schmitz Agency, Inc.
Ameriprise Financial Services, Inc.
Andrea & Orendorff, LLP
Baker Tilly Virchow Krause, LLP

Brookhouse & Hemsing Law Offices
CliftonLarsonAllen
David Insurance Agency
Davison Law Office, Ltd.

Ehlers and Associates, Inc.
Gateway Mortgage Corporation
Godin Geraghty Puntillo Camilli, SC
Guttormsen, Hartley, Wilk & Higgins, LLP

2011 KABA MEMBERSHIP LISTING

Insurance, Legal & Financial Services, cont/

Hays Companies	PPG Partners LLC	Tirabassi, Felland & Clark, LLC
Jenkins & Vojtisek, S.C.	Reilly, Penner & Benton LLP	Trottier Insurance Group
Lindner & Marsack, S.C.	Reinhart Boerner & Van Deuren S.C.	Valeri Agency, Inc.
Madrigano, Aiello & Santarelli, LLC	Sam Ruffolo Agency	Villani, Becker & Larsen S.C.
Michael Best & Friedrich LLP	Scott Olson, CPA, LLC	Wells Fargo Advisors
O'Connor, DuMez, Alia, & McTernan, S.C.	Seymour & Associates, S.C.	Whyte Hirschboeck Dudek S.C.

Manufacturing

Abatron, Inc.	Fair Oaks Farms, LLC	Northlake Engineering, Inc.
Abbott	Finishing & Plating Service, Inc.	Ocean Spray Cranberries, Inc.
ACCO Brands	Five Star Fabricating, Inc.	Ocenco, Inc.
Air Flow Technology, Inc.	GEM Manufacturing Inc.	Pacific Sands, Inc.
Albany-Chicago Company, LLC	Gerdau	Parker Plastics, Inc.
Allied Plastics, Inc.	Horizon Milling LLC	Powerbrace Corporation
Anderson Manufacturing Company, Inc.	IEA, Inc.	PPC Industries, Inc.
Asyst Technologies, LLC	IRIS USA, Inc.	Pride Abrasive, Inc.
Badgerland Products, Inc.	ITO Industries, Inc.	Puratos Chocolate USA
Beckart Environmental, Inc.	Jockey International, Inc.	Reflective Concepts, Inc.
Bio Fab Technologies, Inc.	Kenosha Beef International, Ltd.	Rust-Oleum Corporation
Bothe Associates Inc.	Kenosha Lumber & Manufacturing Company, Inc.	S.C. Johnson & Son
Bradshaw Medical Inc.	Kirsan Engineering, Inc.	Sanmina-SCI
Branko Perforating FWD., Inc.	Lakeside Steel & Mfg. Co.	Snap-on Incorporated
Calumet Diversified Meats, Inc.	LMI Packaging Solutions, Inc.	ST Specialty Foods
Centrisys Corporation	Mikrotech, LLC	Teleflex Medical OEM
Contact Rubber Corporation	Monarch Plastics, Inc.	The Metal Shop
Converting Solutions, Inc.	Norstan, Inc.	Vista International Packaging, LLC
Cordeck	North American Salt	Wickeder Steel Company
Expanded Technologies Corp.		Xten Industries, Inc.

Media

Kenosha Community Media, Inc.	Kenosha News
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Non-Profit Organizations

Alzheimer's Association	I.B.E.W. Local 127	Kenosha Area Chamber of Commerce, Inc.
Boys & Girls Club of Kenosha	Jane Cremer Foundation	Kenosha Area Convention & Visitors Bureau
Goodwill Industries of Southeastern Wisconsin, Inc	Kenosha Achievement Center, Inc.	Kenosha Area Family & Aging Services, Inc.

2011 KABA MEMBERSHIP LISTING

Non-Profits, cont.

Kenosha Common Markets, Inc.
Kenosha Community Foundation
Kenosha Country Club
Kenosha Human Development
Services, Inc.

Lake County Partners
Lemon Street Gallery & ArtSpace, Inc.
Twin Lakes Area Chamber &
Business Association, Inc.

United Way of Kenosha County
WHEDA
Women and Children's Horizons, Inc.

Real Estate

Active Appraisal Services, Inc.
Bear Realty of Kenosha, Inc.
CenterPoint Properties
Clovis Point, LLC
Darwin Realty & Development
Corporation
JAM Investment Properties, LLC
Janko Group

Landmark Title Corporation
Lee & Associates of Illinois LLC
Legacy Property Management Services, LLC
Paddock Lake Heights
Paine/Wetzel / TCN Worldwide
Petretti Builders & Developers
Pitts Brothers & Associates LLC
Prudential Premier Properties

RE/MAX Elite, Inc. - Mary Dixon
The Club at Strawberry Creek
Tim O'Brien Homes
Tri-State Realty, Ltd.
WISPARK LLC
Zilber Property Group (formerly
Towne Investments)

Retail Establishments

Action Marine, Inc.
Best Western Harborside Inn &
Kenosha Conference Center
Calumet Diversified Meats, Inc.
Candlewood Suites
Cast, LLC DBA Sazzy B
Crown Trophy & HTE Promotional
Dickow-Cyzak Tile Company
Flowers by Joseph, Inc.
Jelly Belly Candy Company

Jockey International, Inc.
Kentucky Fried Chicken
Lakeside Music, LLC
Luigi's Pizza Kitchen
McTernan Wireless / Mobile One
Paielli's Bakery, Inc.
Palmen Auto Group
Pleasant Prairie Premium Outlets
Radisson Hotel & Conference
Center-Kenosha

Rode's Camera & Photo Supplies
Rustic Road Brewing Co.
Spiegelhoff's Supervalu
Tenuta's Delicatessen & Liquors, Inc.
Total Furniture
Triangle Appliance, Video & Carpeting Inc.
Twin Lakes Country Club Golf Course
Wilmot Mountain, Inc.

Telecommunications & Utilities

Kenosha Water Utility

TDS

We Energies

Transportation, Logistics, Distribution, Packaging & Shipping

Affiliated Foods Midwest
Arvato Digital Services
Associated Bag Company
C.H. Coakley & Company
C.H. Robinson Worldwide, Inc.
Cool Runnings
Exel
Gordon Food Service

Heartland Produce Co.
Hospira Worldwide Inc.
Jay-Bee Collision Repair Center
Jelly Belly Candy Company
Jensen & Jensen, Inc.
JHT Holdings, Inc.
Lotus Light Enterprises
Mann Warehouse

Otto Nelson Moving and Storage
Pepsi Americas
Pulera Collision Auto Care Center
Rehrig Pacific Company
SuperValu, Inc.
Uline, Inc.
Volkswagen Group of America, Inc.
Yamaha Motor Corporation, USA

The Kenosha Area Business Alliance (KABA) is a public-private partnership.

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Some of the photography included in this publication is courtesy of
Kenosha Community Media and Partners in Design Architects.

