

DRIVING ECONOMIC DEVELOPMENT IN KENOSHA COUNTY



TABLE OF CONTENTS

| | |
|--|----|
| Message from the President..... | 4 |
| Board of Directors & Committees | 5 |
| Progress on <i>Kenosha First Strategic Plan</i> | 6 |
| Goal one | 6 |
| Goal two..... | 12 |
| Goal three..... | 14 |
| Goal four..... | 16 |
| Goal five | 18 |
| The KABA Foundation..... | 20 |
| Financial Information..... | 22 |
| 2014 Borrower Profiles..... | 23 |
| 2014 KABA Membership Listing..... | 24 |



The Kenosha Area Business Alliance (KABA) is Kenosha County's economic development organization and business association.

A public-private partnership, KABA is focused on making the Kenosha Area a better place to do business, live, and work, through: (1) Economic development initiatives that stimulate private sector investment and job creation; (2) Providing programs, products, and services that improve the competitiveness of Kenosha Area employers and their employees; and (3) Educational initiatives aimed at enhancing student achievement and overall school performance.

KABA MISSION STATEMENT

The Kenosha Area Business Alliance is the lead business organization that drives economic development throughout Kenosha County. KABA supports and provides services to its investors and the community to ensure quality growth, a robust economy and a positive business climate for the Kenosha area.



Staff

Pictured (L-R): Christopher Naumann, Executive Director - Downtown Kenosha, Inc.; Heather Wessling, Vice President of Economic Development; Brooke Infusino, Director of Talent Development; Lisa Feltson, Office Manager; Todd Battle, President; Jeanne Geiger, Administrative Assistant; Becky Noble, Director of Marketing.

Dear Investors, Partners & Stakeholders,

On behalf of our Board of Directors and staff, I am pleased to share the 2014 Annual Report for the Kenosha Area Business Alliance (KABA).

Kenosha County's economic resurgence continued in 2014.

Significant developments that were announced, initiated, or completed accounted for over \$300 million in new investment and more than 1,500 new jobs. Key contributors to these numbers were major new facilities for InSinkErator, Niagara Bottling and Uline.

Combined with 2013 activity, Kenosha County's major economic development wins in the past two years account for nearly \$700 million in new investment and over 4,000 jobs!

It has been an exciting and prosperous time for the Kenosha County Area, and we are grateful for having had an opportunity to play a role in these developments.

While we are excited about recent development activity and optimistic about Kenosha County's future prospects, we are not satisfied.

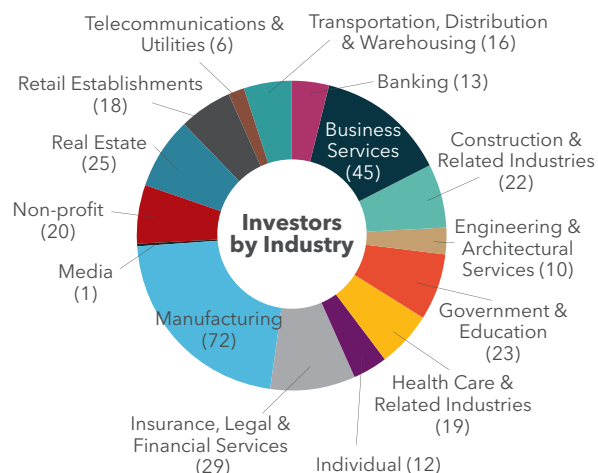
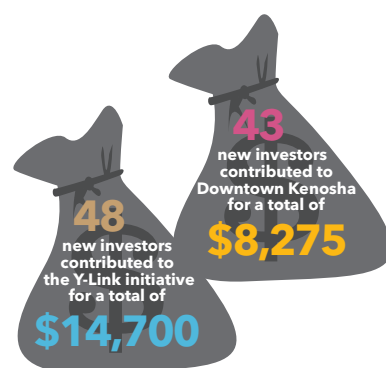
We hope to leverage this recent success to spur development in areas of the community that suffer from under investment. We also plan to continue working with employers, educational institutions and workforce development partners to ensure that new and expanding businesses can get the talent they need to fuel their growth.

Thank you for your support, investment, and involvement in Kenosha County's economic development success.

Best wishes for a prosperous 2015,



Todd Battle, President



LEADERSHIP

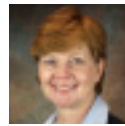
Board of Directors



Chair
Frank Unick
Chief Financial Officer,
Uline, Inc.



Vice Chair
Susan Ventura
Senior Vice President &
Chief Operating Officer,
United Hospital System, Inc.



Secretary
Susan Crane
Director Customer Services,
We Energies



Treasurer
Peter Sinsky
Chief Financial Officer,
Riley Construction
Company, Inc.

William Abt
Senior Vice President for Administration
and Business, Carthage College

Bryan Albrecht
President, Gateway Technical College

Anne Arbas
Vice President- Controller & Global Tax,
Jockey International, Inc.

Deborah Ford
Chancellor,
University of Wisconsin-Parkside

Timothy Geraghty
Attorney,
Godin Geraghty Puntillo Camilli, SC

Mitch Januszewski
Principal,
Regulatory Compliance Associates Inc.

Sue Savaglio-Jarvis
Superintendent,
Kenosha Unified School District

Chet Keizer
President, IRIS USA, Inc.

Jerry King
CFO, Kenosha Beef International, Ltd.

Doug Koch
President - Southeast Market,
Aurora Health Care

Karla Krehbiel
Senior Vice President, Johnson Bank

Brad Miller
Vice President, Market Development,
SuperValu, Inc.

Virginia Moran
CEO, LMI Packaging Solutions, Inc.

Chad Navis
Director of Industrial Investments,
Zilber Property Group

Tracy Nielsen
Chief Executive Officer,
United Way of Kenosha County

Aleta Norris
Partner, Living As A Leader

Aldo Pagliari
Senior Vice President - Finance & CFO,
Snap-on Incorporated

Brenda Penesis
Plant Manager, ACCO Brands

Charles Skendziel
Owner, Equity Creative

Clara-lin Tappa
Assistant Vice President & HR Manager,
United Communications Corporation

Timothy Woods
Director-Manufacturing & Operations NA,
S.C. Johnson & Son

Standing Committees

Audit
David Geertsens
Kathleen Goessl
Cherie Julius
Patrick Milne
David Nankin
Karl Ostby
Susan Ventura*

Executive
Anne Arbas
Susan Crane
Timothy Geraghty
Jerry King
Karla Krehbiel
Virginia Moran
Aldo Pagliari
Brenda Penesis
Peter Sinsky

Frank Unick*
Susan Ventura
Timothy Woods

Finance
Sue Block
Tom Camilli
Jay Cashmore
Jens Emerson
Nate Franke
Wesley Ricchio

Kyle Vitkus
Andy Vogel
David Wright*

Nominating
Bradley Foley
David Geertsens
Jean Moran
Tracy Nielsen
Michael Pollocoff

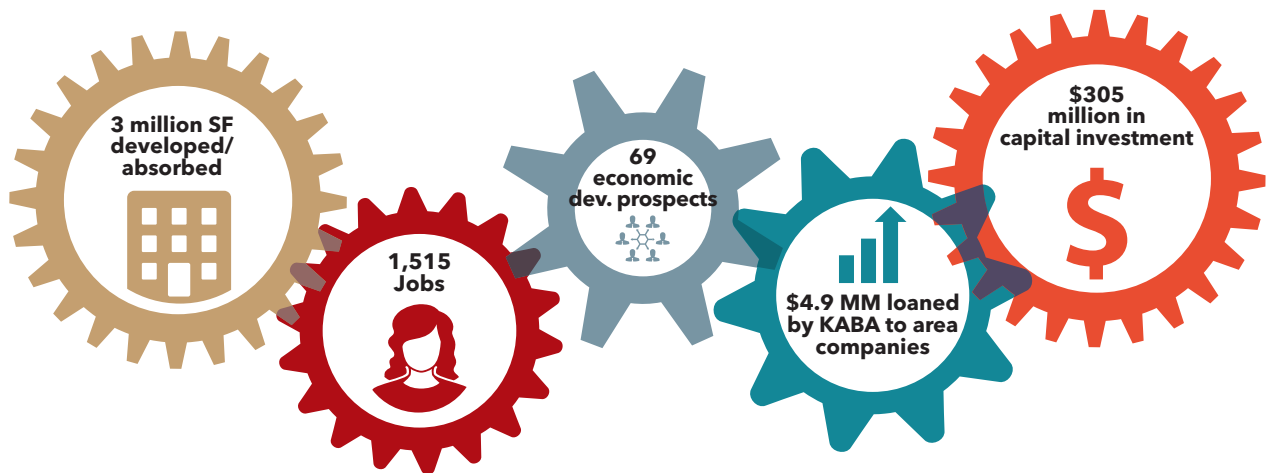
Clara-lin Tappa
Frank Unick
Susan Ventura

Personnel
Jerold Franke
Virginia Moran
Stanley Torstenson
Frank Unick

** denotes Chair*

GOAL ONE

Support and expand the existing base through business attraction, retention and consolidation strategies.



