



**KENOSHA AREA
BUSINESS
ALLIANCE, INC.**

Driving
Economic Development
in Kenosha County

2005 ANNUAL REPORT

Building Private / Public Partnerships

INTRODUCTION

The Kenosha Area Business Alliance (KABA) is pleased to present its 2005 Annual Report. Since its inception in 1983 as the Greater Kenosha Development Corporation, the organization has been focused on the economic development of the Kenosha area. More than two decades later, the emphasis on community economic development remains.

In 1996, a merger with the Kenosha Area Manufacturers and Employers Association created KABA and broadened the organization's activities to include the delivery of services to members, which today include 359 businesses, non-profits, governmental entities, and individuals.

The Kenosha Area Business Alliance Foundation, Inc., KABA's education foundation, was also established in 1996 and has provided a vehicle for KABA and its members to have a positive influence on the area's education system.

ECONOMIC DEVELOPMENT FOCUS

KABA actively manages approximately \$25 million in community revolving loan funds that are used to provide low-interest loans for business expansions and the construction of new industrial facilities. These funds have financed hundreds of development projects and assisted in the creation of thousands of jobs. In addition to providing attractive fixed-asset financing, KABA serves as a single point of contact for business development efforts, often working with companies, the community, and related third parties to secure investment.

EMPLOYERS ASSOCIATION MEMBER SERVICES

The delivery of training programs for businesses and their employees continues as a key service offering of KABA. In addition, KABA annually conducts surveys on wages, benefits, and economic conditions and shares the information with members. KABA serves as the area's premiere resource for business information and uses its web site, newsletter and other reports and publications to inform members. KABA also hosts a number of business programs and events. Member benefits include two affinity programs, offered through TDS Metrocom and ADP, which afford members steep discounts on telecommunications and payroll processing services.

FOUNDATION ACTIVITIES

KABA's foundation is focused on improving Kenosha County's education system. Activities supported by KABA's foundation include an elementary school mentoring program, college scholarship awards, financial support for the Kenosha County Schools Report produced by the Public Policy Forum, the Kenosha County Academic Skills Challenge and active involvement in the Lakeview Technology Academy, a technical high school focused on math, science, and engineering.

GOVERNANCE

KABA has a thirty-five member board of directors. Board members are nominated by a Nominating Committee and elected by the corporation's membership at its annual meeting. Officers of the corporation include a Chair, Vice-Chair, Secretary, and Treasurer. The officers of KABA serve as directors of the KABA Foundation Board.

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KABA's Mission

KABA is the lead business organization that drives economic development throughout Kenosha County and supports and provides services to its members and the community to ensure quality growth, a robust economy and a positive business climate for the Kenosha area.

GOALS

- Expansion of the area's tax base with quality and compatible development to ensure that quality of life and public services are maintained without negative financial impact on taxpayers or the community's effort to diversify the economy.
- The retention and expansion of area employers and their respective employment base through the implementation of a comprehensive array of financial, training, and technical assistance programs to ensure the continued growth, diversification, and worldwide competitiveness of area businesses.
- The recruitment to the community of new and diversified businesses which complement the area economic base, provide high-paying jobs, and further the community's efforts to diversify the local economic base.
- The continuation of KABA and the Job Center as effective and efficient one-stop approaches for business and community development services to area employers and businesses.
- The provision of an effective and centralized voice for the business community regarding areas of concern.
- The allocation, involvement and effective utilization of available resources by government and the business community to meet the present and future educational, employment and training needs of the community and area employers.
- The upgrading of the area workforce to meet employers' needs through increased participation in training and employment related programs.
- The implementation of quality education programs and activities through active involvement of the business community in the total educational process.
- The redevelopment of the downtown and older commercial/industrial areas.
- The increase of inter-governmental and community cooperation and participation through the development and fostering of public/private partnerships.

VISION

The Kenosha Area Business Alliance, Inc.'s vision is to be the driving force in the growth and prosperity of our community and members and to be a premier provider of value-added products, services and programs for businesses and employers in the area.

MESSAGE FROM THE CHAIR

Dear KABA Members and Supporters:

2005 was a good year for KABA and the Kenosha area business community. On the following page Mr. Todd Battle, KABA's President, outlines some of the projects completed in 2005. Economic development in Kenosha County remains KABA's first priority and we can take pride that KABA performed this role well in 2005.

Todd did not mention another economic project which was started quietly in 2005 and is coming to closure as we approach our Annual Meeting in March 2006. This project relates to the purchase by Abbott Laboratories of 500 acres of property in the Village of Pleasant Prairie and the Town of Bristol to accommodate its future expansion needs. KABA has played a small but significant role in this project.

KABA agreed to accept the largest grant that the state of Wisconsin has ever made to support economic development and job creation. The grant will be structured as a forgivable loan from the state and the Village of Pleasant Prairie to KABA and it will be used to acquire 40 additional acres of property to complete the footprint that Abbott desires for its future growth needs. A portion of the land will be sold to Abbott at a nominal price if it achieves job creation targets and the balance of the land will be sold to fund infrastructure improvements for the area.

What does this project mean to KABA and the Kenosha area? First, it means that the Kenosha area is a choice location for a world class company like Abbott Laboratories. Abbott's decision also validates the long-range planning and actions the Village of Pleasant Prairie has taken to turn what many considered an eyesore into what may soon become a corridor for economic activity and a gateway to the state.

