

## Fundamentals of Compensation

This workshop is pre-certified by the Human Resources Certification Institute (HRCI) for PHR/SPHR re-certification credit.

**Tuesday, Oct. 26, 2010**  
**8:30 a.m. to 3:30 p.m.**  
**(lunch included)**

**KABA Training Room**  
**600 52nd Street, Suite 120**

**Member: \$275**  
**Non-Member: \$370**

Faced with increasing competition for successful employees and a variety of other business pressures, forward-thinking organizations understand and effectively integrate the fundamental elements of the business into a strategic compensation program. It is critical to understand the technical skills, practical knowledge, and the "art" of compensation. This program explores the practice and theory of compensation management, discusses how to tailor a compensation program to support the organization's strategic goals and objectives, and introduces an approach for providing day-to-day compensation management consistent with business objectives. The fundamental building blocks of compensation are fully explored as well as an overview of how businesses are changing their thoughts on compensation in today's environment. This participative seminar includes practical exercises to reinforce course content, as well as example plans and case studies. You will learn to: Demonstrate an understanding of fundamental compensation philosophy and strategies; locate and use a variety of compensation tools, such as job analysis, job documentation, point factor job evaluation, and market data/survey analysis to formulate compensation systems; identify best practices for aligning compensation approaches with business goals and objectives.

Please complete the form below and fax to KABA at 262.605.1111 or register online at [www.kaba.org](http://www.kaba.org)

Yes! I will attend the workshop, "Fundamentals of Compensation"

Participant Name: \_\_\_\_\_ Company: \_\_\_\_\_

Address: \_\_\_\_\_ City: \_\_\_\_\_ State: \_\_\_\_\_ Zip: \_\_\_\_\_

Phone: \_\_\_\_\_ Email: \_\_\_\_\_

Alternate Contact: \_\_\_\_\_ Phone: \_\_\_\_\_

Send invoice to: \_\_\_\_\_ Fax: \_\_\_\_\_

**Cancellation Policy:** Cancellations, in writing, are accepted until 5 p.m. five business days prior to the program. Cancellations made with less than five days notice and "no-shows" will be invoiced for the total registration fee. Substitutions are accepted at any time. KABA will confirm your registration at least two days before the program or course will be held. If you do not receive confirmation by that time, please contact us to ensure that your registration was received.

For more information on this workshop or any other training needs, please contact:  
**Diana Ide-Gonzalez, 262.605.1100 or [dide-gonzalez@kaba.org](mailto:dide-gonzalez@kaba.org)**