2014: Kenosha County, WI

NEW BUSINESSES

FNA Group

Jobs: 136 | **Investment:** approximately \$3 million

Project: 176,433-square-foot manufacturing facility

Company: Manufacturer of pressure washers for home and industrial markets

■ Relocating part of its operations from Arkansas to Pleasant Prairie

■ Selected Wisconsin after taking part in a site selection process that involved numerous states



Quest Products

Jobs: 56 | **Investment:** \$3.6 million

Project: 44,398-square-foot headquarters and assembling/packaging/warehousing facility

Company: Packaged consumer goods producer specializing in retail, e-commerce and drop-ship distribution

■ Relocating from Illinois and consolidating existing operations in Iowa to larger facility in Kenosha County

Uline

Company: North American distributor of shipping, industrial, and packing materials

Project No.1

Jobs: 500 | **Investment:** \$100+ million

Project: 298,000-square-foot headquarters campus; 1.1 million-square-foot distribution facility

- Project will more than double the size of its HQs

Project No. 2

Jobs: 475 | **Investment:** \$75+ million

Project: one million-square-foot distribution facility; 60,000-square-foot office space

- Relocating its Midwest Distribution Operations from Waukegan, Illinois



Niagara Bottling

Jobs: 88 | **Investment:** \$75 million

Project: 377,000-square-foot manufacturing facility

Company: Nation's largest private label bottled water supplier

- Extensive and competitive site selection process
- Initially planned for one line of production; expanded to two lines

InSinkErator

Jobs: 200 | **Investment:** \$18.5 million

Project: 160,000-square-foot manufacturing facility

Company: World's largest manufacturer of food waste disposers for home and commercial use

- Expansion project that will upgrade the company's current facilities in Racine and expand into Kenosha
- KABA helped assemble local financial assistance in support of the expansion project



Other companies continued construction on previously announced projects: Amazon continued work on its two fulfillment centers totalling 1.5 million SF. One facility opened in October and the other will open in mid 2015. Kenall Manufacturing completed construction on its 354,000 SF advanced manufacturing facility and began operations in December.

AREA EXPANSIONS

The Blast Shop

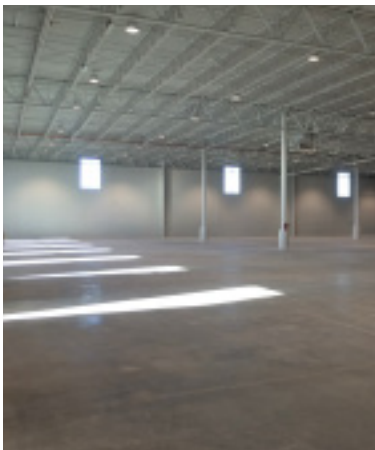
Jobs: 10 | **Investment:** \$356,000

Project: Purchase of machinery and equipment for relocation and expansion to a 21,867 SF facility in LakeView Corporate Park

Company: Specializes in powder coating applications, media blasting, and municipal structure restoration

■ Within the next three years, TBS plans to add a 35,000 SF addition to the new building and add a fabrication and catalog sales department to its services

ASYST Technologies



Jobs: 20 (additional 40 over the next 3 years)

Investment: \$6 million

Project: 46,792 SF addition to its existing facility in the Business Park of Kenosha

Company: Plastic-injection molder which engineers, manufactures and distributes automotive components globally

■ Allowed for a phase two interior buildout

■ Added in-house tool repair room and reconfigured its plant floor to make room for additional equipment

Allied Plastics

Jobs: 10 | **Investment:** \$4.4 million

Project: 59,164 SF addition to its manufacturing facility and a 12,000 SF addition to their existing cold storage facility in Twin Lakes (*pictured below*)

Company: Full-service custom thermo former specializing in vacuum forming, twin sheeting and pressure forming medium to heavy gauge plastic sheets

■ The space was needed to support Allied's growth and house additional manufacturing equipment



Good Foods Group

Jobs: 50 | **Investment:** \$10+ million

Project: 39,166 SF addition to its facility in LakeView Corporate Park

Company: An all-natural food manufacturer of preservative free dips, sides and salads

■ Expansion brought the facility square footage to 95,596 and has allowed for increased production, cold storage and support infrastructure

■ Jobs added will be higher-skilled and higher-paying due to type of advanced equipment invested in

PEER-LEARNING AT KABA ROUNDTABLES

KABA regularly hosts five Professional Roundtables which provide a forum for professionals to discuss current, relevant issues and draw on the collective experience of the group to gain practical insights which can be applied immediately. Attendees hear from a subject-matter expert and have the opportunity to engage with guest presenters and each other.



Pictured above: A Manufacturers Forum at EMCO Chemical Distributors: "Building a World Class Safety Culture"

KENOSHA COUNTY BUSINESS EXCELLENCE AWARDS

KABA, in collaboration with the Kenosha Area Chamber of Commerce, recognized seven local companies and one individual for their success at the 2014 Kenosha County Business Excellence Awards in November. More than 350 attended the recognition dinner held at the University of Wisconsin-Parkside's Student Center Ballroom. The event was presented by Johnson Bank, Johnson Insurance and UW-Parkside, and additionally sponsored by BizTimes Media, CliftonLarsonAllen, We Energies and CenterPoint Properties.



Pictured below: (L-R) Top row - Mike Cholak, Mike's Chicken & Donuts; Guy Bradshaw, Bradshaw Medical; Brett Yutka, Yutka Fence. Bottom row - Mike Clark, The Blast Shop; Tom Karnes, LaMacchia Travel; Steve Borucki, Offsite; Ed Polen, EMCO Chemical. (Not pictured: Matt Carlson, Platinum Systems)



2014 award winners...

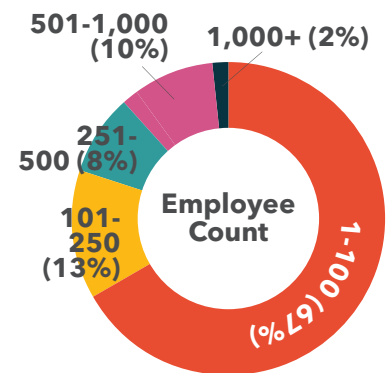
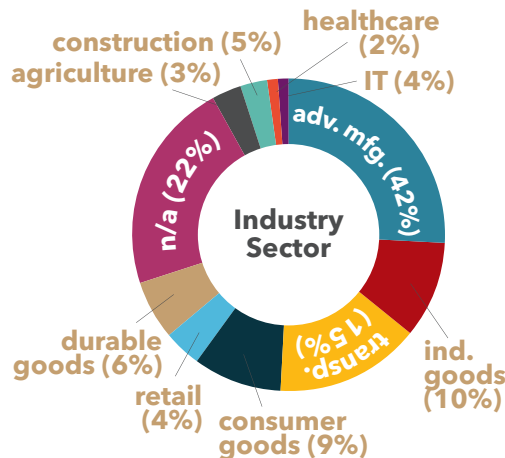
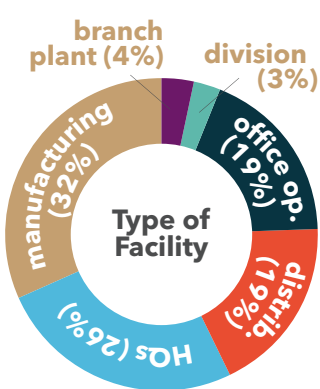
Business of the Year:
Bradshaw Medical, Inc.
Small Business of the Year: Offsite, LLC
Entrepreneur of the Year:
Edward Polen, EMCO Chemical, Inc.
Fast Five:
The Blast Shop
LaMacchia Travel
Mike's Chicken & Donuts
Platinum Systems
Yutka Fence