Of course, the announcement also means the potential for quality jobs, an increase in the tax base and another reason for young people to live and work in the community. Finally, it means that our friends in the public sector value KABA and the role it plays in economic development projects.

While economic development projects take the spotlight, it is important to remember the other activities that KABA supports, like member services and education. KABA's training programs are well received by smaller and midsize employers and we have stabilized and look forward to growing this important area in 2006. KABA has also continued its Mentor Program and scholarship activities in 2005.

KABA's relationship with other not-for-profits improved in 2005. Recall last year we announced a Memorandum of Understanding between KABA and the Kenosha Chamber of Commerce to work cooperatively and to reduce redundant activity. In August we held the first joint Chamber-KABA golf outing and this was a success raising \$11,000 for college scholarships. In October we partnered with the Chamber to present the first joint Business Person of the Year dinner. By working together, much of the business community and our partners were on hand that night to congratulate the award recipients.

KABA, at the request of County Executive Allan Kehl, is represented on the Milwaukee 7 Regional Economic Development Council. This group includes Milwaukee and surrounding counties and it is a good clearing house for new ideas and development opportunities.

On a personal note, as my term as Chair comes to a close, I would like thank all those who have given their time and energy to KABA the past two years, including our partners in the public sector, the KABA staff of dedicated professionals and KABA supporters in the community. KABA's success begins and ends with this support and we do not take it for granted. Thank you.



Mark Jaeger
KABA Board Chair

MESSAGE FROM THE PRESIDENT

Dear KABA Investors & Stakeholders:

I am pleased to share our 2005 Annual Report. It highlights and summarizes the work of our organization in the community during the past year. As the area's employers association and economic development organization, KABA is active in numerous initiatives relevant to the community's economic growth and competitiveness.

ECONOMIC DEVELOPMENT & BUSINESS FINANCE

KABA administers an economic development revolving loan fund portfolio that provides growing companies access to capital. Typically provided in conjunction with bank financing, KABA loans offer low interest rates and flexible terms for companies that are making capital investments in Kenosha County and adding to their employment base. KABA's Finance Committee approved more than \$3.2 million in economic development financing in 2005. These loan funds helped leverage \$12.5 million in additional financing and are projected to positively impact the area by helping these companies retain and/or create 269 jobs as a result of these investments.

Contact Rubber Corporation, Kenosha Beef International, Lotus Light Enterprises, Mighty Grand Dairy, and Monarch Plastics were among the companies approved for financing. Additionally, KABA provided infrastructure financing to the Village of Silver Lake for the expansion of their Industrial Park.

EMPLOYERS ASSOCIATION ACTIVITIES (MEMBERSHIP SERVICES)

KABA proudly serves its 359 members. Training and professional development, business surveys, regular economic development updates, a quarterly newsletter, economic development assistance, and business programs and events are benefits that members can take advantage of. Additionally, KABA offers two affinity programs that allow members access to steep discounts on (1) telephone and internet service through TDS Metrocom and (2) payroll processing and related human resources services through ADP.

During 2005, membership and training activities were relatively stable compared to prior years. Attendance at business programs was extremely healthy and the TDS Scholarship Golf Outing and the Business Awards Program produced record attendance. Utilization of the TDS Metrocom Affinity program continues to grow and the ADP Alliance program was established as 2005 came to a close.

EDUCATION INITIATIVES

Through its Foundation, KABA also plays an active role in the area's education system. An elementary school mentoring program, a college scholarship program, and involvement in the Lakeview Technology Academy are KABA's main activities.

During 2005, KABA's mentoring program maintained 190 matches and its Scholarship Committee awarded \$20,500 in college scholarships to graduates of area high schools.

SUMMARY

The Kenosha Area Business Alliance and the communities and members that it serves, collectively had a great year in 2005.

From our annual meeting in March which focused on Intergovernmental Cooperation to the Chase Bank Economic Forecast in November, we worked to deliver quality programs.

During 2005 we served 359 members, we issued \$3.2 million in economic development financing, we hosted 5 major member programs, we mentored 190 elementary school students, we trained 373 workers, we worked to establish an alliance with ADP for discounted payroll processing services, we financed the development of a new Industrial Park, we awarded \$20,500 in college scholarships, we developed and launched a comprehensive new web site, we conducted 5 major surveys and several more mini-surveys, and we participated in regional economic development efforts.

You will note that "WE" is used extensively above. It was done intentionally to indicate that KABA is an organization made up of countless individuals and organizations, private and public, volunteers and paid staff. The work we take on and accomplish is important and impactful, but it could not be done without the support and resources that are provided by KABA's partners and members. Thank you.



