



**KENOSHA AREA BUSINESS ALLIANCE**



# 2006 WAGE & SALARY SURVEY REPORT

Effective: September 2006

Released: October 2006

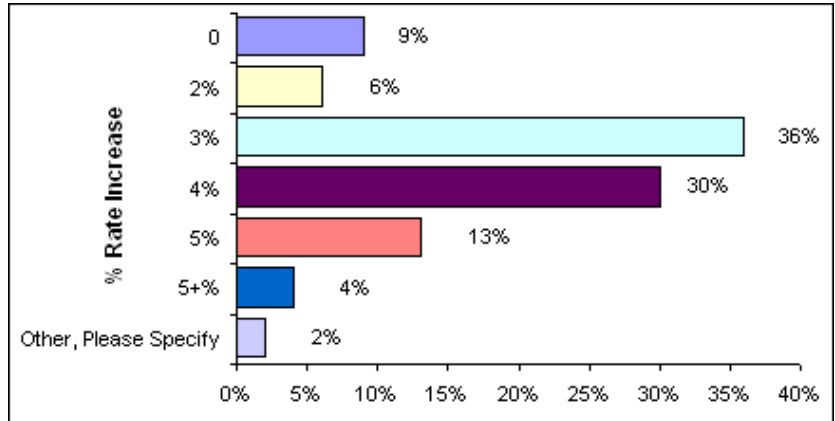
- Exhibit A: Executive Summary
- Exhibit B: Explanation
- Exhibit C: Definitions
- Exhibit D: Company Data
- Exhibit E: Table of Results
- Exhibit F: Position Descriptions

\$50 Non-Member  
\$25 Member

COMPANY DATA

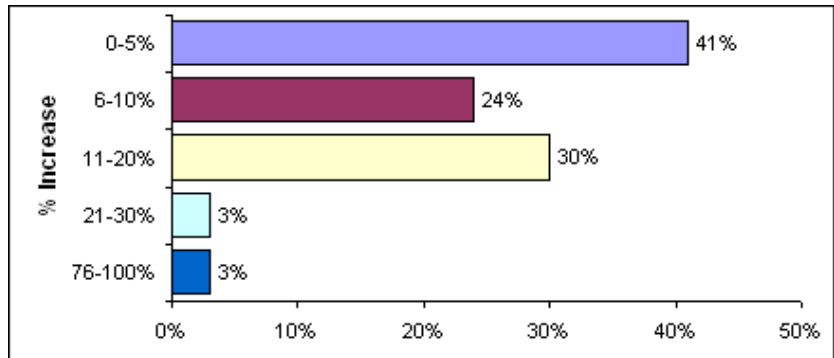
7. What was/will be the average base wage/hourly rate increase for all hourly non-union employees during your current fiscal year?

0	4	9%
1%	0	0%
2%	3	6%
3%	17	36%
4%	14	30%
5%	6	13%
5+%	2	4%
Other, Please Specify	1	2%
<b>Total</b>	<b>47</b>	<b>100%</b>



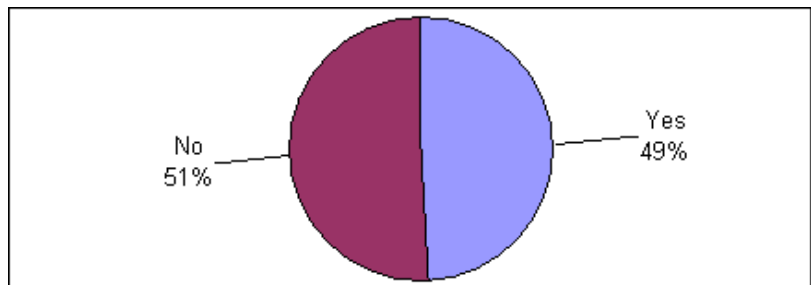
11. What was the average increase for all employees during the current fiscal year for health insurance benefits (non-union)?

0-5%	15	41%
6-10%	9	24%
11-20%	11	30%
21-30%	1	3%
31-50%	0	0%
51-75%	0	0%
76-100%	1	3%
<b>Total</b>	<b>37</b>	<b>100%</b>



17. During the coming fiscal year, do you expect your company's employment to increase?

Yes	25	49%
No	26	51%
<b>Total</b>	<b>51</b>	<b>100%</b>



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<b>Position</b>	<b># Companies</b>	<b>Weighted Average Wage or Salary</b>	<b># Employees</b>	<b>Simple Average Wage or Salary</b>	<b>Minimum</b>	<b>Maximum</b>	<b>Simple Average New Hire Rate</b>	<b>Exempt</b>	<b>Non-exempt</b>
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**ACCOUNTING / FINANCE**

7. Credit Manager	5	\$54,004.20	5	\$54,004.20	\$45,000.00	\$67,000.00	\$35,000.00	4	0
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**CUSTOMER SERVICE SUPPORT / MARKETING / SALES**

24. Customer Service Representative I	8	\$12.95	22	\$14.53	\$8.88	\$27.40	\$14.42	1	6
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**GENERAL MANUFACTURING / SERVICE**

89. Machine Setter/ Operator/Tender	3	\$13.42	13	\$13.27	\$10.00	\$17.00	\$11.46	0	2
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