BUSINESS RETENTION & EXPANSION

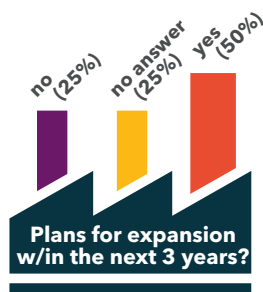
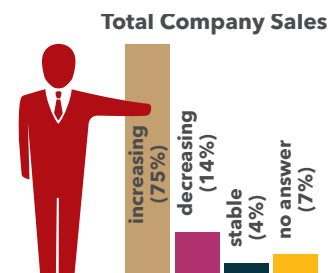
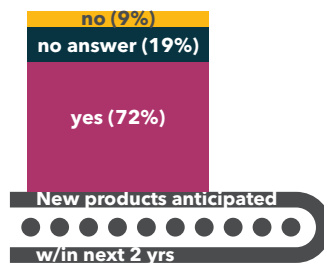
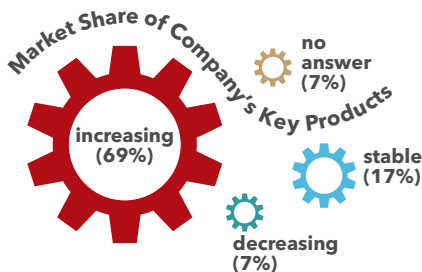
A core ingredient of comprehensive economic development programs, formal business retention and expansion visits are conducted to learn about a community's existing business base and gain insight regarding the challenges and opportunities employers face. The information gathered from these in-person discussions is aggregated and used as part of a continuous improvement process for deploying resources to strengthen companies for long term economic vitality. Identifying possible barriers allows the community to meet them head on.

In 2014, 100 formal interviews were completed.

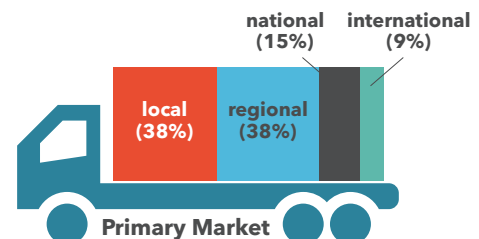
Who's in Kenosha County?



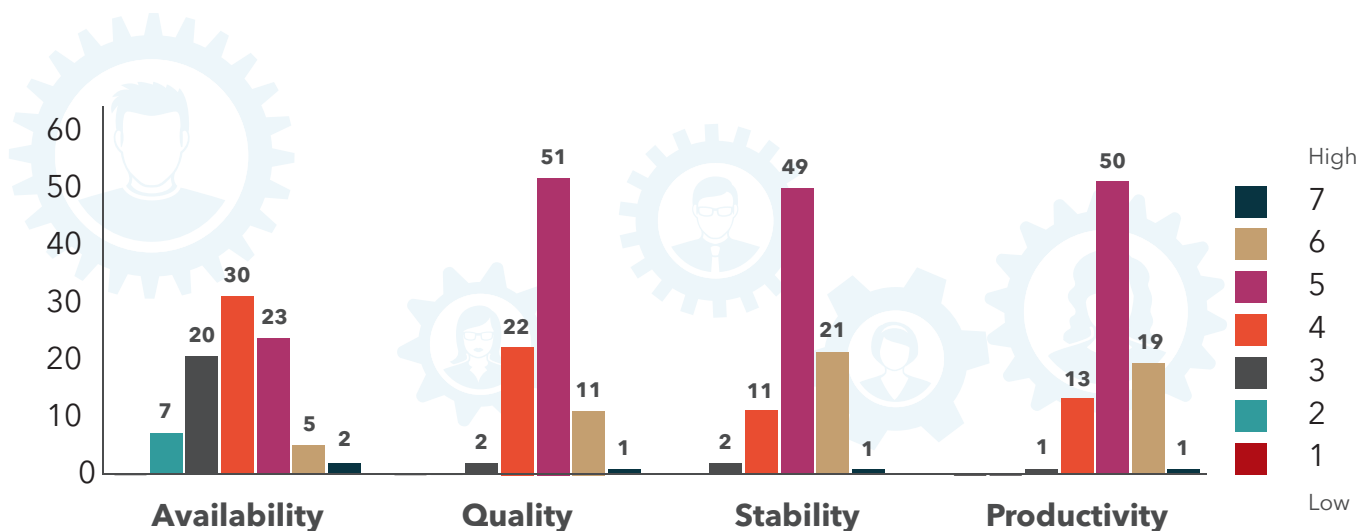
How are they doing?



Business is booming in Kenosha County. Executives report that they expect their companies' sales to increase, their market share to go up and most plan on needing more space in the future to accommodate growth.



What do Kenosha County companies think about our workforce?



The quality, productivity and stability of Kenosha County's workforce is what executives appreciate most. Skilled labor that is experienced in advanced manufacturing, food processing, distribution and other key industries reinforces the fact that Kenosha County has a real competitive advantage in its advanced manufacturing environment and workforce. However, Kenosha County needs to be aware of the growing issue of talent availability. Kenosha County should take advantage of its location in such a highly populated area as well as its outbound commuters and work to attract talent to the community.

"Innovation is the mechanism for prosperity...and the power of place fuels innovation. For Snap-on, our place is Southeast Wisconsin and our city is Kenosha. It's been that way for nine decades, and it gives us an advantage."

- Aldo Pagliari, Senior VP & CFO, Snap-on Incorporated

What do they think about our community?

Primary Competitive Advantages



A vast majority of executives cited Kenosha County's strategic location in the heart of the Chicago-Milwaukee corridor as its strongest asset. Also mentioned were its productive workforce, good infrastructure and positive business climate.