Todd Battle
President

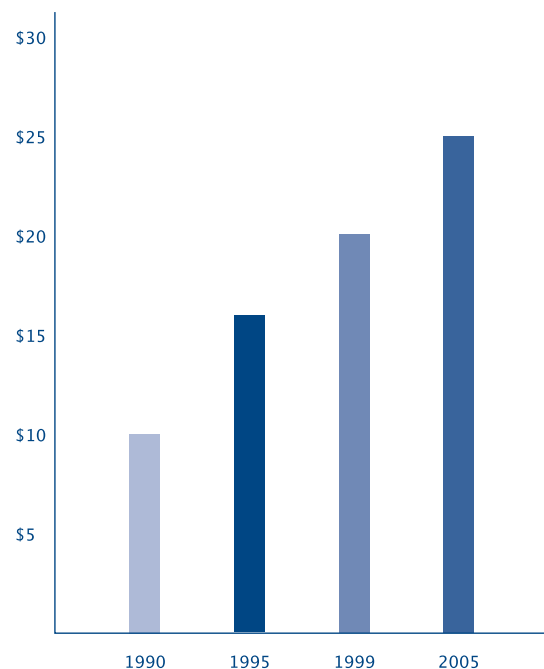
2005 APPROVED LOANS

During 2005, KABA supported \$15.8 million in business development activity throughout Kenosha County by supplying \$3.2 million directly from various revolving loan programs administered by KABA. This represents a leverage ratio of \$3.87 of additional investment for every \$1.00 of KABA financing.

Borrower/Business	KABA Financing	Additional Financing Leveraged	Total Project Cost	Employment Impact-Jobs Created/Retained	Participating Lender/Entity
Village of Silver Lake	\$365,000	\$237,000	\$602,000	N/A	Village of Silver Lake
Kenosha Beef International, Ltd.	\$975,000	\$9,211,000	\$10,186,000	74	M&I Bank
Contact Rubber Corporation	\$350,000	\$350,000	\$700,000	35	M&I Bank
Monarch Plastics	\$800,000	\$1,870,000	\$2,670,000	90	Chase Bank
Mighty Grand Dairy		\$120,000	\$120,000	8	Wis. Dept. of Commerce
Lotus Light Enterprises	\$750,000	\$750,000	\$1,500,000	62	M&I Bank
Totals	\$3,240,000	\$12,538,000	\$15,778,000	269	

Through its financing services, KABA recommends local, state and federal loan programs that best meet the needs of business. KABA also assists in packaging loan requests and works with financial institutions to expedite the lending process. The loans may be used for land, building, renovation/upgrades, equipment, working capital and training.

GROWTH FUND BALANCE
(Dollar numbers in millions)



TRAINING

KABA offers convenient and affordable training to its members. Courses are offered at KABA's training facility or on-site at the business location. In 2005, 373 individuals from 66 companies and organizations utilized one or more of our 54 training classes offered. New courses and workshops offered in 2005 were: Employee Retention, Predictive Maintenance, Succession Planning, and a Progressive CEO Series, along with several workshops tailored to current employment law including an EEOC update. The top five classes by attendance in 2005 were: Time Management, Investigating and Handling Employee Terminations, Conflict Resolution, and Supervision I, II, & III. KABA continues to partner with a variety of experts and training professionals to deliver a wide range of quality programs including computer, safety, and Masters Certificate courses, as well as one-day workshops and seminars on Human Resources and other topics.

2005 SURVEYS

- Comprehensive Benefits
- Executive Economic Outlook
- Holiday Schedule
- Needs & Program Assessment
- Wage & Salary Questionnaire

E-SURVEYS

In 2005, KABA introduced E-surveys which allow members to take shorter surveys online. The topics covered were all initiated by KABA members themselves.

- Automatic External Defibrillators (AEDs)
- Criminal Background Checks
- Wage Garnishment
- Payroll Schedules
- Employee Retention
- 401(k)

EDUCATION

KABA continues to advocate for quality education through a variety of partnerships between schools, colleges, universities and the business community.

LAKEVIEW ADVANCED TECHNOLOGY CENTER PROGRAM

KABA partners with Gateway Technical College, The Kenosha County Job Center and the Kenosha Unified School District in this seamless 9-16 educational experience. Skill assessments and customized training are available through the Assessment Center at Lakeview Advanced Technology Center (LATC). They are used to conduct basic skill assessments and to test job specific skills, employability/promotability skills and technology specific skills. In addition, customized training options include Lean Manufacturing, Six Sigma and other business and industry coursework (including online courses). The LATC Programs are available to area students, businesses and residents.

YOUTH EMPLOYMENT AND TRAINING

KABA partners with the Kenosha Unified School District and Westosha Central High School to offer school to work opportunities where students learn transferable job and technology skills. 32 juniors and seniors from five Kenosha Unified School District high schools are completing career related coursework. After the school day, they are employed at 26 different local businesses to gain meaningful career experiences. Upon successful completion, students receive a certificate of occupational proficiency from the State of Wisconsin Youth Apprenticeship Program.

SCHOLARSHIPS

Nine graduating high school seniors from Bradford, Indian Trail Academy, Lakeview Technology Academy, Tremper, Westosha and Wilmot were awarded \$20,500 in scholarships in 2005. Seven students were awarded \$2,500 each to be applied toward their tuition expenses at an accredited four year college or university. Two additional \$1,500 scholarships were given to students pursuing degrees at Gateway Technical College. The KABA scholarships recognize talented high school students whose actions link personal interests and talents with career options.

ACADEMIC SKILLS CHALLENGE

Eight Kenosha County high schools consisting of 12 teams participated in the 9th Annual Kenosha County Academic Skills Challenge. The preliminary rounds were held March 14-16 at Carthage College. The top four teams advanced to the semifinals, April 4th. Wilmot defeated Bradford to earn the championship in the final round televised live on the Kenosha Unified School District No. 1 public access channel. KABA's education committee originally developed the concept for the Academic Skills Challenge.