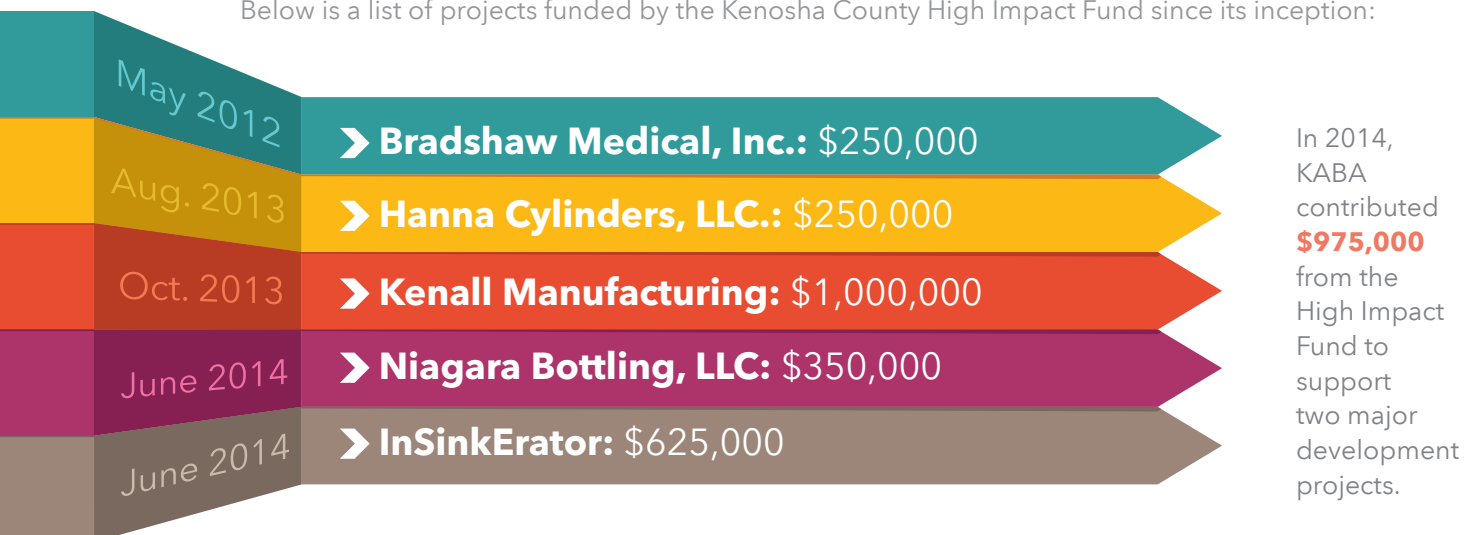


FINANCIAL ASSISTANCE FOR NEW AND EXISTING BUSINESSES

Kenosha County High Impact Fund

In 2011, the Kenosha County Board of Supervisors created a 'High Impact Fund', to be administered by KABA, to help secure high quality economic development projects. They provided an initial infusion of \$1 million. Since then, it has received \$2 million in additional funding. "High Impact" developments are defined as those which create a least 50 new high-paying jobs or those involving a capital investment of at least \$3 million.

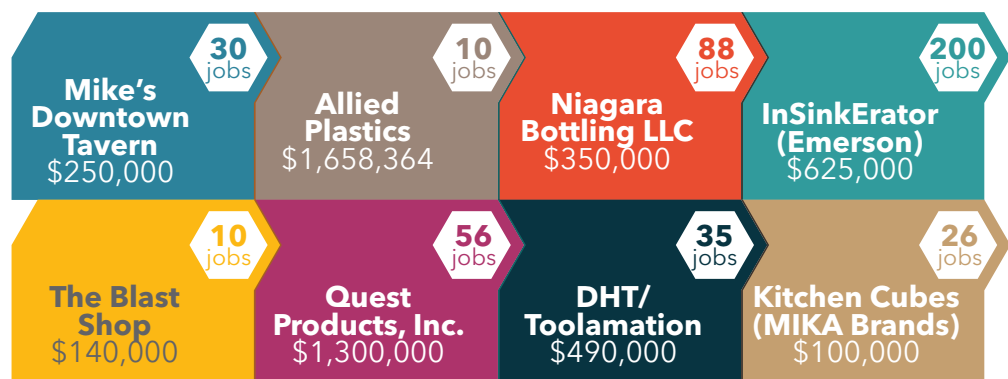
Below is a list of projects funded by the Kenosha County High Impact Fund since its inception:



Revolving Loan Fund Program (RLF)

KABA manages an extensive portfolio of community revolving loan funds, totaling more than **\$30 million**. These funds are used to provide low-cost financing options to companies creating jobs in Kenosha County by expanding an existing business or by establishing a new facility in Kenosha County.

In 2014, KABA loaned **\$4,913,364** to eight area companies, creating or retaining **437** jobs and aiding **\$104,010,750** in total capital investment.



AS THE MARKET HEATS UP, NEW SPEC BUILDINGS COME UNDER DEVELOPMENT

A low vacancy rate across Kenosha County prompted major developers to invest in speculative building in 2014. Some of the developments launched in 2014 include:

- **Developer:** CenterPoint Properties
Building 1: 412,000-square-foot industrial (rendering right)
Building 2: 520,000-square-foot industrial*
Location: LakeView Corporate Park in Pleasant Prairie
**Already leased to Uline*
- **Developer:** Zilber Property Group
Building: Towne VI - 176,000-square-foot industrial*
Location: LakeView Corporate Park in Pleasant Prairie
**Already leased to FNA Group*

Additional business park developments are being pursued by Bridge Development Partners and Venture One Real Estate.

In 2014, KABA conducted a feasibility study to determine the viability of a business park in the western part of the County. KABA collaborated with independent public finance firm Ehlers and civil engineering firm Ruekert-Mielke in a process that identified sites, infrastructure, and acquisition/development costs for key sites in Paddock Lake, Salem, Twin Lakes and Bristol.



GOAL TWO

Position Kenosha County for long-term economic growth & development.

GOAL THREE

Attract, engage and retain talent.

RECRUITMENT EVENTS

KABA partnered with the Kenosha County Job Center and Gateway Technical College to facilitate recruitment support for the following companies:

Meijer - 150 open positions; 600 prescreened applicants; 100 people hired
Niagara Bottling - 70 open positions; 250 attendees; 45 hired
Kenall Manufacturing - 60 open positions; 150 attendees; 30 hired
Amazon - 1,000 open positions; 880 hired

TRAINING

204 individuals representing **33** area employers attended one of **30** training programs through KABA during 2014.

66: The number of participants in the Supervisory Management courses during 2014. Other training included Workplace First Aid & CPR, Fork Lift Operator Training, and Computer Software Programs.

Wage & Salary Surveys: KABA continued its partnership with MRA, allowing investors to participate in these valuable surveys.

SCHOOLS2SKILLS

KABA hosted two Schools2Skills tours attended by **70** high school students from Kenosha County. **Four** local manufacturers participated in the tours. Post-tour survey results:

- 75% indicated they were now more likely to explore manufacturing as a career option
- 57% indicated their knowledge of manufacturing increased a fair amount; 33% indicated it increased a lot
- Majority of the students selected terms such as 'High tech', 'clean', 'safe' and 'high pay' to describe the industry

LEADERCAST KENOSHA

At the second annual **Leadercast Kenosha**, attendees experienced exclusive, leadership-building content delivered by a lineup of world-renowned leaders such as Andy Stanley, Malcolm Gladwell, Simon Sinek and Dr. Henry Cloud.

141 people attended the leadership development event in August, hosted at Uline and facilitated by Aleta Norris from Living as a Leader.

Y-LINK

Young Leaders in Kenosha (Y-Link) is Kenosha County's young professional organization. Y-Link acts as the catalyst to connect, attract, retain and foster relationships, professional growth and community-mindedness among young professionals in the community.

With almost one third of Kenosha's population made up of young professionals, Y-Link is impacting the next generation of leaders.

Learn more at ylinkenosha.com.



Y-Link partnered with United Way on a first-of-its kind, exciting event at a dramatically decked-out hangar at the Kenosha Airport. Party-goers wore Gatsby-themed attire and danced the night away while enjoying hors d'oeuvres, drinks and live music. At the event, Y-link honored the following individuals for the **Future 5 young professional awards**. These talented individuals were selected for their professional achievements, community involvement and vision to improve the quality of life in Kenosha County.

- Kendra Buchanan, Commercial Plastics
- Crystal Miller, Frontida
- Jennifer Moskopf, Clean & Green Solutions
- Jason Pruitt, Carthage College
- Brett Yutka, Yutka Fence

2014 Leadership

President

Ashley Noble

Vice President -
Commercial Banking,
Johnson Bank

Vice President

Jonathon Baugher

Owner, JB Tax

Secretary

Jennifer Koeppendoerfer

Manager of Benefits and
Compensation,
United Hospital System

Treasurer

Vince Montemurro

Controller,
Riley Construction Co.

Professional Development Committee Chair

Bryan Hughes

HPOP Specialist,
Gateway Technical
College

Connect Committee Chair

Courtney Olsen

Project Manager,
MERZ North America

Community Engagement Committee Chair

Kim Lishamer

Sales & Operations
Planning Manager,
LMI Packaging Solutions, Inc.

Past President

Randy Troutman

Account Manager,
PrintPack Inc.

Members at Large:

Tracy Nielsen

CEO, United Way of
Kenosha County

Carolynn Friesch

Director of Internships,
Carthage College

Nicholas Galich

Medical Staff Services &
Business Development,
United Hospital
System



THE CITY TAKES CONTROL OF THE CHRYSLER SITE

In October, the City of Kenosha Common Council voted to accept the title to the 109-acre former Kenosha Chrysler Engine Plant property. The agreement states that the city and state agencies will spend up to \$30 million to clean up the site within the next seven years. In accordance with state and local laws, the city has hired a contractor to conduct the environmental cleanup, according to the intergovernmental agreement between the city and the Wisconsin Department of Natural Resources.

KABA looks forward to working with the city to revitalize this key property in the heart of Kenosha. No set plans for the site have been determined. The City has contracted with the Urban Land Institute to conduct an analysis to determine viable uses for the site.



GOAL FOUR

Ensure all parts of the County are economically, digitally & physically connected.



2014: Downtown Kenosha

DOWNTOWN KENOSHA, INC.

New Executive Director

Downtown Kenosha, Inc. (DKI) hired Christopher Naumann in November to serve as its Executive Director. Naumann left his role as the Executive Director of On Broadway Inc., an award-winning main street organization in Green Bay, WI, to join DKI.

Naumann served as the Executive Director of On Broadway for nearly five years. During that time, he helped lead numerous revitalization efforts and events including the Titletown Brewery expansion, the Platten Place renovation, and the growth of the ever-popular Farmers' Market On Broadway- the second largest farmers' market in the state of Wisconsin. Prior to his work at On Broadway, Naumann worked as an Architect and Planner and contributed to many well-known retail and mixed-used projects including the billion dollar expansion of the Mall of America.



Revolving Loan Fund Program

In 2014, the City of Kenosha provided an initial investment of \$1 million to capitalize a revolving loan fund to foster economic development in Downtown Kenosha. The loan fund is to be administered by KABA.

KABA provided the first loan to Mike's Chicken & Donuts for building improvements and equipment in the amount of \$250,000. A second \$100,000 loan to Kitchen Cubes LLC aided in their purchase of a building downtown for a mixed-use development.

First Impressions

In July, a nine-member team from Kenosha visited Joliet, Ill. and a team from Joliet came to Downtown Kenosha. The visit is part of a University of Wisconsin-Extension program called *First Impressions*. Team members stayed one night and rated their experiences in a variety of categories.

Overall, the Joliet team gave Kenosha favorable ratings. The visitors praised Kenosha's amenities, such as the museums campus, accessible lakefront and streetcar.

The Joliet team presented its findings at an event for interested stakeholders at KABA in July.



2014 Leadership

Chair

Paul McDonough

President, Clovis Point, LLC

Vice Chair

Kevin Ervin

Owner, Frank's Diner

Secretary

Jennifer Dooley

Principal, Dooley & Associates, LLC

Treasurer

Todd Battle

President, KABA

Janis Ashmus

Senior Retail Marketing Manager,
Jockey International, Inc.

Deanna Goodwin

Director of Marketing, Kenosha Area
Convention & Visitors Bureau

Rhonda Jenkins

Aldерperson, District #2
City of Kenosha

Zohrab Khaligian

Community Development Specialist,
City of Kenosha

Martin Lacock

Chief Information Officer,
Kenosha County

Peter Molter

Vice President,
United Hospital System

Tom O'Connell

Principal,
Partners in Design Architects, Inc.

GOAL FIVE

Build a distinct image and brand for Kenosha County.

THE CITY OF KENOSHA REBRANDS

The City of Kenosha partnered with Development Counsellors International (DCI) to develop a Branding and Marketing Blueprint—complete with a new brand logo, tagline and marketing plan. DCI conducted extensive research both within and outside the community to uncover key messages the City should use to promote its many assets.

The Kenosha Common Council approved a new city logo at the completion of the eight-month project and voted to update the city's marketing message, incorporating the tagline: *City of Kenosha: Chart a Better Course*.

Funding was included in the 2014 budget for the branding project, with \$50,000 in city funds matched by an additional 50,000 from community sponsors.

The 2015 budget includes \$100,000 to begin implementing the new brand (pictured below).



KABA RECEIVES NATIONAL RECOGNITION

KABA received two recognitions from the International Economic Development Council (IEDC). The honors were presented in October at an awards ceremony during the IEDC Annual Conference in Texas.

KABA was awarded a Silver Excellence in Economic Development Award for its 2014 project in the category of Annual Report for communities with populations of 25,000 - 200,000; and a Bronze Excellence in Economic Development Award for its 2014 project in the category of Newsletter/ Newspaper for communities with populations of 25,000 - 200,000.

The IEDC awards recognize the world's best economic development programs, partnerships and marketing materials.

KENOSHA COUNTY RECEIVES MEDIA ATTENTION FOR ITS SUCCESSES

Kenosha County is the hottest area in the state of Wisconsin in terms of economic development. Local, regional, and national media outlets took notice in 2014 and stories about Kenosha County could be found in many different markets, particularly in Milwaukee and Chicago.



"4,000 jobs in two years is only the beginning of Kenosha County's industrial boom."

Milwaukee Business Journal, September 2014

"Kenosha County's industrial development activity has been nothing short of amazing."

Midwest Real Estate News, September 2014

"Just off Interstate 94 between Chicago and Milwaukee, Kenosha offers Amazon quick access to big cities around the Midwest, as well as a workforce of about 1 million people within a 20-minute drive."

Bloomberg.com, October 2014

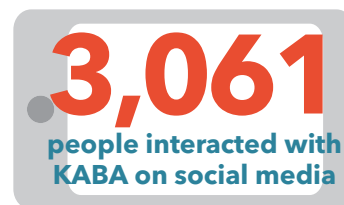
Pictured above: KABA President Todd Battle appears on 'UpFront with Mike Gousha', a weekly news program on WISN 12 in Milwaukee. The July episode was titled 'Business building boom in Kenosha'.



major events hosted by KABA



2014: KABA Programs and Communications



THE KABA EDUCATION FOUNDATION

The KABA Mentor Program

The KABA Mentor Program is a school-based program that empowers both young people and the adults working with them. Volunteer mentors from area businesses commit 30-45 minutes of their time each week with a third through fifth grade or middle school student to work on academic and social skills. In the 2013/14 school year, **146 mentors** from **72 member organizations** participated in the program. Thank you to the following mentors who are making a difference in a student's life!

2013/2014 Mentors

| | | | | | | |
|-----------------------|--------------------|--------------------|----------------------|----------------|------------------------|----------------------|
| Angela Allen | Joan Dobbins | Charles Hassel | Tommy Malsack | Connie Rinaldi | Stuart Short | Matt Troha |
| Lisa Anderson | Andrew Dodge | Kathleen Hassel | David Marran | Michael Ristau | Bill Siel | Debra Tutlewski |
| Sherri Arnold | Amy L. Dollar | Cristina Hernandez | Jim McPhaul | Kevin Robinson | Rosalyn Smith | Daphne Ursu |
| Daniel Becker | Barbara Dumke | Cheryl Hernandez | Kirsten McVey | Ken Ropp | Helene Sobin | Karyn Van Heijningen |
| Eric Belongia | Chuck Dykstra | Rachael Hernandez | Karin Meade | Tanya Ruder | Heidi Sorensen | Gregoria Vasquez |
| Michael Berea | Martin Eigenberger | Dawn Herrmann | Elizabeth Meekma | Lisa Ruediger | Lisa Spaay | Bill Vassos |
| Sally Berzinsky | Cyndi Farmer | Suzie Hildebrandt | Raul Mendoza | Rick Saskill | Beverly (Bunny) Stoops | Linda Ventura |
| Barb Brattin | Dena Feingold | Gary Hodal | Kevin W. Metallo | Sharon Schmidt | Danette Strickland | Debbie Vojtisek |
| Margaret Breckenfeld | Pat Finnemore | Iesha Hodges | Sasha Mika | Jaclyn Schmit | Barb Suchy | Sandy Wasley |
| Diane Brotz | Jason Flores | Robert Hofer | Celia Miller | Tina Schmitz | Scott Tench | Jesse Whitney |
| Janice Caputo | Sue Ford | John Hogan | Julie Moore | Jeff Schoor | Dustin Tody | Floyd Williams |
| Greg Carlson | Nataly Francis | Selena Hoskins | Teri Muehlbauer | Heather Schulz | Aileen Torda | Joel Wilson |
| Terri Chardukian | Karl A. Frederick | Kim Humphreys | Ken Muehlbauer | George Sedloff | Juan Torres | Sheri Zaionc |
| Nisha Charlly | Janet Frederick | Kelly Huston | Catherine Nevin | Nancy Sedloff | | |
| Serita Cheeks | Ian Gerrard | Nancy Jerz | Jeanette Nixon | | | |
| Delia Chiappetta | Brian Glaeser | Cindy Johnson | Ashley Noble | | | |
| Stephanie Christenson | Kathleen Gloff | Kathy Kemen | Katie Oatsvall | | | |
| Diana Christofferson | Linda Godin | Dawn Kittle | Bethany Ormseth | | | |
| Margaret Cintron | Maureen Goldstein | Steven Knecht | Carmela Parker | | | |
| Shelby Cintron | Adelene Greene | Dale Kolmos | Jonathan Pietkiewicz | | | |
| Lindsey Cowen | Alex Greno | Colette Kraeuter | Jonathan Pingitore | | | |
| Brian Cowen | Rita Hagen | Rob Ladousa | Barbara Randolph | | | |
| Brandi Cummings | Kelly Hansche | Linda Langenstroer | Harry Rarick | | | |
| Lori Dejno | Billy Harris | Amy Lawson | Ray Redlin | | | |
| Jacqueline DeRousse | Jackie Hartley | Andrew Loewen | Abigail Reed | | | |
| | Miles Hartley | Rachael Malsack | Barb Riley | | | |