MENTORING

In the 2005/06 school year, there were 181 mentors from 61 member organizations in the Bristol Grade School District, Kenosha Unified School District, Salem Consolidated Grade School District and Trevor Grade School. KABA recruits volunteer mentors from member businesses and the community to commit 30-45 minutes of their time each week with an elementary school student to work on academic and social skills, as well as self-esteem. This school-based mentoring program demonstrates improved school performance and attendance, better grades and greater self-confidence overall. The mentoring relationship also empowers both young people, and the adults working with them, to be more active in their community. The space below is used to acknowledge and thank area organizations that support this program.

BUSINESSES THAT SPONSOR MENTORS

American Business Forms and Promotions	Kenosha Area Family & Aging Services
American Girl, Inc.	Kenosha County District Attorney's Office
Asyst Technologies, LLC	Kenosha County Health Department
ATC Leasing Co.	Kenosha County Job Center
Bank of Kenosha	Kenosha County Sheriff's Department
Brandes Adult Family Home	Kenosha Literacy Council
Brookhouse, Richardson and Parise	Kenosha News
Carpetland USA	Kenosha Unified School District No. 1
Chase Bank	Lincoln Elementary School
Cherry Electrical Products	Madrigano, Aiello & Santarelli, LLC
City of Kenosha	Mainten-X
Community State Bank	Martino's Master Drycleaners
Clifton Gunderson	McKinley Elementary School
DaimlerChrysler	Northlake Engineering, Inc.
Edward Bain School of Language & Arts	North Shore Bank
ELCA Urban Outreach Center	Powers Lake Construction
First Banking Center	Price Engineering Co., Inc.
Flair Styling Studio and Day Spa	Rasch Construction
Forest Pharmaceuticals	Sanmina-SCI
Goodwill Industries of Southeastern Wisconsin, Inc.	SDR Transmissions, Inc.
Grand Appliance & TV	Snap-on Incorporated
Grant Elementary School	Southport Bank
Herbert's Jewelers	Sports Physical Therapy & Rehabilitation
Image Ala Carte	SuperValu, Inc.
Jane Vernon Elementary School	United Hospital System
JHT Holdings	Vernon Elementary School
Jockey International, Inc.	Village of Pleasant Prairie
Johnson Bank	WE Energies
Kenosha Area Business Alliance, Inc.	WISPARK, LLC
Kenosha Area Convention & Visitors Bureau	Xten Industries
	Zievers, Marry & Dowse, SC

The business community comprises one of the largest customers of area public and private education systems. Today's students become tomorrow's work force. As such, business and education partnerships encourage mutual understanding that lead to increased school attendance and graduation rates, expanded career awareness and an appreciation of the various pathways to life-long learning. KABA's initiatives in education and training support work toward these ends.

MENTORING, CONT.

2005/2006 MENTORS

Dawn Ade	Patricia Francis	Lynnann Kortright	Jason Rasch
Martha Aiello	Karl Frederick	Molly Krause	Amy Rhode
Brenda Ansel	Gary Gerlach	Roxanne Kriederman	Marcia Richards
Gloria Ashley	Jackie Gianeselli	Ron Kwasny	Susan Rizzo
Emily Ayshford	Edwin Giboyeaux	Sue Kuzik	Ken Ropp
Todd Battle	Linda Godin	Carol Lamberson	Karen Rorek
Patty Bauer	Jill Gomez	Linda Langenstroer	Luz Rosales
Juanita Becker	Deanna Goodwin	Debra Laurence	Steve Rovik
Sally Berzinsky	Nancy Goralski	Debbie Lawler	Kelly Salas
Patrica Billups	Dave Graziano	Paul Lendman	Rich Salisbury
Christine Bishop	Larry Green	Kevin Loef	Andy Santos
Renee Blise	Adelene Greene	Monica MacDonald	Michael Schiro
James Bradmon, Jr.	Erin Grunnet	Maurice Martin	Joyce Schmidt
Juddie Brandes	Merle Haarbauer	Phyllis Martino	Amy Schneider
Lori Brems	Kathleen Haebig	Mitchell Mason	Scott Schoor
Barbara Brever	Laura Hanson	Louise Mattioli	Mary Serpe
Ellen Brookhouse	Bill Harris	Ann McDonough	Paula Shal
Eugene Brookhouse	Mark Harrod	Jim McPhaul	Kathy Sinclair
Betty Brown	Lori Heckel	Ingrid Me e	Kurt Sinclair
Lori Brown	Sharlene Henderson	Kevin Metallo	Terri Sinnott-Chardukian
Neil Buchanan	Amy Henn	Judith Mielke	Deneen Smith
Patricia Jo Caira	Anne Heiring	Terri Mieloszyk	Cindy Stanis
Jay Cashmore	Corey Hess	John Milisauskas	Sonya Stephens
Heather Chambers	Thomas Hessefort	Rosanna Molinaro	Rebecca Stevens
Ben Chemerow	Vickie Hessefort	Ron Montemurro	Randi Suttles
EllieChemerow	Candy Highland	Felicia Munn	Jennifer Swartz
Delia Chiappetta	Judith Hinze	Heather Navis	Charles Talbert
Stephanie Christenson	Je rey Ho	Chad Navis	Scott Tench
Betty Ann Coen	Julie Hopper	Kristine Neiman	Margaret Tenuta
Patty Cooper	Joan Huber	Patricia Oldani	Nancy Terwall
Maureen Cramer	Kelly Huston	Louise Oldani	Thomas Terwall
Jerry Cronin	Diana Ide	Carmela Parker	Eve Thielen
Jimaleen Delabio	Achille Infusino	Debra Paul	Matt Troha
Jacqueline DeRousse	Tatiana Japuntich	Helen Petersen	Sheri Tudjan
Linda Dix	Heather Johnson	Keith Petersen	Heather VanHaelewyn
Kenneth Dowdell	Denine Johnston	Blaine Peterson	Loretta Vojtech
Katherine Drinka	William Johnston	Terri Piekosz	Karen Wack-Zirbel
Todd Elsen	Rhonda Jolly	Pam Postuchow	Jeannie Wawiorka
Jens Emerson	Tim Jones	Silvana Presta	Nancy Wick
Edward Emma	Ann Kelly	Angela Preston	Karen Wiele
Mitch Engen	Anthony Kennedy	Lori Propsom	Shirley Williams
Cynthia Farmer	Steven Ketterhagen	Michael Radigan	Mike Williams
Jarvis Finley	Laura Klemm	Lorna Ramsdell	Carol Wilke
Patrick Finnemore	Ann Klinkhammer	Barbara Randolph	Barry Wojtak
Daisy Fonk	Kelly Koblenski	Harry Rarick	Tania Wright