College Scholarship Program

KABA has offered annual scholarships to recognize talented high school seniors in the Kenosha Area since 1997. In 2014, KABA announced the **Catalyst2Careers Scholarship Program** to students who will attend one of the local institutions of higher education: Carthage College, Gateway Technical College or the University of Wisconsin - Parkside.

The scholarships will be reserved for a graduate of a Kenosha County high school (public or private) who is also a Kenosha County resident. Applicants who intend to pursue a career in math, science, technology, medicine, engineering or business are preferred. KABA has also designated one (1) \$1,000 scholarship for the 2015-16 academic year for Adult Learners who enroll full-time at Gateway Technical College to pursue a degree in math, science, technology, medicine, engineering, business, finance or accounting.

The Annual Scholarship Golf Classic, presented by TDS and co-hosted by KABA and the Kenosha Area Chamber of Commerce, raised over **\$24,000** for their education foundations in 2014.

The Kenosha Area Business Alliance Foundation, Inc. was formed in 1996 to develop education initiatives with local Kenosha schools to increase graduation rates, enhance the overall quality of education and foster the best educational system in the state.

*Today's students
are tomorrow's
workforce!*



Mentor Program Sponsor Companies and Organizations

Andrea & Orendorff
ARG Healthcare Solutions
Asyst Technologies
ATC Transportation
Belongia-Hervat Group
Beth Hillel Temple
BMO Harris
Boys & Girls Club of Kenosha
Brass Community School
Cancer Treatment Centers
Carenet
Carpetland USA
City of Racine Health Dept.
Comcast

Community Impact Programs, Inc.
Community State Bank
Concordia University WI - Kenosha Center
Cost Cutters
Curtis Strange Elementary
Dooley & Associates, LLC
Forever Floors
Gateway Technical College
Global Communication
Grant Elementary
Grewenow Elementary
Guttormsen, Hartley & Higgins, LLP
Hair Unlimited
Harvey Elementary

Helene Sobin Consulting
Herbert's Jewelers
Hospice Alliance, Inc.
Iron Mountain Properties
JHT Holdings
Jockey International
Johnson Bank
KABA
Kenosha Area Family & Aging Services, Inc. (KAFASI)
Kenosha County
Kenosha County Division of Health
Kenosha County Job Center
Kenosha County Sheriff's Dept.
Kenosha Literacy Council
Kenosha News

Kenosha Public Library
Kenosha Unified School District
Kid's Castle After School Program
Kidzone Child Care Center
KMH Consulting
Lisa A. Spaay CPA LLC
Living Light Church
LMI Packaging Solutions
Maggie Mae's
Martin Photography
Olive Garden
Over the Top Cuisine
Pearson Professional Services
Prairie Lane Elementary

Prayer House Assembly of God
Professional Services Group, Inc.
Riley Construction
S.C. Johnson
Sigmetrix, LLC
Sign-A-Rama
Somers Community United Church of Christ
SuperValu, Inc.
Terken, Inc.
United Hospital System
US Postal Service
UW-Parkside
VCA Cairo Animal Hospital
Walgreens
Whittier Elementary

Gateway Technical College

- Matthew Schwartz, Harborside Academy
- Raul Tilapia, Bradford High School

University of Wisconsin-Parkside

- Waynette McCracken, Harborside Academy; Biological Sciences
- Nicole Farrar-Merkes, Harborside Academy; Social Sciences
- Abigail Stricker, LakeView Technology Academy; Pre-Med

Carthage College

- Meredyth Wenta, St. Joseph Catholic Academy; Biology

Dr. F. Gregory Campbell Kenosha County Scholarship

Presented by KABA and Kenosha Area Chamber of Commerce; Sponsored by Gateway Mortgage Corporation, Jockey International, and United Hospital System

- Lara Peterson - St. Joseph Catholic Academy; Political Science
- Michael Viroglio - Bradford High School; Business Management

FINANCIAL INFORMATION

Kenosha Area Business Alliance, Inc. and its Subsidiaries

Unaudited Consolidated Statement of Financial Position Compiled for the Years Ending:

| | 2014 | 2013 |
|--|---------------------|---------------------|
| Assets | | |
| Cash & Short Term Investments | \$16,054,264 | \$15,026,207 |
| Notes/Advances Receivable Less Reserves | \$12,801,047 | \$12,638,152 |
| Other Assets | \$1,295,469 | \$1,173,310 |
| Total Assets | \$30,150,780 | \$28,837,669 |
| Fixed Assets | | |
| Property & Equipment Net of Accumulated Depreciation | \$13,836,402 | \$13,868,210 |
| Total Assets & Fixed Assets | \$43,987,182 | \$42,705,879 |
| Liabilities | | |
| Accounts Payable & Other Short Term Liabilities | \$2,453,215 | \$2,505,209 |
| Refundable Deposits | \$12,000,000 | \$12,000,000 |
| Total Liabilities | \$14,453,215 | \$14,505,209 |
| Net Assets | | |
| Unrestricted | \$9,628,510 | \$11,349,138 |
| Temporarily Restricted | \$19,905,457 | \$16,851,532 |
| Total Net Assets | \$29,533,967 | \$28,200,670 |
| Total Liabilities and Net Assets | \$43,987,182 | \$42,705,879 |

Unaudited Consolidated Statement of Activities - All Funds, Compiled for the Years Ending:

| | 2014 Operating | 2014 Loan Funds & Building | 2013 Operating | 2013 Loan Funds & Building |
|--|-------------------|-------------------------------|-------------------|-------------------------------|
| Revenues | | | | |
| Contract Services | \$170,000 | \$- | \$170,000 | \$- |
| Membership Dues | \$251,663 | \$- | \$- | \$225,138 |
| Loan Service Fees | \$63,562 | \$- | \$- | \$40,555 |
| Training/CEO Roundtables Fees | \$80,435 | \$- | \$94,715 | \$- |
| Interest (Bank, Investments & Notes) | \$585 | \$467,870 | \$673 | \$528,230 |
| Revolving Loan Fund Administration | \$667,230 | \$- | \$543,007 | \$- |
| Other | \$85,149 | \$189,658 | \$69,011 | \$183,967 |
| Total Revenue | \$1,318,625 | \$657,528 | \$1,143,100 | \$712,196 |
| Expenses | | | | |
| Personnel Costs | \$883,675 | \$- | \$752,120 | \$- |
| Revolving Loan Fund Administration | \$- | \$667,230 | \$- | \$543,007 |
| Travel / General Admin / Training / CEO Roundtable | \$94,044 | \$- | \$74,613 | \$- |
| Office Equipment | \$- | \$- | \$5,621 | \$- |
| Mailing/Printing / Office Supplies | \$13,499 | \$1,103 | \$27,788 | \$1,138 |
| Accounting / Auditing / Legal | \$23,510 | \$17,115 | \$60,021 | \$363 |
| Insurance (Business & General Liability) | \$17,149 | \$5,296 | \$10,378 | \$2,957 |
| Telecommunications / Computer Services | \$25,435 | \$945 | \$19,158 | \$876 |
| Rent / Space Maintenance / Utilities | \$92,501 | \$36,503 | \$93,836 | \$26,455 |
| Membership & Business Development | \$110,972 | \$- | \$98,811 | \$- |
| Depreciation & Property Taxes | \$31,270 | \$72,227 | \$38,568 | \$69,548 |
| Miscellaneous Expense | \$13,933 | \$59,466 | \$35,513 | \$18,145 |
| Reserve Adjustment | \$- | \$1,492,500 | \$- | \$225,000 |
| Total Expenses | \$1,305,988 | \$2,352,384 | \$1,216,427 | \$887,489 |
| Change In Net Assets | \$12,637 | \$(1,694,856) | \$(73,327) | \$(175,293) |

2014 BORROWER PROFILES

Mike's Downtown Tavern

New Downtown pub/restaurant

KABA Financing: \$250,000

Jobs: 30

Total Investment: \$50,000*

Project: Building improvements & equipment

Allied Plastics, Inc.

Plastic thermo-former manufacturer

KABA Financing: \$1,658,364 | Jobs: 10

Total Investment: \$4,400,000*

Participating Lender: BMO Harris

Project: 59,164 SF expansion & equipment

Niagara Bottling, LLC

Private-label bottled water supplier

KABA Financing: \$350,000 (high impact fund)

Jobs: 88

Total Investment: \$75,000,000*

Project: New 377,000 SF manufacturing facility

InSinkErator (Emerson)

Manufacturer of food waste disposers

KABA Financing: \$625,000 (high impact fund)

Jobs: 200

Total Investment: \$18,500,000*

Project: Building improvements & equipment for 160,000 SF facility

During 2014, KABA supported \$104 million in business development activity throughout Kenosha County by supplying \$4.9 million from various revolving loan programs administered by KABA. During 2014, KABA leveraged an **additional \$21.22 in third party financing** for each \$1.00 of financing provided by KABA.

The Blast Shop

Powder coating & media blasting specialists

KABA Financing: \$140,000 | Jobs: 10

Total Investment: \$356,500*

Participating Lender: Johnson Bank

Project: Manufacturing equipment for new 21,868 facility

Quest Products, Inc.

Packaged consumer goods producer

KABA Financing: \$1,300,000 | Jobs: 56

Total Investment: \$3,600,000*

Participating Lender: First Midwest Bank

Project: Purchase of 44,398 SF building & building improvements

DHT/Toolamation

Automated, high-volume machining services

KABA Financing: \$490,000 | Jobs: 35

Total Investment: \$1,445,000*

Participating Lender: State Bank of the Lakes

Project: Purchase of 46,257 SF building & building improvements

Kitchen Cubes (MIKA Brands)

Manufacturer of kitchen & bathroom products

KABA Financing: \$100,000 | Jobs: 26

Total Investment: \$345,000*

Participating Lender: Tri City National Bank

Project: Purchase of 9,000 SF building in Downtown Kenosha

2014 KABA MEMBERSHIP LISTING

Banking

| | | | | |
|----------------------|-------------------------------|------------------------------|-----------------------------|------------------------|
| Bank of America | Educators Credit Union | Gateway Mortgage Corporation | Southern Lakes Credit Union | Tri City National Bank |
| BMO Harris Bank | First Business Bank - Kenosha | Johnson Bank | Southport Bank | TruStone Financial |
| Chase | | MB Financial Bank | State Bank of the Lakes | Federal Credit Union |
| Community State Bank | | | | |

Business Services

| | | | |
|-----------------------------|----------------------------------|---|---|
| ADP | Corporate Design Interiors | Lee Hecht Harrison | Professional Services Group, Inc. |
| Alarm Detection System Inc. | Dooley & Associates, LLC | Leitch Printing Corp. | QPS Employment Group |
| Badger Press | Econoprint | Len laquinta's Excellence in Communications, Inc. | Sodexo @ University of Wisconsin-Parkside |
| Photographics, Inc. | Equity Creative | Living As A Leader | Stan's- LPS Midwest |
| Catalyst Exhibits, Inc. | Express Employment Professionals | Martin Group | Suite Imagery, LLC |
| CCB, Inc. | Hallum Enterprises, Inc. | Momentum BPA, Inc. | The Colerget Conference Center |
| CCI/Cadre | Halpin Personnel | Mueller Communications, Inc. | United Scrap |
| Communications, Inc. | HR Value Partners | Offsite, LLC | Winter Services, Inc. |
| Chef David's Catered Events | Kelly Services | Over The Top Cuisine | |
| Computer Technologies, Inc. | Knoll | Platinum Systems, Inc. | |
| Converting Solutions, Inc. | | | |

Construction & Related Industries

| | | | |
|------------------------------------|---|---|----------------------------------|
| Bane-Nelson, Inc. | Dickow-Cyzak Tile Co. | Martin Petersen Co, Inc. | Riley Construction Co., Inc. |
| Berghammer Construction Corp. | Electrical Contractors of Wisconsin, Inc. | MSI General Corporation | RJ Underground, Inc. |
| Briohn Building Corp. | Flannery Fire Protection, Inc. | Plumbers and Steamfitters Local #118 U.A. | The Bristol Group |
| Bukacek Construction | Kitchen Cubes | Postorino Decorating, Inc. | Thompson Project Management, LLC |
| Cicchini Asphalt, LLC | Lee Plumbing Mechanical Contractors, Inc. | Rasch Construction & Engineering, Inc. | Yutka Fence |
| Concrete Specialties Co. - Kenosha | Liftpro, LLC | | |

Engineering & Architectural Services

| | | | |
|-----------------------|---------------------------------|-------------------------------------|---------------------------|
| Clark Dietz, Inc. | JSD Professional Services, Inc. | Partners in Design Architects, Inc. | R.A. Smith National, Inc. |
| GAI Consultants, Inc. | Kueny Architects, LLC | Pinnacle Engineering Group | Robert Evangelisti, LLC |
| | | | Ruekert Mielke |

Government & Education

| | | | |
|--|---|------------------------------------|-----------------------------------|
| Carthage College | Herzing University | Town of Salem | Village of Paddock Lake |
| Central High School District of Westosha | Kenosha County | Town of Somers | Village of Pleasant Prairie |
| City of Kenosha | Kenosha Unified School District | Town of Wheatland | Village of Silver Lake |
| Concordia University Wisconsin | State of Wis. Dept. of Workforce Dev.-Job Service | University of Wisconsin - Parkside | Village of Twin Lakes |
| Gateway Technical College | St. Joseph Catholic Academy | Village of Bristol | Wilmot Union High School District |
| | Town of Paris | | |

Health Care & Related Industries

| | | | |
|------------------------------------|---|----------------------------------|--|
| Abbott Laboratories | Children's Hospital of WI Clinics - Kenosha | Dental Associates, Ltd., Kenosha | Frontida, Inc. |
| Accelerated Rehabilitation Centers | Daniel R. Santarelli DDS | Dr. Jeanne S. Vedder, M.D. | Hospice Alliance, Inc. |
| Aurora Health Care | | Frantal Dental Care | Kenosha Area Family and Aging Services, Inc. |

2014 KABA MEMBERSHIP LISTING

Health Care & Related Industries, cont.

Kenosha Community
Health Center, Inc.
Kenosha Radiology Center

Kenosha Visiting Nurse
Association & Affiliates
LivingWell Home Medical
Supplies, Inc.

OccuPro, LLC
Regulatory Compliance
Associates Inc.
Sports 24, LLC

United Hospital System
Woodlake Medical
Management

Individual

Jerry Franke
Ronald Frederick
David Geertsen

Carl Holborn
Samantha Kerkman
Wayne Koessl

Jim Kreuser
Michael Montemurro
Terry Nolan

Karl Ostby
Clifton Peterson

Stanley Torstenson
Greg Wernisch

Insurance, Legal & Financial Services

A.B. Schmitz Agency, Inc.
Alia, DuMez, Dunn &
McTernan, S.C.
Ameriprise Financial
Services, Inc.
Andrea & Orendorff, LLP
Baker Tilly Virchow
Krause, LLP
CliftonLarsonAllen LLP
Combined Insurance
David Insurance Agency
Davison Law Office, Ltd.