ANNUAL BUSINESS RECOGNITION AWARDS

2005 AWARD RECIPIENTS

In 2005, KABA teamed with the Kenosha Area Chamber of Commerce for a single awards banquet to recognize individuals, businesses and organizations that have made significant contributions to economic and community development in Kenosha County.

Business Person of the Year

Jim Cicchini

Cicchini Asphalt Paving, Inc.

Business of the Year

Riley Construction Company

Community Service Award

Ron Stevens

Vice President of Commercial Lending &
Business Development, Bank of Elmwood

Economic Impact Awards

Hospira, Inc.

Pepsi Americas

Ocean Spray Cranberries, Inc.

Volunteer of the Year

Chamber: **Dave Hagman**

KABA: **Bob Terwall**

2005 MASTER CERTIFICATE RECIPIENTS

The following individuals completed KABA's six course Supervision series program and obtained their Master's Certificate in Supervisory Management in 2005. This series introduces participants to the concept of management and the qualifications required to be a good supervisor or manager, through instructional techniques with full class participation.

Nichole Elam

Exel Logistics

Julie Felipe

General Binding Corporation

Mary Filler

Southport Bank

Dean Kangas

Vista International Packaging

Bill Kappers

Vista International Packaging

Michael Mayer

Cherry Electrical Products

Richard Musselman

Asyst Technologies

Patrick Quick

Cherry Electrical Products

Angela Richardson

Cherry Electrical Products

Cynthia Schlater

Southport Bank

Nick Seeger

General Binding Corporation

Amy Taibl

Cherry Electrical Products

BOARD OF DIRECTORS & OFFICERS

The Board of Directors serves a vital role by providing time, talent and resources for the success of the organization's program of work. They are nominated by the Nominating Committee and elected annually by the Corporation's membership.

These members are gratefully recognized for their many contributions.

OFFICERS

Mark S. Jaeger, Chair

Senior Vice President,
General Counsel &
Secretary,
Jockey International, Inc.

Jerry Franke, Vice Chair

President,
WISPARK LLC

Thomas H. Laken, Jr., Secretary

President,
Finishing & Plating
Service, Inc.

Michael F. Montemurro, Treasurer

Senior Vice President,
Transportation,
Snap-on Incorporated

David R. Barnes

Attorney,
von Briesen & Roper, S.C.

Cathryn S. Bothe

President,
Bothe Associates, Inc.

Patrick DeGrace

Director of Customer Care,
Hospira, Inc.

John Donnell

President,
Martin Petersen
Company, Inc.

Ken Dowdell

Vice President, Publisher,
Kenosha News

John M. Ernster

Manager-Customer
Services,
We Energies

Kenneth L. Fellman

President,
M & I Marshall &
Illsley Bank

Mary Galligan

President,
Kenosha Area
Convention &
Visitors Bureau

David L. Hagman

President & CEO,
Vista International
Packaging, LLC

William A. Hardt

President,
Northlake Engineering, Inc.

William J. Hayes

President & CEO,
Nitro Americas, Inc.

Dr. John P. Keating

Chancellor,
University of
Wisconsin - Parkside

Wayne E. Koessl

Senior Local Affairs
Representative,
WE Energies

Joseph F. Madrigrano, Sr.

Owner,
Marina Shores

Virginia K. Moran

President,
Label Makers, Inc.

Mark R. Naidicz

Director of Human
Resources-Americas,
S.C. Johnson

Robert C. Nelson

President,
Bane-Nelson, Inc.

Karl Ostby

President & CEO,
Southport Bank

Leon Pascucci

President,
Grenadilla, Inc.

Joe Per

Plant Manager,
DaimlerChrysler

Rita Petretti

Vice President,
Petretti Builders &
Developers

Lawrence R. Rasch

President,
Rasch Construction &
Engineering, Inc.

Barbara Riley

Vice President -
Business Development,
Riley Construction
Company, Inc.

Richard O. Schmidt, Jr.

President, CEO &
General Counsel,
United Hospital System

Robert G. Terwall

President,
Prairie Shores, Ltd.

Gregg Thompson

President,
BCI Group

Stanley A. Torstenson

President,
Stan's Lumber, Inc.

Peter D. Valeri

President,
Valeri Agency, Inc.

Dennis Vignieri

President,
Kenosha Beef
International, Ltd.

Michael W. Wells

President,
Frank L. Wells Company

Cletus R. Willems

Vice President &
General Counsel,
JHT Holdings, Inc.

STANDING COMMITTEES

Audit Committee

Jerry Franke, Chair
David Barnes
David Geertsen
Steve Seymour
Carol Stancato

Community Development Committee

Jerry Franke, Chair
David Barnes
Mark Bourque
Kenneth L. Fellman
Wayne E. Koessl
Virginia K. Moran
Rita Petretti
Mark Riley
Gregg Thompson

Executive Committee

Mark S. Jaeger, Chair
David R. Barnes
John M. Ernster
Jerold P. Franke
Thomas H. Laken, Jr.
Joseph F. Madrigrano, Sr.
Michael F. Montemurro
Virginia K. Moran
Robert C. Nelson
Robert G. Terwall
Stanley A. Torstenson
Michael W. Wells

Finance Committee

David Wright, Chair
Perry Bishop
Thomas Carls
Jay Cashmore
Jens Emerson
Tim Majcen
Thomas Mahoney
Chad Navis

Legislative Committee

Leon Pascucci, Co-Chair
Cletus R. Willems, Co-Chair
Cathryn Bothe
Mike Tenuta
Gregg Thompson
Peter Valeri
Bill Whyte

Membership Committee

Wayne E. Koessl, Chair
Stanley A. Torstenson, Vice Chair
Corey Brand
Jay Cashmore
Jackie Niles
Ashley Noble
Lawrence R. Rasch
Andy Vogel

Nominating Committee

Thomas H. Laken, Jr., Chair
Jerry Franke
Nancy Goralski
Mark S. Jaeger

Keith Johnson
Wayne Koessl
Robert G. Terwall
Gregg Thompson

Personnel Committee

Mark S. Jaeger, Chair
Michael F. Montemurro
Mark R. Naidicz
Robert G. Terwall

Planning/CEDS Committee

Carol Fischer, Chair
Nickolas E. Arnold
Thomas Carls
Thomas J. Gorlinski
Annie Jones
Je LaBahn
John A. Milisaukas
Mark Molinaro, Jr.
Leon Pascucci
Louise I. Principe
G.R. Regas
Lena Schlater
Michael J. Serpe
Sheila Siegler

Scholarship Committee

Ken Fellman, Chair
Gerald Demske
John Donnell
Gary Hutchins
Laura Malloy Bush
John Stolfe

KABA STAFF

President
Todd Battle

Director of Business Finance
Richard Rodenbeck

Director of Training & Education
Diana Ide

Director of Marketing
Rebecca Noble

Executive Administrative Assistant
Stacey DeGarmo

KABA MEMBERSHIP

BANKING

AM Community Credit Union
Bank of Elmwood
Bank of Kenosha
Chase Bank
Community State Bank
First Banking Center

Johnson Bank
M & I Marshall & Ilsley Bank
North Shore Bank
Southern Lakes Credit Union
Southport Bank

BUSINESS SERVICES

ADP
Accurate Printing Company, Inc.
Adecco
Ascedia, Inc.
Badger Press Photographics, Inc.
BSI
ChemReport, Incorporated
Design Partners, Inc.
Insty-Prints Printing Center
Kelly Services, Inc.
Lakeside Music, LLC
Leitch Printing Corporation
Len laquinta's Excellence in Communications, Inc.
Martin Business Group
Network Specialists

NSR Business Solutions
Oasis Business Group
O site, LLC
Outstanding Graphics
Platinum Systems, Inc.
Process & Technology Solutions
Professional Services Group, Inc.
Promo 540 LLC
QPS Companies, Inc.
Ranstad
Scherer, Schneider, Paulick
Sun Cleaning Systems, Inc.
T Group Consulting
Time Savers, Inc.

CONSTRUCTION & RELATED INDUSTRIES

Bane-Nelson, Inc.
BCI Group
Berghammer Construction Corporation
Biehn Construction, Inc.
Bristol Group
Central Contractors Corporation
Cicchini Asphalt Paving, Inc.
Dickow-Cyzak Tile Company
Electrical Contractors of Wisconsin, Inc.
George Uttech Sheet Metal Works, Inc.
Kaelber Company
Lee Plumbing Mechanical Contractors, Inc.
Lencole Concrete Construction, Inc.
Magaw Electric Construction, Inc.
Martin Petersen Company, Inc.

Modern Building Materials
Nielsen Building Systems, Inc.
Northern Lights & Electric Supply Company
PH & I Supply Company
Potente Decorating Co., Inc.
Powers Lake Construction Co., Inc.
Rasch Construction & Engineering, Inc.
Riley Construction Company, Inc.
Ru alo Painting Company, Inc.
Scherrer Construction Company, Inc.
Stan's Lumber, Inc.
Studios of Potente Inc.
Tithof Tile & Marble, Inc.
Wanasek Corporation

KABA MEMBERSHIP, CONT.

ENGINEERING & ARCHITECTURAL SERVICES

Alfred Benesch & Company
Clark Dietz, Inc.
Crispell-Snyder, Inc.
Jenkins Survey & Design, Inc.