Deininger Financial Services
Ehlers and Associates, Inc.
Gateway Mortgage Corp.
Godfrey & Kahn S.C..
Godin Geraghty Puntillo
Camilli, SC
Guttormsen, Hartley, Wilk
& Higgins, LLP
Landmark Title Corp.
Lindner & Marsack, S.C.
Madrigano, Aiello &
Santarelli, LLC

Michael Best & Friedrich LLP
PPG Partners LLC
Promontory Point Partners, LLC
Prophet Wealth Management
Reilly, Penner & Benton LLP
Reinhart Boerner Van
Deuren S.C.
RHR Management
Consulting, LLC
Scott Olson, CPA, LLC
Sam Ruffolo Agency

Seymour & Associates, S.C.
Tirabassi, Felland & Clark, LLC
Trottier Insurance Group
Valeri Agency, Inc.
Villani, Becker & Larsen S.C.
Warady & Davis LLP
Wegner CPAs
Wells Fargo Advisors
Wipfli LLP
Whyte Hirschboeck
Dudek S.C.

Manufacturing

Abatron, Inc.
ACCO Brands
Allied Plastics, Inc.
Anderson Manufacturing
Company, Inc.
Ardent Mills LLC
ASYST Technologies LLC
Badgerland Products, Inc.
Beckart Environmental, Inc.
BEI Electronics, LLC
Bio Fab Technologies, Inc.
Bone Dry Products
Bradshaw Medical Inc.
Branko Perforating FWD., Inc.
Centrisys Corporation
Commercial Plastics
Contact Rubber Corp.
Cordeck
EMCO Chemical
Distributors, Inc.

Engendren Corporation
(f/k/a IEA, Inc.)
Expanded Technologies Corp.
Fair Oaks Farms, LLC
Finishing & Plating Service, Inc.
Five Star Fabricating, Inc.
GEM Manufacturing Inc.
Gerdau
Good Foods Group, LLC
Hanna Cylinders, LLC
Honeywell/Genesis
Cable Products
Industrial Toolz/Handi-Ramp
InSinkErator
IRIS USA, Inc.
ITO Industries, Inc.
Jockey International, Inc.
Kenall Manufacturing
Kenosha Beef International, Ltd.

Kenosha Lumber &
Manufacturing Co., Inc.
Kirsan Engineering, Inc.
L & M Corrugated
Container Corp.
Lakeside Steel & Mfg. Co.
LMI Packaging Solutions, Inc.
Mikrotech, LLC
Monarch Plastics, Inc.
Mosmatic Corporation
Niagara Bottling, LLC
Norstan, Inc.
Northlake Engineering, Inc.
Ocean Spray Cranberries, Inc.
Ocenco, Inc.
Pacific Sands
Parker Plastics, Inc.
Powerbrace Corporation
Pride Abrasive, Inc.
Process Pipe & Valve, Inc.

Puratos Chocolate USA
Quest Products Inc.
R+D Custom Automation
Reflective Concepts, Inc.
Rehrig Pacific Company
Rust-Oleum Corporation
S.C. Johnson & Son
Sanmina-SCI
Shiloh
Snap-on Incorporated
ST Specialty Foods
TG3 Electronics, Inc.
The Blast Shop, Inc.
The Metal Shop
United Technology
Aerospace Systems -
Electric Systems
Vista International
Packaging, LLC
Wickeder Steel Company

Media

Kenosha News

2014 at-a-glance

- > **1,515** new jobs
- > **\$305** million in new private investment
- > **3** million SF developed/absorbed
- > **\$4.9** million in new project financing from KABA revolving loan funds
- > **\$975,000** million in high impact funding
- > **69** company leads explored
- > **100** companies interviewed for BR|E program
- > **331** total KABA investors
- > **30** new KABA investors
- > **48** new investors made a contribution to the Y-Link initiative, raising a total of **\$14,700**
- > **43** new investors made a contribution to Downtown Kenosha, raising a total of **\$8,275**
- > **1,109** YPs attended one of Y-Link's **28** events
- > **70** students took a Schools2Skills tour
- > **1,540** people attended a KABA event
- > **16,205** visitors to kaba.org

The Kenosha Area Business Alliance (KABA) is a public-private partnership.

5500 Sixth Avenue, Suite 200, Kenosha, WI 53140 | 262.605.1100 | info@kaba.org

www.kaba.org



Non-profit

| | | | |
|---|---|--|--|
| Boys & Girls Club of Kenosha Caralott Inc. Goodwill Industries of Southeastern Wis., Inc. I.B.E.W. Local 127 Jane Cremer Foundation Kenosha Achievement Center, Inc. | Kenosha Area Chamber of Commerce, Inc. Kenosha Area Convention & Visitors Bureau Kenosha Common Markets, Inc. Kenosha Community Foundation | Kenosha Community Media, Inc. Kenosha Country Club Kenosha Human Development Services, Inc. Lake County Partners Lemon Street Gallery & Artspace MRA | Twin Lakes Area Chamber & Business Assoc., Inc. United Way of Kenosha County Wisconsin Housing and Economic Development Authority (WHEDA) Women and Children's Horizons, Inc. |
|---|---|--|--|

Real Estate

| | | | |
|---|---|---|--|
| Bear Real Estate Group Berkshire Hathaway Home Services Epic Real Estate Bridge Development Partners CenterPoint Properties Clovis Point, LLC Darwin Realty & Development Corp. | Garretto Real Estate LLC Janko Group KTR Capital Partners Lee & Associates of Ill., LLC Legacy Property Management Services, LLC Lydia Outreach Services LLC Majestic Realty Co. | Mid-America Real Estate - Wisconsin, LLC ML Realty Partners LLC Newmark Grubb Knight Frank Petretti Builders & Developers Pitts Brothers & Assoc., LLC | Prime Realty Group of Wisconsin, LLC RE/MAX Elite, Inc. - Mary Dixon RFP Commercial, Inc. The Dickman Co., Inc. Venture One Real Estate, LLC WISPARK LLC Zilber Property Group |
|---|---|---|--|

Retail Establishments

| | | | |
|--|---|---|---|
| Candlewood Suites Cast, LLC DBA Sazzy B Crown Trophy & HTE Promotional Flowers by Joseph, Inc. Jockey International | Kenosha Kingfish Baseball Club Kentucky Fried Chicken LaMacchia Travel Luigi's Pizza Kitchen Mike's Chicken & Donuts | Paielli's Bakery, Inc. Pleasant Prairie Premium Outlets Rode's Camera & Photo Supplies Rustic Road Brewing Co. Tenuta's Delicatessen & Liquors, Inc. | The Club at Strawberry Creek Total Furniture Triangle Appliance, Video & Carpeting Inc. Wilmot Mountain, Inc. |
|--|---|---|---|

Telecommunications & Utilities

| | | | |
|---------------------------------------|-----------------------------------|--------------------|--------------------------|
| ClearCom Inc Kenosha Water Utility | McTernan Wireless / Mobile One | TDS We Energies | Wisconsin Fuel & Heating |
|---------------------------------------|-----------------------------------|--------------------|--------------------------|

Transportation, Distribution & Warehousing

| | | | |
|---|---|---|---|
| Affiliated Foods Midwest Associated Bag Company ATC Transportation LLC CH Robinson Worldwide, Inc. Gordon Food Service Heartland Produce Co. | Hospira Worldwide Inc. Jelly Belly Candy Co. JHT Holdings, Inc. Mann Warehouse Midwest Refrigerated Services | Otto Nelson Moving and Storage Palmen Auto Group Pepsi Beverages Co. Pulera Collision Auto Care Center | SuperValu, Inc. Uline, Inc. Volkswagen Group of America, Inc. Yamaha Motor Corp., USA |
|---|---|---|---|