Kueny Architects, LLC
Partners in Design Architects, Inc.
Zimmerman Design Group

GOVERNMENT & EDUCATION

Armitage Academy
Carthage College
City of Kenosha
Gateway Technical College
Kenosha County
Kenosha County Small Business Development Center
Kenosha Job Service/DWD/DWS
Kenosha Unified School District No. 1
Town of Brighton
Town of Bristol
Town of Paris

Town of Randall
Town of Somers
Town of Wheatland
Trevor Grade School
University of Wisconsin, Parkside
Village of Paddock Lake
Village of Pleasant Prairie
Village of Silver Lake
Village of Twin Lakes
Westosha Central High School
Wilmet Union High School District

HEALTH CARE & RELATED INDUSTRIES

Abbott Laboratories
Accurate Medical Services
All Saints Counseling Center - Kenosha
Aurora Medical Center
Avanti Advanced Aesthetics & Wellness
Bella Home Medical and Rehab
Drs. Camosy & Willoughby
Dr. John R. Crawford, D.D.S., M.S., S.C.
Children's Hospital of WI- Kenosha
Dental Associates, Ltd., Kenosha

Eye Centers of Racine and Kenosha, Ltd.
Fleuchaus Family Chiropractic
Harborside Eye Care
Hospice Alliance, Inc.
Hospira, Inc.
Kenosha Community Health Center, Inc.
Kenosha Visiting Nurse Association & Affiliates
Piasecki Althaus Funeral Home
Sports Physical Therapy & Rehab Centers
United Hospital System

INDIVIDUAL MEMBERS

Mayor John Antaramain
Nickolas Arnold
Howard J. Brown
George P. Connolly
Dr. Arthur I. Cyr
Ronald R. Frederick
Jerry Franke
David M. Geertsen
Robert E. Heiderman

Jamie Jacobs
County Executive Allan Kehl
Representative Samantha Kerkman
Wayne E. Koessl
Diane E. Kosar
Representative James Kreuser
Deno Melchiorre
Michael F. Montemurro
Chad Navis

KABA MEMBERSHIP, CONT.

INDIVIDUAL MEMBERS, CONT.

Terry Nolan
Robert Pieroni
Louise Principe
Gary A. Rosecrans

Representative John P. Steinbrink
Al Swartz
Gerald Truskowski
Senator Robert Wirch

INSURANCE, LEGAL & FINANCIAL SERVICES, CONTINUED

Insurance Services

A.B. Schmitz Agency, Inc.
AXA Advisors, LLC
Bushnell State Farm Insurance
David Security Insurance
Knight-Barry Title, Inc.
Landmark Title Corporation
Sparks Insurance, Inc.
Trottier-DiCello Agency
Valeri Agency, Inc.

Legal Services

Celebre Law Office
Davison & Mulligan, Ltd.
Gagliardi, O'Brien, Braden, Olson and Capelli S.C.
Godin, Geraghty & Puntillo, S.C.
Guttormsen, Hartley, Guttormsen, Wilk & Higgins, LLC
Madigrano, Aiello & Santarelli, LLC
Michael Best & Friedrich LLP

O'Connor, DuMez, Alia, & McTernan, S.C.
Quarles & Brady LLP
Reinhart Boerner & Van Deuren S.C.
Rizzo & Diersen, S.C.
von Briesen & Roper, S.C.

Financial Services

AXA Advisors/ Equitable
Berkley & Iselin, S.C.
Clifton Gunderson, LLP
Ehlers and Associates, Inc.
Elite Mortgage Services
Gateway Mortgage Corporation
Hoppe & Orendorff, S.C.
Jackson Hewitt Tax Service
RCE Financial Services, Inc.
Seymour & Associates, S.C.
Suby, Von Haden & Associates, S.C.
Villani, Becker & Larsen S.C.

MANUFACTURING

ABATRON, Inc.
Air Flow Technology, Inc.
Albany-Chicago Company
Allied Plastics, Inc.
Anderson Manufacturing Company, Inc.
Asyst Technologies, LLC
Badgerland Products, Inc.
Beckart Environmental, Inc.
Becker, Inc.
Beere Precision Medical Instruments, Inc.
Bothe Associates Inc.
Branko Perforating FWD., Inc.
Centrisys Corporation

Cherry Electrical Products
Coleman Tool & Manufacturing Corp.
Contact Rubber Corporation
Converse Industries, Inc.
Converting Solutions, Inc.
CPI Plastics Group, Inc.
D & D Quality Trim Dies, Inc.
DaimlerChrysler
Debelis Corporation
Duerson Foods, LLC
ECM USA Inc.
Exel
Expanded Technologies Corporation

KABA MEMBERSHIP, CONT.

MANUFACTURING, CONTINUED

Fair Oaks Farms, Inc.
FAMCO Machine Division
Finishing & Plating Service, Inc.
Five Star Fabricating, Inc.
Frank L. Wells Company
G. C. Hahn & Co. USA, Inc.
General Binding Corporation
Hamilton Sundstrand Aerospace
Heartland Produce Co.
Holland Manufacturing, Inc.
Honeywell/Genesis Cable Products
Horizon Milling LLC
IEA, Inc.
IRIS U.S.A., Inc.
ITO Industries, Inc.
Irving Polishing & Co., Inc.
Jelly Belly Candy Company
Jockey International, Inc.
Kenosha Beef International, Ltd.
Kenosha Leatherette & Display Company
Kenosha Lumber & Manufacturing Company, Inc.
Kenosha Metal Products, Inc.
L & M Corrugated Container Corp.
Label Makers, Inc.
Lakeside Steel & Manufacturing, Inc.
Lakeview Farms Inc.
Lawter International
Linear Rubber Products, Inc.
Matthews Paint Co.
MG Scientific, Incorporated
Monarch Plastics, Inc.
Nitto Americas (Permacel)
Norstan, Inc.
Northlake Engineering, Inc.
Ocean Spray Cranberries, Inc.
Ocenco, Inc.
OEMMCCO, INC.
Parker Plastics, Inc.
PPC Industries, Inc.
Pride Abrasive, Inc.
Pure-Flo MPC
R.J. Jansen Confectionery Equipment Co., Inc.
Reflective Concepts, Inc.
Rehrig Pacific Company
Rust-Oleum Corporation
SC Johnson & Sons
Sanmina-SCI
Slater Precision Cutting Tool Mfg., Inc.
Snap-on Incorporated
Specialty Machining, Inc.
Trans-Chemco, Inc.
Vista International Packaging, LLC
Westosha Tool Company, Inc.
Wickeder Steel Company
Xten Industries LLC

MEDIA

Happenings Magazine
Kenosha News
Next Media Operating, Inc.

NON-PROFITS

American Red Cross, SE WI Tri-County Chapter
Boy Scouts of America, SE Wisconsin Council
Girl Scout Council of Kenosha County, Inc.
Goodwill Industries of Southeastern Wisconsin, Inc.
I.B.E.W. Local 127
Kemper Center, Inc.
Kenosha Achievement Center, Inc.
Kenosha Area Chamber of Commerce, Inc.
Kenosha Area Convention & Visitors Bureau
Kenosha Country Club
Kenosha Lakeshore BID
Kenosha Literacy Council

KABA MEMBERSHIP, CONT.

NON-PROFITS, CONT.

Kenosha Symphony Association, Inc.
Kenosha Youth Foundation
Lake County Partners
Rotary Club of Kenosha-West
Spanish Center of Racine, Kenosha, Walworth, Inc.

Twin Lakes Area Chamber & Business Assoc., Inc.
United Way of Kenosha County
WoMen and Children's Horizons, Inc.

REAL ESTATE

American Land Development, LLC
Bear Realty of Kenosha, Inc.
C. Maxwell Associates, Ltd.
CenterPoint Properties Trust
Club at Strawberry Creek
Coldwell Banker Real Estate One of Wisconsin
Grenadilla, Inc.
Gustaveson Homes, Inc.
Jacobson Group SE, Inc./GMAC Real Estate
Lakeside Realty, LLC

Legacy Property Management Services, LLC
Petretti Builders & Developers
Pitts Brothers & Associates
Prudential Premier Properties & Builders
Riley Management, LLC
Sterling Properties of WI, LLC
Twin Lakes Realty
White Real Estate & Associates, Inc.
WISPARK LLC

RETAIL ESTABLISHMENTS

Andrea's, Inc.
Beyond Beads, Inc.
Bjorn's Clothing
Book Restoration and Conservation Co.
Brat Stop/Parkway Chateau
Chancery Pub & Restaurant
Crown Trophy & HTE Promotional
Dollar Depot, Inc.
Flowers by Joseph, Inc.
Gino's Menswear, Inc.
Guttormsen Recreation Center
Hobnob Restaurant
Home Run Family Restaurant
Kenosha Car Spa, LLC
Kentucky Fried Chicken
Lou Perrine's Gasoline & Groceries
Marina Shores

Martino's Master Drycleaners
Paielli's Bakery, Inc.
Prime Outlets at Pleasant Prairie
Quality Suites
Radisson Hotel & Conference Center
Rode's Camera & Photo Supplies
Roger & Marv's SuperValu Food & Drug
Ruolo Enterprises, Inc.
Southport Plaza
Tenuta's Delicatessen & Liquors, Inc.
Three Coins Restaurant
Top Choice Tents, Inc.
Total Furniture
Twin Lakes Country Club Golf Course
Villa Marine, LLC /Boathouse Pub & Eatery
Wisconsinsbest.com

KABA MEMBERSHIP, CONT.

TELECOMMUNICATIONS & UTILITIES

Cellular City Communications Corp.
Kenosha Water Utility
Mobile One
TDS Metrocom

Time Warner
We Energies
Wisconsin Fuel & Heating

TRANSPORTATION, DISTRIBUTION & WAREHOUSING

Allwright Moving Systems, Inc.
American Girl, Inc.
Coca-Cola Bottling Company
Deluxe Media Services, Inc.
Hartnell Chevrolet, Inc.
Inventory Operations Consulting LLC
Jantz Yard 4 Automotive, Inc.
Jay-Bee Collision Repair Center
JHT Holdings, Inc.
K & R Services, Inc.
KLC Investments, Inc.

LeMay Buick-Pontiac-GMC-Cadillac, Inc.
Mann Warehouse
Mosmatic Corporation
Nelson Westerberg
Palmen Motors, Inc.
Pepsi Americas
SuperValu, Inc.
Unified Solutions, Inc.
Wilmot Auto Service, Inc.
Yamaha Motor Corporation, USA



KENOSHA AREA BUSINESS ALLIANCE

driving economic
development
in Kenosha County

For information about membership, the services we provide or our community, contact:

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